

Leamington & County Golf Club
Board Meeting Minutes
Wednesday 12th July 2017

Present: The Chairman Malcolm Lines (ML), The President Chris Lees (CL), David Chamley (DC), Richard Cumberland (RC), Graham Ford (GF), Tony Jones (TJ) and Club Manager Bryan Frazer (BF)

Apologies: The Captain Roy Scott (RSc), Angela Eadon (AE) and John O'Kelly (JOK)

1. The minutes of the previous meeting having been circulated were accepted as a true record.

2. Matters Arising:

2.1: BF was asked to circulate the minutes from the committees to all board members.

3. Finance:

3.1: RC explained the end of May figures, which had been circulated and although tracking on budget there were areas of ongoing concern. The bar was clearly a problem as its turnover and contribution continued to decline. BF explained that the MOC had approved a small increase in pricing which should help the margin going forwards. It was agreed by the meeting that we needed to try and arrange more functions but BF explained that the Sportsman's Dinner had been cancelled as the price for a decent speaker and the limit on numbers made the price too high at circa £60 per ticket. ML said he would speak to Wasps RFU about any potential speakers they might be able to provide, James Haskell was mentioned.

3.2: There was discussion about how we might generate a surplus such that we could meet our capital expenses going forwards. Several ideas were tabled including an increase in subscription above current restricted amount which would need the approval of an EGM. It was agreed to discuss this further at the next meeting.

4. Club Managers Report:

4.1: BF explained that he had with the Head Green Keeper been looking at the benefits of purchasing grinding equipment that would allow the club to service machinery in-house. This would reduce cost this year by circa £8000 and in future years this would be a no cost option as budget for external servicing would be used to finance the equipment. After BF had explained the further benefits the meeting approved this initiative.

4.2: BF had received quotes for replacement dining room chairs significantly below the amount in the capital budget he was authorised to process the purchase of replacement chairs as required to a maximum of 60. In addition, he was authorised to purchase replacements for the tub chairs in the Centenary Lounge.

4.3: BF reported that the costings on the lady's shower refurbishment were coming in a lot less than budget. Lizzie Scott had sourced some replacement lockers at £15 per pair and the board agreed to the purchase of 40 pairs. BF also explained that he had identified a saving of some £1200 per year by changing our merchant services provider and this too was approved. DC asked if we had invited Dennis Keogh to quote for the refurbishment work BF explained to date we had not GF adding that it took him several months to supply notice boards and that in his experience working with members wasn't a preferred option. BF agreed to ask Dennis Keogh if he would like to quote as we would need alternative quotes to that being sought by Lizzie Scott.

4.4: There followed some conversation about the upcoming Summer Open Day when our hook offer would be a 3 Month Trial Membership at 3/12th plus 20%. DC asked what happened after and suggested that the joining fee be suspended for those joining after the 3

months trial. General conversation then followed on joining fees BF explaining the currently Kenilworth, Coventry and The Warwickshire were advertising no joining fee and there was a trend in the industry for joining fees to be either dropped or suspended.

5. General Issues:

5.1: ML explained that the first meeting of the Strategy Group had taken place focussed on what the club's options were going forwards. ML agreed to circulate the notes from the meeting but broadly RC, Lizzie Scott and BF would look at internal opportunities and other members of the group would look at the external opportunities. ML affirmed that all decisions actioning the findings of the group would remain with the board.

5.2: ML brought the meeting up to speed on H45 the development plot behind the Bovis site. He explained a meeting had taken place with Bill Wareing, a member, who represented those offering the land. Clearly a potential access issue had been identified and he enquired as to the golf club's willingness to sell land such that any access issues could be resolved. ML informed the meeting that we were non-committal but agreed to continue dialogue as required.

There being no other business the meeting was closed at 7.31pm and the next meeting set for Monday 7th August 2017 at 6.00pm.