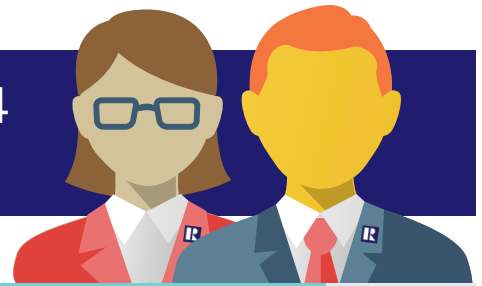


# MARKET ONE SHEET June 2014

PROVIDES A QUICK OVERVIEW OF MA MARKET & TRENDS



## MARKET ANALYSIS

- Low interest rates and improving job market kept buyer demand high, but a shortage of homes for sale resulted in a drop of closed sales in June 2014.
- Once again prices continued to move up because demand for available homes to buy outpaced supply.
- The number of new listings added to the market in June was a positive sign that sellers are starting to enter the market.

## REALTOR® CONFIDENCE INDEXES

	JUNE 2013	JUNE 2014
MARKET	76.40	63.89
PRICE	75.00	74.60

*Based on a scale of zero to 100*

## PENDING HOME SALES



### SINGLE-FAMILY

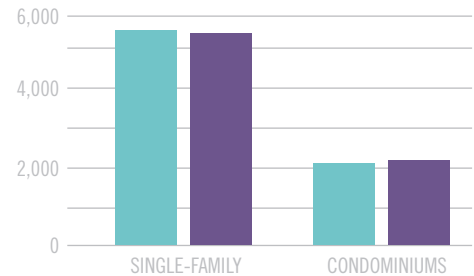
SALES	5,221	6,253
MEDIAN PRICE	\$351,000	\$365,000

### CONDOMINIUMS

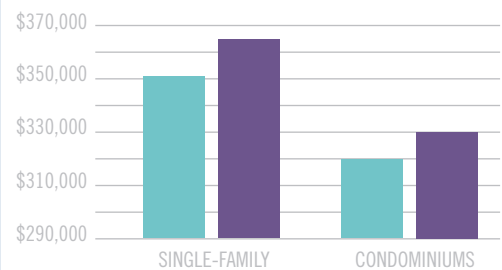
SALES	2,105	2,382
MEDIAN PRICE	\$320,000	\$330,000

## CLOSED SALES

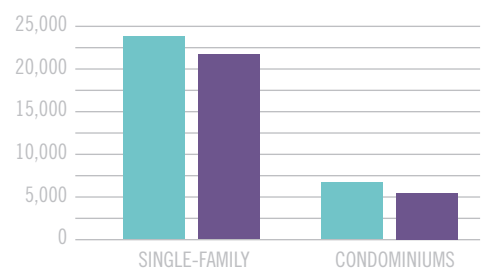
### SALES



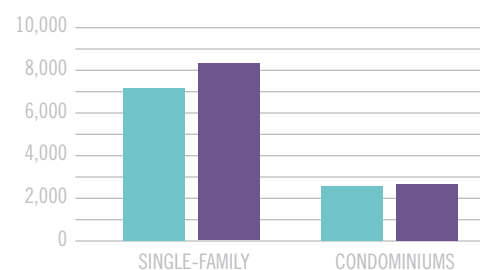
### MEDIAN PRICE



### INVENTORY



### NEW LISTINGS



■ JUNE '13 ■ JUNE '14



MASSACHUSETTS ASSOCIATION OF REALTORS®

