

ANNUAL REPORT

BUSINESS HORSHAM INC.

www.businesshorsham.com.au

0423 200 332

62 Darlot St, Horsham, 3400

PO Box 924

ABN: 27 578 151 924

INC: # A0048376L

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EXECUTIVE

PROFILE

Graham Keay

Chairperson (former)

Industry Sector - Retail

Paul Atherton

Acting Chair (current)

Industry Sector - Retail

Catherine Sherrifs

Treasurer (Acting Administration)

Industry Sector - Motor Industry

Andrea Cross

Executive Committee Member

Industry Sector - Building & Construction

Barbara Cavanagh

Executive Committee Member

Industry Sector - Hospitality & Accommodation

Peter McGrath

Executive Committee Member

Professional Services

Pauline Schmidt

Executive Committee Member

Industry Sector - Manufacturing

David Bowe

Executive Committee Member

Industry Sector - Home Based

Josh Sykes

Executive Committee Member

Industry Sector - Advertising & Media

CHAIRMAN'S REPORT

2020 IN REVIEW

It would be very easy to focus on the current COVID 19 conditions when thinking about writing this report. COVID aside, the past year has been a huge period of change for the Business Horsham executive.

Whilst the committee members have remained relatively unchanged, the sad departure of our Chair, Mr Graham Key and Executive Assistant Sarah Kelm, prompted some rethinking on the direction of Business Horsham. Identifying a need to forge stronger links with partners such as Horsham Rural City Council and Wimmera Development Association, was determined to be an important step in repositioning the association.

Subsequently Claudia Haenel, Relationship Manager, was appointed as Sarah's replacement. The association was moving along in a positive mode when COVID hit, and more change ensued when Claudia's time with Business Horsham came to an end. In addition to this major global change event, Business Horsham encountered further internal change with the need find a new home, relocating to the Wimmera Business Centre.

Grand plans for more networking events for members, and the business community as a whole, suddenly disappeared. It was a great frustration with opportunities abound through the wind farms and mineral sands mine,

The committee was far from idle during this time. Grappling with the internal dilemma of sending out renewal notices during a time of great financial impact upon many of our members, was something that presented an almost impossible dilemma, however was essential to the ongoing delivery of the associations services and support.

As with any major disaster, there is always some good that emerges. The executive decided to further consider sub categories of membership to better fit the needs of its members. During this time, the committee also took the bold step of reducing its focus to only three main projects for 2020. The projects selected were supporting business succession, young entrepreneurs and encouraging residential living in the Horsham CBD to address the shift and deterioration of our main shopping districts.

CHAIRMAN'S REPORT

To facilitate the projects and new direction of the association, we welcomed back a familiar face to our team, with the appointment of the original Executive Officer, Stacey Taig. Stacey accepted the newly formed position of Business Horsham Ambassador and has hit the ground running. We are already seeing an increase in membership and stakeholder engagement through her work.

In conclusion, despite the challenges presented by COVID, 2020 has been an incredible year for Business Horsham. We are confident moving forward that we can better assist our members in tackling the ongoing challenges, and are incredibly excited with our plans for 2021. We look forward to the new year and new opportunities

Paul Atterton

Acting Chair
Business Horsham Inc.



MEMBER

OVERVIEW

WE ARE BUSINESS HORSHAM

2020 has delivered an amazing array of challenges and curve balls to our members. No one could have predicted the arrival nor the impact of COVID 19 to the global market.

Whilst the world is in turmoil, and countries scramble to find their feet, Australia has meet the virus head on, and seemingly is positioning itself as a leader in combatting this foe.

Regional Australia has found itself in the spotlight, with the many benefits of country living and lifestyle known to its residents, now being a major drawcard to its metropolitan based family, friends and associates. Business Horsham was invited to participate in the Regional Institute Australia's workshop and webinar with the Deputy Prime Minister, Michael McCormack, who's message delivered strong encouragement of a sea or tree change for those in metropolitan areas.

