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Business Horsham

Introducing



Introducing Graham Key who has spent the last 7 months as Vice Chair and will now complete the current term as Acting Chairperson which will extend into a two year role as Chairperson from the next AGM in November.

Hi all allow me introduce myself, Graham Key. With the early departure of Brian as Chairperson for Business Horsham, as Deputy Chairperson I assume the interim role as Chairperson until the AGM in November.

I have been on the Executive of Business Horsham for 2 years representing the retail sector and a member for 5 years.

I have owned Clark Rubber for the past 13 years where both my wife (Joanne) and I run the business; we are supported by several casual staff.

We have two Adult children and one grandchild with a second on the way, all living and working in Horsham.

My background before going into retail was with Emergency Management with the CFA, where I started as a Fire fighter on Station working around the State and then onto CFA HQ for a couple of years before moving to Horsham 20 years ago where I took up a Management role as an Operation Office based out of District 17 office.

As I am passionate about anything I do and I will continue to work towards our community in whatever role I have to make it better for all?



This month we fare welled Brian O'Connor as our Chairperson. Brian has moved to Geelong in a new role and we wish him well.

The Business Horsham Executive Committee and some members thanked Brian for his contribution over the last 18 months as Chairperson, and for his involvement with the committee since 2015, at a farewell afternoon celebration at member venue Barangaroo Boutique Wines.



Business

From the Office

Welcome!



We welcome Horsham Rural City Council's new chief executive Sunil Bhalla. Mr Bhalla replaced Peter Brown who held the position for seven years.

Mr Bhalla's former role was as infrastructure services director at the City of Maribyrnong. However, he has served in local government roles for 25 years where he spent 12 years in senior management positions.

Mr Bhalla started his career in the private sector, but he said local government work was where he belonged. "Local government is one tier of the government, but because it is so close to the community it can make the most difference by helping people go about their daily lives and improving their lifestyle," he said.

"Working with the community is what I love. I spent the first seven years of my working life in the private sector, but once I got into local government I have not looked back." Mr Bhalla said he wanted to meet residents to gain their feedback about what the council could do to improve services for the community.

"Clearly the local government sector is going through changes with rate capping and there will be a lot of pressure on finances. Horsham, I must say, is in a very good financial position. However, going forward we need to make sure our services are clearly aligned with the community's expectations."

Mr Bhalla said he hoped to diversify employment opportunities within the municipality.

"We have a good economy and our unemployment rate of 3.8 per cent is lower than the Victorian average. I want to sustain those jobs and diversify our economy," he said. "We have a strong agricultural sector, retail and health services, but we also need to bring more jobs into Horsham to have a diversity of opportunities especially for young people because at the moment that diversity is not there. Hopefully we can target some new markets for jobs."

Mr Bhalla said he was excited to lend his knowledge and skills to the municipality and assist its council in achieving its vision. He said he felt privileged to serve the community and help make a difference.

"Horsham has so much going for it. It is a thriving community with a great economy and a good lifestyle," he said. "The municipality has its range of challenges that most rural and regional governments are facing, but I feel like I have got a lot to offer to help the council and community deal with some of those challenges."

I would like to take this opportunity to personally thank Brian O'Connor for his dedication to the role of chairperson over the last 18 months and for his support and assistance to me in my role with Business Horsham. I look forward to working with Graham Keay for the remainder of this year at which time I will be taking 12 months off to travel with my husband around Australia. Graham has already spent two years on the committee and has proved to be proactive both in his contribution to discussions and in support of the business community which will serve him well in his new role. When you get the chance please call in to Clark Rubber and make yourself known to Graham.

Wendy Mitchell

Awesome

Training Opportunity



For our next major motivational guest speaker we are considering bringing **Dr Arne Rubinstein** to Horsham in October.

