Contents

AVIC
AVIC INTERNATIONAL
AVIC INTL SHIPBUILDING
AVIC
-Aviation Industry Corporation of China

- Founded in 1951 and restructured and consolidated in 2008
- Centered on aviation, but capable of providing whole-value chain services to customers in many fields
- Owns almost 200 member companies, over 20 listed companies and approximately 400,000 employees
- Ranked 310 among the newly published Fortune Top 500 enterprises
- Total asset of AVIC reaches RMB 500 billion by the end of June 2011

Contribute to Nation with Aviation Industry
Strengthen the Military Forces and Enrich the People
Commitment and Integrity
Innovative and Preeminent
AVIC International
-AVIC International Holding Corporation

CATIC——
China National Aero-Technology Import and Export Corporation

AVIC International Shanghai Company
AVIC International

-Introduction

9 listed companies, subsidiaries in all major cities

More than 60 oversea branches in over 30 countries

Clients from over 180 countries

Asset value exceeds 135.26 billion RMB (21.4 billion USD) in 2011

Sale Revenue reached 93.8 billion RMB (14.8 billion USD) in 2011
AVIC International
-Major Oversea Branches

ASIA PACIFIC
Australia
Bangladesh
Pakistan
Singapore
Myanmar
Sri Lanka
Fuji
Malaysia
Thailand

AFRICA
Angola
Egypt
Eritrea
Ethiopia
Kenya
Mauritania
Nigeria
Sudan
Tanzania
Zambia
Zimbabwe
Uganda

MIDDLE-EAST
Iran
Jordan
Kuwait
U.A.E.

EUROPE
UK
France
Germany
Russia

AMERICA
Chile
Cuba
Peru
U.S.A.
AVIC International - Business

Business Segments

- **International Aviation**
  - Aviation Products
  - Defence
  - Commercial Aircraft
  - Sub-contract Manufacturing
  - Industrial Equipment
  - Tendering

- **Trade & Logistics**
  - Ships
  - Commodities Trading
  - Government Projects
  - Logistics

- **High-end Goods & Retailing**
  - Department Store
  - Watch
  - Audio System
  - Jade

- **Real Estate and Hotel**
  - Real Estate
  - Hotels
  - Civil Engineering
  - Property Management

- **High-tech Electronics**
  - TFT
  - PCB
  - Electronics
  - Communications
  - Fastener

- **Resource Investment & Development**
  - Non-metallic Mine
  - Forestry
  - Metallic Mine

AVIC International Shanghai Company
AVIC International Shanghai’s Shipbuilding business started from 1994, has gained great achievements in the past 17 years even after the financial crisis.

Main Products:
- Bulk Carriers,
- Containers,
- Oil Tankers,
- Chemical Vessels,
- MPP Vessels,
- LPG Vessels,
- Engineering Ships
and Offshore Service Vessels, etc.

Major Clients from:
- European Countries such as Germany, Greece, Italy and other European countries;
- Middle East Countries;
- African Countries.

AVIC International Shanghai Company
AVIC International Shipbuilding is committed to the industrialized development and possesses its own shipbuilding bases since 2007.

AVIC Weihai Shipyard, AVIC Taizhou Shipyard and AVIC Dingheng Shipyard together are capable to build series and all models of carriers under 200,000 DWT.
Weihai Shipyard

AVIC Intl Shipbuilding

Designed to build the ship up to 150,000 DWT

- Shipyard land area: 1,400,000 m²
- Shipyard water area: 1,650,000 m²
- Integrated workshop: 60,000 m²
- Slipway: 50,000 DWT x 1
- Dry dock No.1: 150,000 DWT x 1 (369 m x 50 m x 12.75 m)
- Dry dock No.2: 150,000 DWT x 1 (276 m x 50 m x 12.75 m)
- Cranes: 800 t x 1, 400 t x 1
- Quay length: 1,900 m
Weihai Shipyard

AVIC Intl Shipbuilding

AVIC International Shanghai Company
Designed to build ships up to 200,000 DWT

- Shipyard land area: 600,000 m²
- Integrated workshop: 60,000 m²
- Dry dock: 200,000 DWT x 1 (350 m x 55 m x 13.5 m)
- Cranes: 600 t x 1, 200 t x 2
- Quay length: 950 m
Taizhou Shipyards