Taking advantage of this time, this shift in attitude and perceptions, and a redirection of shopping trends, is essential for regional municipalities. Business Horsham intends to play an essential role in capturing this new and exciting opportunity.

Our members have responded to this unprecedented change event with aplomb. The municipality has a plethora and wealth of innovative and creative businesses, and those which are members of Business Horsham are amongst the bravest and most determined to succeed.



MEMBER

OVERVIEW

It has been encouraging to see our members thrive in many instances, with some seemingly defying the odds and bucking trends. As a business association, it fills us with a great sense of pride and joy to see our members flourish.

Trying new approaches, delivering new services and delving and diversifying into new products, has seen great success and incredible growth for many businesses. The implementation of digital marketing and sales platforms has also played a huge role in surging our business community forward. Previously those business owners reluctant to change their ways, have had their hands forced and seen as a result, what positive change can bring.

In saying this, there are of course those within the hardest hit sectors that have experienced the more negative impact of the virus and the resulting restrictions. It is those businesses that we at Business Horsham have endeavored to support and will continue to provide whatever assistance they need moving forward.

So on behalf of our members, who truly are 'Business Horsham', we say goodbye 2020 and hello to the coming new year. We are going to kick goals, move mountains and pave the way for even greater success. We are going to celebrate our city and our amazing region, and COVID, you are not invited!



AMBASSADOR

ROLE

Business Horsham is an organisation which is committed to the betterment and prosperity of local business owners, and as such, is continuing to reinvent and adapt with the changing times to safeguard the delivery of services to its members.

The newly created position of Business Horsham Ambassador is one which we intend to be a positive catalyst and driver for our organisation. It ensures a unique opportunity to provide members and the local business community with a personal advocate and representative.

Offering support and guidance, this role affords members a sounding board and a champion to walk along side and assist in their individual aspirations, as well as identifying and targeting specific projects that will benefit the business community as a whole.

The appointment of Stacey Taig to the role of Business Horsham Ambassador, comes at a time whereby we sought an individual that would not only fit the role with experience and the desired qualifications, but also a need to engage someone with enthusiasm for local business development, and genuine passion for Horsham and its overall business success and progress. Stacey has a substantial and notable background in marketing, media and business management.

We welcome Stacey to our team, and are truly excited to see what lies ahead for Business Horsham and its members.

Professional Profile

*Manager & Small Business Advisor
Wimmera Business Centre*

*Project Manager & Founder
Business Horsham Inc*

*Business Consultant
Showbiz Business Consulting*

*Partner/Owner
Ellery & Black*

*Sessional Teacher - Business Management
Federation University Australia*

*Campus Business Manager
Federation University Australia*



PROGRAMS

& INITIATIVES

WATTS PRICE & ASSOCIATES BUSINESS SENTIMENT SURVEY

In 2019, Business Horsham in conjunction with Watts Price & Associates released its latest survey. Our thanks to Richard Kemp for his assistance.

The largest survey group was the retail trade group which accounted for 42.0% of the responses. Of the retailers 37.8% believed that the outlook of their industry would improve over the next six months. Another 54% believed that the outlook in their industry would be unchanged over the next six months.

The second largest group of respondents were in the manufacturing group. Of these 70.0% believed that the outlook in their industry would improve over the next six months. In the Accommodation & Hospitality group 55.6% believed that the outlook in their industry would improve over the next six months.

In regard to the question "approximately, what percentage of your business sales/trading/services are completed online?" we see that 78.1% of respondents generate less than 20% of their revenue from online activity.

Of those generating less than 20% revenue from online activity we note that 48.5% believe that the outlook in their industry would improve over the next six months, while 45.6% believe it will be unchanged. Of those generating more than 20% of revenue from online activity, we note that 44.4% believe that the outlook in their industry would improve over the next six months while 38.9% believe it will be unchanged.