Dr Arne is an expert on Rites of Passage and adolescent development, with 30 years experience as a medical doctor, counsellor, mentor, speaker and workshop facilitator. The seminars and programs he's helped to develop have been attended by over 100,000 people globally and are designed to support boys and girls to successfully make a safe, healthy transition to adulthood, with a particular focus on creating coming of age Rites of Passage

About:

We use an educational model based on The Rite of Passage Framework to help individuals strengthen their sense of self, learn critical life skills, discover their potential and create a healthy vision for the future. We are working to create a world where all people and communities thrive.

What is the Rite of Passage?

For thousands of years, Indigenous and traditional communities recognised the importance of supporting individuals to transition safely from one stage of life to another through Rites of Passage. Marking these transitions were seen as fundamental in the growth, connectedness and health of an individual and community. In modern society, the need for programs that help equip young people with the confidence and tools to tackle the adventure and challenges that lie ahead are more critical than ever.

We encourage you to check out his website to see for yourself at <https://ritesofpassageinstitute.org>

These are the presentation topics we are currently considering:

For Businesses - **Disruptive Leadership in the Digital Age**

For Schools - **Thriving (not just surviving) Teenagers**

For Community - **Parenting, Technology & Teenagers**

We are very keen to host Dr. Arne and while we have some funds set aside for this project we will be seeking additional sponsorship to help cover the costs. This is an incredible opportunity to host such a highly sought after presenter and given the need for assistance to better understand work and personal relationships with our young people we feel that it is timely to host Dr Arne to assist in this extremely important area of our daily lives.

Become A SPONSOR!

If you think this presenter and/or these topics are suited to your corporate image you might consider becoming a sponsor of this event. If so please give me a call or send an email to chat about how you can become a sponsor.



The intention of this club is for you to be able to take up this opportunity to gather as business owners and managers to chat about a topical business related subject whenever it best suits you. What a great kick start to your week.

Monthly for approximately one hour, along with other business owners, to enjoy a coffee and share knowledge on the topical subject of the day.

As we will rotate through members cafes an RSVP is required by the previous Friday so that we can book the appropriate space.



**Monday 11th June
8.30am at Chickpea**


Members

Profiles & New Members

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Jo & Peter Bird



Jo & Peter decided to join Business Horsham for the networking opportunities and for business support.



WDACT
 WORKPLACE DRUG & ALCOHOL
 COMPLIANCE TESTING

Also owned and operated by Peter & Jo

Workplace Drug and Alcohol Compliance Testing

- Pre-Employment Checks
- Fitness for Work Evaluations
- Random Drug & Alcohol Testing



Member Spotlight

Members working together...



Once you know the behavioral traits of yourself and others around you, you can improve the communication and relationships between each other! Epicure Coaching works on uncovering how to communicate and problem solve based on individual behaviors to get the best results out of your team!



Also great to have had the pleasure of working with BUGROFF and helping them to improve Work Health & Safety procedures.

Call Peter for your OH&S needs. 0409 350 830



WILSONBOLTON

Remember our humble little Astra's we bought off [Wilson Bolton & Co Horsham - Holden & Mitsubishi?](#)

Well here at AMA Digital, we designed a cool little wrap to make it pop which the talented guys over at Sign On Line stickered up for us.



WILSONBOLTON

Wilson Bolton once again show their pro-activity when it comes to investing in our community.

With staff joining the Mates Mentoring program with the LLEN the outcomes are looking very positive, not only for the staff member but essentially, for the young people in need in our community.



If you wish to know a little more about the impact this program is having on the lives of young people please go to page 11 of this newsletter



Member Spotlight



David Bove, Business Horsham Executive Representative for Home Based business has certainly been in the spotlight of late.

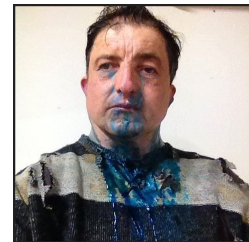
David has an amazing passion for Horsham and our community but they're not his only passions. Through his passion for film and television he now runs his own media company Crockett Media.

