



Michael Falk CCIM SIOR

EXECUTIVE MANAGING DIRECTOR

Colliers International | South Florida



michael.falk@colliers.com

EDUCATION OR QUALIFICATIONS

Licensed Florida Real Estate Broker

Licensed Texas Real Estate Broker

AFFILIATIONS OR MEMBERSHIPS

CCIM

SIOR

CONTACT DETAILS

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AREA OF EXPERTISE

Michael Falk and Colliers have combined forces to provide the highest quality of service to clients. He has been an experienced professional in the field of Commercial/Industrial Real Estate since 1982. Falk serves as a Commercial Market Specialist in the South East Florida Metropolitan market, delivering an elevated level of expertise. He has successfully performed site selections, corporate consulting, lease analysis, sales and leasing, nationwide. He also provides national market consulting to various Wall Street Investment Firms. He has been involved in Real Estate for over 36 years.

ABBREVIATED LIST OF REPRESENTATIVE CLIENTS

- Motorola
- Morgan Stanley
- Korean Air Lines/Hanjin Shipping
- Thompson Minwax
- Liz Claiborne
- ADP
- United Retail Group
- Kenneth Cole
- McCraney Property Company
- Precise Property Management
- Ecclestone Development
- DiVosta Development

BUSINESS AND BACKGROUND

Prior to joining Colliers, Falk established Michael Falk & Co., LLC in the fall of 1998. He has built a successful practice in the Southeast Florida Commercial Real Estate Market, specializing in the sale and leasing of Office, Industrial and Investment properties. Before establishing Michael Falk & Co., LLC in South Florida in 1998, He worked as Vice President for Charles Klatskin Company Inc., a New Jersey based Broker & Developer, from January 1983 to September 1998, where he worked with many Fortune 500 Companies.

Michael is both a CCIM and dual designated Office and Industrial real estate specialist for The Society of Industrial and Office Realtors (SIOR).