The most positive aspects of the city of Horsham question generated a vast number of varying responses that were arranged into sixteen categories. The top responses were:

- Location 14.7%
- People/Community Spirit 11.2%
- Lifestyle/Rural Living 10.6%
- Convenience 9.4%
- Shopping 7.6%

The top factors having a negative impact on business profitability were:

- Population
- Competition
- Compliance (OH&S Industry Regulations, Tax, HR etc).

The top factors having a positive impact on business profitability were:

- Technology
- Human Resources Retention
- Resources

All of which was of course established pre COVID.

PROGRAMS

& INITIATIVES

SHOP HORSHAM GIFT CARD

The Shop Horsham Gift Card program is still continuing strong from its inception in 2014, and on behalf of the Executive Committee, we would like to acknowledge and thank The Wimmera Mail Times for their continued support and sponsorship.

Shop Horsham Gift Cards have continued to be stocked and sold from the Horsham Newsagency which has been a great partner. This initiative has seen \$89,730 enter our local economy since its development.

The program is building momentum with recent sales for early November peaking at near \$5,000. Taking into consideration gift cards are sold in \$20 or \$50 amounts only, this is an amazing result.

As Christmas approaches, a concentrated and strategic campaign to capture what is now a reversed trend in shopping, will attempt to filter an even greater figure to our members businesses. Encouraging consumers to think outside the square in terms of where a card can be utilised has been key in ensuring we see more than just our retail sector benefiting from card sales.

We look forward to watching the growth and evolution of this program throughout the remainder of 2020 into 2021.



PROGRAMS

& INITIATIVES

BUSINESS SUCCESSION

So you want to sell your business. You have poured your heart and soul into it, but now you are ready for a new challenge, or perhaps to retire.

But what if you find no one is in the market for your business? Well perhaps they are but are scared of the responsibility. Or maybe they do not understand your business or the scope that it would allow them to develop it further.

Business Horsham has identified through a future prospective collaborator, that a very large percentage of business owners throughout the Wimmera, Mallee and Grampians regions are baby boomers. Between 45-70% in fact. These figures alone are confronting, and what they do is present a very real and a very concerning impending issue.

Business Horsham commenced planning for this project pre-COVID, which of course has meant the postponement of the rollout and delivery of the program. However, the Executive are very motivated to continue on, and keenly anticipate its success in 2021.



Bart Turgoose 'Worm King'
the inspiration behind our Young Entrepreneurs initiative
photo courtesy of The Wimmera Mail Times

YOUNG ENTREPRENEURS

Helping to develop fledgling businesses has long been a focus of Business Horsham. Providing guidance, support, advocacy where required, and connections to industry relevant mentors is also of great importance. Enabling potential business owners the foundation to establish a strong base from which to grow has been a crucial step, and one which we are proud to play a part in.

Throughout 2020, the Executive investigated ways in which this support can be enhanced. The development of the Business Horsham Buddy System has resulted in young business owners being sponsored by an existing member, who pays the membership and provides informal support. Business Horsham staff provide formal mentoring and guidance, and also perform an advocacy role where need be.

In addition to this, the association, who's initial concept was to host and facilitate a Young Entrepreneurs Awards, had to think laterally about how they could adjust and develop this initiative. The result, a new sector.

The Cadet sector is now the official home for fledgling businesses. Business Horsham aims to seek out and support business owners and potentially link in with the Business Succession Initiative, connecting sellers with possible buyers.

PROGRAMS

& INITIATIVES

RETAIL & RESIDENTIAL LIVING

A focus and passion of our Acting Chair, the Retail & Residential Living project is one which Business Horsham has been actively seeking input, information and supporting evidence in which to encourage the development and opening of residential spaces within our CBD.

The Business Horsham Ambassador was recently invited to attend the Mainstreet Australia Annual General Meeting, and was excited to see keynote speaker Ludo Campbell-Reid, Director of City Design & Livability, Wyndham City Council. With a resume stretching across the globe, Ludo highlighted the positive aspects of this initiative, presenting endless examples of the transformation a project such as this can make,

Studies and statistics support the reinvigoration of dwindling shopping precincts through a combination of both residential spaces and reduction in traffic. An increase in foot traffic is a natural flow on of both, and something that Business Horsham intends to work alongside Horsham Rural City Council in investigating further in 2021.