But his passion for film and television doesn't stop there either as David has volunteered to do work with a television group near Fitzroy some years ago which lead him to appear as an extra on many different shows, with the latest being Australian series *Romper Stomper*, which was released on television service Stan earlier this year.

"I play a homeless man," he said. "I've watched the whole series and I appear in episode two, right near one of the main characters."



David has just found out he was shortlisted for the movie and filming would start in May. "I've had to grow my hair and grow out my whiskers," he said. David said he enjoyed being part of the television and film industry. "I really enjoy doing extra work – it's just another avenue of media," he said. "I'm hoping to do more in the future."



David as a Blue Goo Alien in the 2017 TV series called *Trip for Biscuits*. Comedy · *Trip for Biscuits* is a fast-paced, serialised, 18 x 10 minute disaster-comedy that follows Bajo and his misfit crew as they try to carry out their bizarre missions.



Back in April we sent out a call to all members to consider applying for a free defibrillator for your business.

This promotion was through Ambulance Victoria and we are thrilled to advise that member Halls Gap Zoo was a successful recipient.

Staff are pictured here undertaking training once they received the device.





Nov-Dec 2017



Business Winner Cooks Manchester and Lingerie Horsham's Kelly Smithyman, Wimmera Mail-Times representative (sponsor) Lyra Hadiak, Cooks owner John Latimer, and staff member Tiana Eldridge.



Employee WOW Awards winner Jenny Grimble from Forty Winks.

Jan-Feb 2018



Business Winner Amcal Pharmacy's Bianca Inkster, Melissa Robertson, Carlie Streeter and Wimmera Mail-Times representative Lachie Grantham.



Employee WOW Awards winner Ann-Maree Miller from Bendigo Bank

Mar-April 2018



WMT representative Lyra Hadiack with Business Winner Des Lardner Organics Heidi Laurse-Habel, Julie Rees



Employee WOW Awards winner Corey Ward from Telstra Store

Major Sponsor





The Certificate of Excellence accounts for the quality, quantity and recency of reviews submitted by travelers on TripAdvisor over a 12-month period. To qualify, a business must maintain an overall TripAdvisor bubble rating of at least four out of five, have a minimum number of reviews and must have been listed on TripAdvisor for at least 12 months.

Thai Basil EARNS 2018 TRIPADVISOR CERTIFICATE OF EXCELLENCE

Thai Basil is thrilled to announce that it has received a TripAdvisor® Certificate of Excellence 2018. Having received it five years in a row we have now been inducted to Trip Advisor Hall Of Fame! Now in its eighth year, the achievement celebrates businesses that have earned great traveler reviews on TripAdvisor over the past year.

Certificate of Excellence recipients include restaurants, accommodations and attractions located all over the world that have continually delivered a quality customer experience.



Bill and Helen with Leading Edge Computers national group manager Andre Said.

Leading Edge Computers has named Wimmera Office Equipment its store of the year, awarding company directors Helen Hannan and Bill Glenister during a gala awards dinner as part of the group's national tradeshow conference in Melbourne.

The award recognizes the member of the Leading Edge Computers group that supports the wider group with a great attitude, supports LEC branding, marketing initiatives and programs and has evolved, transformed and grown their business while being a member for more than 12 months.

The company has also recently rekindled a reseller agreement with Apple and updated its floor plan, which has seen foot traffic increases.



Congratulations to Jess Spicer in our Horsham office who was given our Outstanding Customer Engagement Award recently.

Jess is pictured here with AMA ICT owner, Cam Evans.



Member Birthdays

Who doesn't love a birthday?

Every birthday is worth celebrating and this is especially so for business.

It can be tough out there in the business world with pats on the back few and far between sometimes, so we think it's worth celebrating and congratulating every single milestone on the way to success.

So **HAPPY BIRTHDAY** to these members. If your business is having a birthday we'd love to hear from you so that we can celebrate your success as well.



