

Moving Public Transportation Into the Future

### Providing Exceptional Customer Service in Transit

CT RTAP SPRING CONFERENCE
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### Create a Culture of Customer Service



#### Recognize That Internal Morale=Customer Service



Treat Your Employees Like You Want the Customers Treated

#### Value Your Customers







# Understand the Pivotal Role the Dispatcher Plays



### Recognize the Entire Community as Transit Customers





Businesses
Medical Facilities
Senior Centers
Schools
After School Programs



Voters
Non-passengers
State Government
Local Government
Funders

### Moments of Truth and Power of Generalization





## Hire Customer-Focused Individuals







### Recognize the Seven Basic Needs of All Transit Customers

- Reliable
- Safe
- ◆ Convenient
- ◆ Clean
- Understandable
- Affordable
- Friendly

- Seniors
- People with Disabilities
- Students
- Business Owners
- Commuters
- Newly Arrived
- Funders

#### Transit Operations Can Be Stressful--Take Care of Each Other



#### Technology is a Tool-Great Employees are the Key to Being Great









#### Questions?

- National RTAP
  - Customer Driven Service
    - www.NationalRTAP.org
      - 888-589-6821
- ♦ RLS & Associates, Inc.
  - Customized Trainings on Customer Service
    - www.rlsandassoc.com
      - 937-299-5007