MEDIA

LOCAL & SOCIAL

LOCAL MEDIA

Business Horsham has developed strong links with our local media including:

- Wimmera Mail Times
- The Weekly Advertiser (Ace Radio Broadcasters)
- The Horsham Times

Media are invited to attend our meeting and sit upon the committee to recognise that not only are they an essential industry in their own right, but also to ensure an open and transparent operation.

From a project development standpoint, our media partners have provided outstanding support, and regular informal gatherings generate a creative and inclusive platform for idea stimulus free of politics.

Business Horsham is regularly represented and requested to produce media releases, and currently has a regular column entitled 'An Eye On Business' in The Weekly Advertiser. The geographical spread of this publication stretches across five shires.

Media across the shires of the Wimmera (Yarriambiack, Hindmarsh, West Wimmera) and Northern Grampians have also provided great support to the association.

Our media partners are an essential part of delivery and as such we thank them all for their ongoing support.

SOCIAL MEDIA

Business Horsham's social media presence has increased over the past twelve months, with the group's Facebook page receiving a substantial following across our region and beyond.

The development of the Business Horsham Lounge page enables members to ask questions and share knowledge in a more private forum, and this has proved to be beneficial for many.

The appointment of the Business Horsham Ambassador created an opportunity via social media to develop an identifiable and direct connection with our members. An avatar has been utilised to provide a visual recognition of our Ambassador and the group itself in a more informal and personable manner. The success of these posts has proven to be extremely positive.

Social media is a tool which Business Horsham will be investigating and developing further in 2021, and we look forward to seeing how our growth and success can be assisted in this manner.



CONNECTIONS

EXECUTIVE TO MEMBER

MEETINGS

Monthly meetings have always been a great way in which to stay in contact with our members.

Inviting members to attend is a form of inclusion and ownership, however it has also provided an opportunity for members to host Executive Committee meetings at their premises.

These meetings allow the business to share their journey, promote their product and/or service, showcase their innovations, address questions and all whilst networking on a larger scale.



LIVE AT 7.05

The lack of face-to-face time with our members during the initial COVID 19 lockdown period, generated the idea of 'Live at 7.05pm' or the alternative 'Live at 9.05am'.

A virtual platform for business owners and staff to get together with Business Horsham Executive and each other, to chat and share their ideas, concerns, hopes and fears.

The social interaction provided via Zoom opened up an easy and accessible means of staying in touch, and one which we will continue into 2021.



TREASURER'S

REPORT

PROFIT & LOSS

Business Horsham
Profit and Loss
30/06/2020

	2020	2019
	\$	\$
Income		
Memberships	34,510.00	35,852.00
Events & Seminars	-	5,882.62
HRCC Funding	12,500.00	12,500.00
Sponsorships	-	5,700.00
Delivery Fees Collected	5.00	-
Miscellaneous Income	-	558.59
Total Income	47,015.00	60,493.21
Less Expense		
Accounting Fees	990.00	880.00
Bank Fees	39.62	105.00
Advertising	156.85	2,005.03
Dues & Subscriptions	700.80	673.80
Insurance	475.00	880.00
Legal Fees	59.20	57.80
Office Supplies	267.05	497.79
Printing	121.00	200.90
Ink Cartridges	125.50	0.00
Software	-	486.19
Shop Horsham Gift Cards Expens	514.00	45.00
Catering	138.01	149.50
Events	-	11,430.71
Sponsorship	75.00	470.00
Staff Training	75.00	180.00
Workers Compensation	217.36	211.09
Other Employer Expenses	1,233.00	1,265.00
Postage & Shipping	156.00	135.00
Rent	1,668.30	4,003.92
Telephone	392.00	-
IT/Web/Internet Expenses	961.52	-
Miscellaneous	92.95	1,384.18
Superannuation expense	2,398.57	2,944.85
Wages & salaries	25,659.59	31,173.52
Interest Expense	1.52	22.98
Total Expense	36,517.84	59,202.26
Operating Profit	10,497.16	1,290.95
Plus Other Income		
Shop Horsham Gift Card Sales	6,650.00	9,840.00
Shop Horsham Gift Card - Unclaimed 3 years Old	1,720.00	1,710.00
Rent Concession	2,672.06	-
Total Other Income	11,042.06	11,550.00
Less Other Expense		
Gift Card reimbursement	5,170.00	9,780.00
Allowance for Employee Leave	-852.78	852.78
Gift Cards to be Claimed - move to Balance Sheet	1,480.00	60.00
Depreciation Expense	5,411.71	-
Interest Expense - Right of Use Asset	545.89	-
Total Other Expense	11,754.82	10,692.78
Net Profit	9,784.40	2,148.17

