The One Page® Planning and Performance System

Planning... Alignment... Accountability
The One Page® Planning and Performance System

Enterprise planning at the speed of the web

The One Page Planning and Performance System is a breakthrough business application. It takes the best of The One Page Business Plan® process to the web to create a powerful strategic planning and performance management system that helps your company:

- Accelerate growth
- Increase revenues and profits
- Develop stronger communication between divisions
- Better implement your business plan
- Develop high performance leaders
- Focus people and resources on achieving company goals

The One Page Business Plan is a proven business tool that uniquely links Planning, Strategy, Performance and Accountability. It's simple, it's easy and it works because:

- Every manager has a plan... a one-page plan.
- Uses easy to understand language; no complicated terms
- Integrates performance and progress reporting to the plan
- Teaches systems and critical thinking
- Fosters organizational learning
- Clearly identifies excellent and poor performers
- 360 degree accountability

The One Page Planning and Performance System features:

- Standardized One Page Business Plan template
- Drill down navigation with click-thru organization chart
- Linked Performance Reporting to each Objective
- Progress reporting to each Action Plan
- Color-coded Plan Status Reports
- Flexible system for approval of plans
- Secured and Controlled Access to system
- Online input and updates

From Complexity to Simplicity

Every manager has a plan; and it is just a click away!

Online Business Schematic with One Page Plans for every Business Unit

System tracks results of every key objective!

Online Performance Scorecard for each and every Objective

Need to know the status of a critical initiative or project? CLICK ON IT!

Online Progress Reports for each Action Plan

No more guessing about the status of any plan!

Color-coded business plan status at a glance

Total Accountability!

View all Performance Scorecards and Progress Reports for each manager with a single click

From Complexity to Simplicity

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The Five WOWs of The One Page Planning and Performance System

Navigate to any plan with the click-thru-organization chart. Each One Page Business Plan has five components that work together to describe the profit center, department, project or program being built; why it is being built, how it will be built, and the specific measurable results that will be accomplished.

Click on any Objective and a One Page Performance Scorecard™ opens. The scorecard shows actual, budget, forecast and last year actual, both graphically and quantitatively. This system uniquely links plans and performance reporting in a very simple, highly effective manner.

Imagine being able to click on any Action Plan in any business unit and view a concise progress report. This feature greatly simplifies progress reporting. Progress reports will never get lost in the mail again!

This system tracks the status and version of every manager’s plan using a simple color system. Approved plans are green, drafts are yellow and un-posted plans are red. The status of every plan in your company or organization is obvious at a glance.

Click on any manager's name and display all of the manager’s One Page Scorecards or Progress Reports. This feature facilitates the quick assessment of monthly, quarterly and year-to-date results and progress against plans.

Click on any Objective and a One Page Performance Scorecard opens. This system uniquely links plans and performance reporting in a very simple, highly effective manner.

One Page Consolidated Plan

Within the next three years grow ZTEC into a $3 billion global provider of integrated work-flow solutions for Fortune 1000 companies, major municipalities, and government agencies.

Z-TEC, Inc. will be headquartered in San Francisco with offices in New York, Dallas & London.

Build productivity solutions that reduce the cost of labor, materials, and maintenance.
Implementation is Easy and Can be Accomplished in as Little as 4 Weeks...

Business and corporate planning processes have changed little in the last thirty years. They remain highly complex, overly time consuming and very ineffective. CEOs and business owners complain their planning process takes too long and is of little value... and yet they have their management teams prepare a new one every year. Why not implement a results-based system that links planning, implementation, and accountability?

Train, Educate, and Mentor your Management Team
Our consulting services include complete strategic and business planning capabilities using the One Page Methodology. We train, educate, mentor, coach and facilitate your team in the use of the One Page Planning and Performance System. Our team can lead and facilitate one-day in-house training programs or extensive planning retreats. We specialize in fast growth companies experiencing rapid change. Our team works equally well with young managers as well as working with Fortune 500 executives.

Experienced Consulting Team
Our One Page Planning Team consists of over 300 seasoned business executives, former business owners and senior consultants who truly understand business. This team has been carefully selected, trained and certified in One Page Methodology. These consultants will work closely with you to create and implement a comprehensive plan in days... not months! Experience the difference that only a licensed One Page Planning consultant can make!

Performance Management and Executive Leadership Programs
Our seasoned consultants have expertise in leadership training, team development, and performance management. They understand strategic planning and managing for results... and have all participated in building successful businesses. We can design and implement complete budgeting, forecasting and accountability/business review systems to complement your One Page Planning and Performance System.

The One Page Planning and Performance System is flexible with many uses:

Organization
- Corporations
- Subsidiaries/Divisions
- Startup Companies
- Government Agencies
- Cross-functional teams
- Not-for Profits

Function
- Profit Centers
- Departments
- Programs
- Projects

Purpose
- Strategic Plans
- Operating Plans
- Marketing Plans
- R&D/Technology
- Training
- Sales Plans

Tom Peters
Author, *Thriving on Chaos* and 
Co-Author, *In Search of Excellence*

The One Page Business Plan is an out and 
out winner. Period. It makes great sense to 
me as a so-called “business thinker”. The One 
Page Business Plan = the proverbial better 
mousetrap!

Bob Esperti
CEO, QA3

“One Page Business Planning has brought 
coordinated planning and organization to 
our diverse holdings of several different 
companies; it has given us a common 
language and culture.”

P.J. Anderson
President and CEO, OP Contract

“The One Page Planning method, along 
along with the web-based tool, are great ways to 
help managers stay strategic even though 
their days may be spent working primarily 
on tactical issues.”

Rodney Wray
CEO and President, SanAct Inc. (California, Nevada 
and Hawaii Roto-Rooter Franchisee)

This is the ultimate management tool for a 
multi-branch, multi-division company! Our 
team is fully aligned and focused on what 
counts because of the One Page Planning and 
Performance System!

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