

Testimonials:

"The Lexington Minority & Women Contractor Training Program put to rest my apprehension about working with local and federal entities. It also allowed me to introduce my company to the network of general contractors in the Lexington metro area."

- Jamie Jackson, owner
U.S. Lawns of Lexington

"The Lexington Minority & Women Contractor Training Program is great! Understanding contracts, bonds, insurance as well as cost management and cash flow are skills I learned in this program that are imperative to running a successful business."

- Pam McKinney, owner
McKinney Painting, Inc.

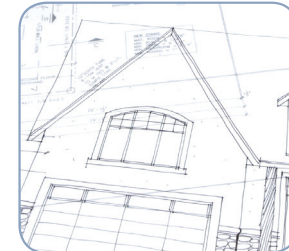
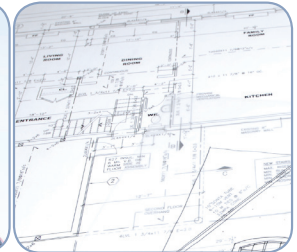
"The Lexington Minority and Women Contractor Training Program is an excellent program that provides minority and women business owners the tools and resources they need to compete in the construction industry. This program also provides great networking opportunities for the participants and the sponsors to engage in. Lexington Fayette Urban County Government (LFUCG) is very proud to sponsor this program."

- Sherita Miller,
Minority Business
Enterprise Liaison

PROGRAM PARTNERS:



LEXINGTON MINORITY & WOMEN CONTRACTOR TRAINING



Funded in part through a cooperative agreement with the U.S. Small Business Administration. All opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect those of the SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact your local SBDC to make accommodations.

helping women and minorities
compete in the construction industry

The Program

This training program is designed to help minorities and women effectively compete in the construction industry. Class participants will receive reference materials, professional instruction and a boxed dinner at each session.

- Training sessions are held from 5:30 p.m. to 8:30 p.m. one day a week for 10 weeks
- Sessions are instructed by respected professionals
- Boxed dinner is provided each night
- Industry reference materials provided
- Access to one-on-one SBDC business consulting
- Certificate of Completion (awarded through the University of Kentucky Small Business Development Center)

The 10 week program will cover:

- Business Planning
- Contract Law
- Insurance and Performance Bonds
- Accounting and Financial Statements
- Drawings and Specifications
- Estimating and Bidding
- Scheduling
- Cost Management
- Project Cash Flow Analysis
- Planning and Project Safety
- Contracts and Documentation
- Administration, Management & Subcontracts
- Marketing, Business Development Partnering and Networking

Training Date

Classes Begin: January 10, 2017 and meet each Tuesday for 10 weeks

Time: 5:30 p.m. - 8:30 p.m.

Application Deadline: November 18, 2016

Applications can be done online at:

<https://www.ksbdc.org/lexington-minority-and-women-contract>

Cost: \$100.00 (Payable January 10, 2017; contingent upon program acceptance)

*To qualify for the training program you **must** be a minority or woman owned business with a 51% ownership in a construction or construction related business. Submission of application is no guarantee of admission in the training program. All accepted applicants will be notified prior to the start of the workshop.*

More Information

For an application or information contact:

Shirie Hawkins

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Kentucky Small Business

Development Center

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