TREASURER'S

REPORT

AUDITOR'S REPORT

Business Horsham
Balance Sheet
30/06/2020

	2020	2019
	\$	\$
Asset		
Banking		
ANZ Cheque Account	16,580.18	11,421.40
ANZ Gift Card Cheque Acc	18,085.00	16,810.00
Total Banking	34,665.18	28,231.40
Current Assets		
Accounts receivable	210.00	150.00
Total Current Assets	210.00	150.00
Non-Current Assets		
Plant and Equipment	1,045.17	-
Right of Use Asset - 62 Darlot St	17,237.09	-
Total Non-Current Assets	18,282.26	-
Total Assets	53,157.44	28,381.40
Current Liabilities		
Provision for Employee Leave	-	852.78
Accounts payable	136.32	1,044.77
PAYG withholdings payable	-	474.99
Gift Cards to be Reimbursed	10,260.00	10,500.00
Lease Liability	7,283.94	-
Total Current Liabilities	17,680.26	12,872.54
Non-Current Liabilities		
Lease Liability	10,183.92	-
Total Non-Current Liabilities	10,183.92	-
Total Liabilities	27,864.18	12,872.54
Net Assets	25,293.26	15,508.86
Equity		
Current Earnings		
Current year earnings	9,784.40	2,148.17
Total Current Earnings	9,784.40	2,148.17
Retained Earnings		
Retained earnings	15,508.86	13,360.69
Total Retained Earnings	15,508.86	13,360.69
Total Equity	25,293.26	15,508.86

TREASURER'S

REPORT

AUDITOR'S REPORT

Business Horsham
Summary of Significant Accounting Policies
30/06/2020

- 1) These Financial Statements are special purpose financial statements prepared in order to satisfy the reporting requirements of the Associations Incorporation Reform Act 2012. The Committee has determined that the association is a Tier 1 Entity and must lodge an Annual Statement to Consumer Affairs Victoria.
- 2) Business Horsham is Exempt from Income Tax under the Income Tax Assessment Act 1997 – Sect 11.5.
- 3) Business Horsham is not registered for GST.
- 4) These accounts have been prepared on an Accrual basis.
- 5) Gift Card Sales and Reimbursement are recorded as Other Income and Other Expenses on the Profit Statement. A balance of 3 Years unredeemed Gift Cards is held as a Liability on the Balance Sheet.
- 6) Provision is made for Business Horsham's liability for Employee Annual Leave and Long Service Leave. Calculated at the employee's pay rate as at year-end and before Leave Loading is applied.
- 7) The Entity has adopted AASB 16 Leases using the modified retrospective (cumulative catch-up) method from 1 July 2019 and therefore the comparative information for the year ended 30 June 2019 has not been restated and has been prepared in accordance with AASB 117 Leases and associated Accounting Interpretations.

The Entity has recognised a right-of-use asset of \$22,162 and a lease liability of \$22,162 at 1 July 2019 in relation to the lease of the premises at 62 Darlot Street.