NEWS FLASH



Now incorporated as a part of the HC Pro business.
Wimmera Design & Print is now located at
54 McLachlan Street

Horsham Cup NOW Sunday 21st October



Pasta & Gelato now available from
Farmhouse Deli & Café in Firebrace
Street while the business focuses on
wholesale manufacturing of its
products.



New Studio at 118 Firebrace Street.

Who's NEW



Hazel Edwards

Hazel is employed in Customer & Sales Support with Telstra Horsham store and began her role in April this year. The main activity of Hazels role is in administration support in the upstairs section of the Horsham business. Hazel has been in Australia for 10 months now and loves gardening.

Lexii is also a team member in administration & support.

Lexii's main job requirement is to support all the stores in the company, helping to process the difficult things and supporting staff with any questions they may not know the answer to. Lexii enjoys the ability to assist all four stores within the company.

Beginning with the Howdy team in 2013 in Hamilton Lexii has moved to Horsham this month to join the local team here.

Lexii, eldest of four, describing her siblings as brown, beauty and brains, Lexii regards herself as the 'funny' one in the family.

Lexii loves music and is currently teaching herself the guitar. She also loves camping and the outdoors and is happy just sitting on the beach.



Lexii Langley

General Information

MATES MENTORING – Impact of Corporate Volunteering

“MATES has the potential to shift the long term trajectory of these young people’s lives”.

“The outcomes of the program have proven to be profound for all parties involved. Schools report that for students that have participated, there have been evident behaviour improvements; increased connection with schools; stabilised relationships and enhanced life skills amongst many other benefits”.

These were the findings of an independent review of the Mates Mentoring program previously conducted.

MATES has been designed as a model which is easy and effective for all schools to implement. The program connects vulnerable young people (mentees) with positive role models (mentors) and aims to increase the engagement of young people within their school and local community

While it is too early to assess the full extent of the impact that the MATES Mentoring program will have on the long term life outcomes of the program participants, a Social Return on Investment (SROI) study of the Big Brothers Big Sisters program which has been running for over 30 years in Australia and which has similarities to MATES Mentoring has shown a number of important life benefits for program participants when followed up at an average of 37 years. The study found that for every \$1 invested in the program, an average of \$18 was returned in the social value. For the most disadvantaged young people that participated in the program the social return value was calculated to be as high as \$23 for every \$1 invested in the program.

If the average social return value for the Big Brothers Big Sisters program was applied to MATES Mentoring Program, it could be estimated that the \$89,100 investment made into the program between 2013 and 2015 would likely return a social value to the Wimmera Southern Mallee Community in the vicinity of \$1.6 million dollars over the next twenty years.

Over the studies period it was estimated that a total of 6,667 volunteer hours were invested by [MATES] Mentors in mentoring and participating in training. Assuming that one hour of each volunteer’s time is valued at the minimum casual award wage including 25% casual loading of \$21.61, it can be directly calculated that the total value of volunteer time of \$157,169 has been invested into the program by the Wimmera Southern Mallee Community.

In an earlier survey carried out directly by Wimmera Southern Mallee LLEN to assess the impact and benefits of the MATES Mentoring Model, the LLEN found that of the students surveyed:

- 93% agreed or strongly agreed that having a mentor increase their confidence
- 70% agreed or strongly agreed that having a mentor contributed to their improved behaviour
- 56% agreed or strongly agreed that because of their mentor they now get along better with their teachers
- 62% agreed or strongly agreed that because of their mentor, their attitude towards school is better
- 61% agreed or strongly agreed that because of their mentor they attend school more often

Based on the review and the on-going assessments and surveys, MATES is a model with proven return of investment for social impact. The Wimmera Southern Mallee Community is supporting and improving outcomes of our young people through mentoring.

Mentors catch-up with their mentee’s once per fortnight for one hour and is an excellent way for local business to build community capacity through corporate volunteering.

To get involved and be part of the team that is having this kind of impact, contact WSMLLEN on (03) 5381 0122, email info@llen.com.au or visit www.llen.com.au/mates.



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