The weighted average lessee's incremental borrowing rate applied to lease liabilities at 1 July 2019 was 4.07%.

TREASURER'S

REPORT

AUDITOR'S REPORT

Schedule 1

Regulation 15

Form 1

Associations Incorporation Reform Act 2012

Sections 94 (2)(b), 97 (2)(b) and 100 (2)(b)

Annual statements give a true and fair view of financial performance and position of incorporated association

We, Catherine Shirrefs and Andrea Cross, being members of the committee of the Business Horsham Inc certify that –

“The statements attached to this certificate give a true and fair view of the financial performance and position of the above named association during and at the end of the financial year of the association ending 30 June 2020.”

Signed: *Catherine Shirrefs*

Date: *3/10/2020*

Signed: *Andrea Cross*

Date: 7/10/2020

TREASURER'S

REPORT

AUDITOR'S REPORT



20 Lydiard Street South
Ballarat VIC 3350

PO Box 605
Ballarat VIC 3353

call (03) 5331 3711

email ppt@ppt.com.au

visit ppt.com.au

Independent Audit Report to the members of Business Horsham

Opinion

We have audited the accompanying financial report, being a special purpose financial report of Business Horsham (the Association), which comprises the statement of financial position as at 30 June 2020, and the statement of profit and loss for the year then ended, notes to the financial statements and the directors' declaration.

In our opinion, the accompanying financial report gives a true and fair view of the financial position of Business Horsham as at 30 June 2020 and of its financial performance for the year ended in accordance with the accounting policies described in Note 1 of the financial statements and the requirements of the *Associations Incorporation Reform Act (Vic) 2012*.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Association in accordance with the auditor independence requirements of the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter - Basis of Accounting

We draw attention to Note 1 of the financial report, which describes the basis of accounting. The financial report is prepared to assist the Association in the *Associations Incorporation Reform Act 2012*. As a result, the financial report may not be suitable for another purpose. Our report is intended solely for the Association and should not be distributed to or used by parties other than the Association. Our opinion is not modified in respect of this matter.

Responsibilities of Management and the Committee

Management is responsible for the preparation and fair presentation of the financial report in accordance with the *Associations Incorporation Reform Act (Vic) 2012* and for such internal control as management determines is necessary to enable the preparation of the financial report is free from material misstatement, whether due to fraud or error.

In preparing the financial report, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Committee either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

The Committee responsible for overseeing the Association's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

TREASURER'S

REPORT

AUDITOR'S REPORT



20 Lydiard Street South
Ballarat VIC 3350

PO Box 605
Ballarat VIC 3353

call (03) 5331 3711
email ppt@ppt.com.au
visit ppt.com.au

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

PPT Audit Pty Ltd
PPT Audit Pty Ltd

A handwritten signature in blue ink, appearing to read 'J. Hargreaves', written over a horizontal dotted line.

Jason Hargreaves
Director

20 Lydiard Street South, Ballarat

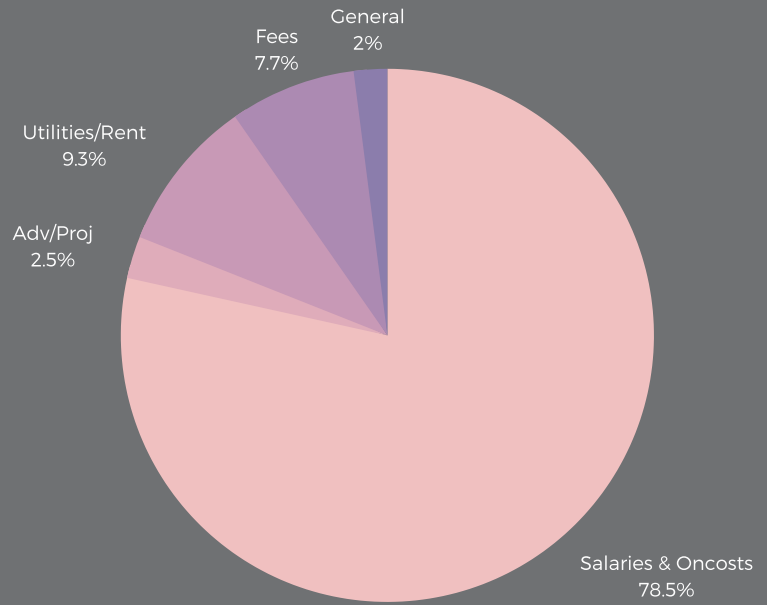
8 October 2020

STATISTICS

BUSINESS HORSHAM INC.

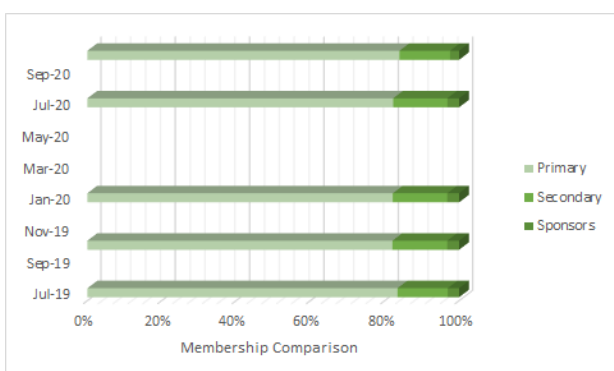
GROUP'S INCOME GAIN SINCE 2019

A comprehensive look at Business Horsham's activities throughout the preceding year indicates steady growth. Its activities and financial performance are a reflection of the incorporated body's ability to move forward steadily with various projects, whilst maintaining a conservative and sensible approach to its finances. COVID 19 has impacted the ability to attract income to offset expenses, however the group has sustained its financial situation.



ANNUAL EXPENSES

The annual report demonstrates that Business Horsham is dedicated to growth and continuity, and is building momentum throughout the Horsham municipality and beyond.



BUSINESS HORSHAM REMAINS IN A POSITIVE FINANCIAL POSITION, WITH MEMBERSHIP CONSISTENT WITH THIS TIME LAST YEAR. TAKING INTO CONSIDERATION THE IMPACT OF COVID 19 THROUGHOUT 2020 THIS IS A MAJOR ACHIEVEMENT.

COLLABORATIONS

ACKNOWLEDGEMENTS

The ongoing support and collaboration with the below mentioned organisations has been something which we at Business Horsham have been elated to see grow in strength. Mutual respect and support is an ethos we foster, and working together for our businesses and the greater community is of utmost importance.

The Executive Committee of Business Horsham would like to extend their sincere thanks to the below organisations, and we look forward to a collaborative and cooperative interaction in 2021.

**AUSTRALIAN FEDERAL GOVERNMENT
VICTORIAN STATE GOVERNMENT**

**HORSHAM RURAL CITY COUNCIL
YARRIAMBIA SHIRE COUNCIL
WEST WIMMERA SHIRE COUNCIL
HINDMARSH SHIRE COUNCIL
NORTHERN GRAMPIANS SHIRE COUNCIL
ARARAT RURAL CITY COUNCIL**

**REGIONAL AUSTRALIA INSTITUTE
MAINSTREET AUSTRALIA
REGIONAL BUSINESS GROUP ALLIANCE
GREATER ARARAT BUSINESS NETWORK
COMMERCE BALLARAT
GEELONG CHAMBER OF COMMERCE
COLAC CHAMBER OF COMMERCE
QUEENSLAND'S BRISBANE JUNIOR CHAMBER OF COMMERCE**

**WIMMERA BUSINESS CENTRE
WIMMERA DEVELOPMENT ASSOC.**

**ACE RADIO BROADCASTERS P/L & THE WEEKLY ADVERTISER
THE WIMMERA MAIL TIMES
THE HORSHAM TIMES**

**WATTS PRICE & ASSOCIATES
LYNTON BROWN LANDSCAPES**