AVIC Intl Shipbuilding

AVIC International Shanghai Company
Dingheng Shipyard

AVIC Intl Shipbuilding

Designed to build ships up to 50,000 DWT

Shipyard land area: 400,000 m²
Integrated workshop: 20,000 m²
Dry dock: 300,000 DWT x 1
500,000 DWT x 1
Cranes: 400 t x 2
AVIC Singapore

- Founded by AVIC International Beijing, and listed on Singapore Exchange in 2011
- Specialised in shipbuilding Management & Consultancy
- Platform of investment and finance for the further development of AVIC ship business
Our Services

AVIC Intl Shipbuilding

Services

Newbuilding

Financing Arrangement

Insurance Consultancy

Project Management

Design Consultancy
Financing Arrangement

AVIC Intl Shipbuilding

Financial Leasing

EXIM Bank
Development Bank
State-funded Commercial Bank
Sinoures

Owner

Yard

Financing during Construction / seller’s credits

Buyer’s Credits
Monitor newbuilding project during the whole construction period after effectiveness of the construction contract.

Send site representative to shipyard to know the construction progress and coordinate the relationship between owner and yard.

Make sure all installments to be used on our ships.

Project Management
(For newbuilding project not executed in our own shipyard)
Main Products

AVIC International Shanghai Company

- Bulk Carrier
- Container Carrier
- Offshore
- Tanker
- MPV
<table>
<thead>
<tr>
<th></th>
<th>Description</th>
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<tbody>
<tr>
<td>1</td>
<td>21000-28000DWT Multi-purpose Cargo Vessel</td>
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<tr>
<td>2</td>
<td>35000DWT Bulk Carrier</td>
</tr>
<tr>
<td>3</td>
<td>57000DWT Bulk Carrier</td>
</tr>
<tr>
<td>4</td>
<td>82000DWT Bulk carrier</td>
</tr>
<tr>
<td>5</td>
<td>118000DWT Bulk carrier</td>
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</table>
Container Carrier

AVIC Intl Shipbuilding

<table>
<thead>
<tr>
<th></th>
<th>400 TEU Container Vessel</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>700 TEU Container Vessel</td>
</tr>
<tr>
<td>3</td>
<td>1100TEU Container Vessel</td>
</tr>
<tr>
<td>4</td>
<td>1800TEU Container Vessel</td>
</tr>
<tr>
<td>5</td>
<td>4250TEU Container Vessel</td>
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</table>

AVIC International Shanghai Company
Offshore

AVIC Intl Shipbuilding

Platform Supply Vessel

AHTSV

Dredger

Offshore Engineering

Port Machinery

AVIC International Shanghai Company
### Shipbuilding Business Description of Each Company

<table>
<thead>
<tr>
<th></th>
<th>Beijing</th>
<th>Xiamen</th>
<th>Shanghai</th>
<th>Guangzhou</th>
<th>Summation</th>
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<tbody>
<tr>
<td><strong>First Deal Year</strong></td>
<td>1996</td>
<td>2001</td>
<td>2007</td>
<td>2006</td>
<td>1996</td>
</tr>
<tr>
<td><strong>Total Contracted</strong></td>
<td>101/3120</td>
<td>52/890</td>
<td>12/292</td>
<td>6/260</td>
<td>171/4560</td>
</tr>
<tr>
<td>(num/m.USD)</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td><strong>Total Delivery</strong></td>
<td>48/1230</td>
<td>41/790</td>
<td>2/12</td>
<td>2/68</td>
<td>93/2100</td>
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<tr>
<td>(num/m.USD)</td>
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<td></td>
<td></td>
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</tr>
<tr>
<td><strong>Order on Hand</strong></td>
<td>53/1890</td>
<td>11/100</td>
<td>10/280</td>
<td>4/190</td>
<td>78/2460</td>
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<tr>
<td>(num/m.USD)</td>
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<td></td>
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<tr>
<td><strong>Total Import and Export</strong></td>
<td>1450</td>
<td>550</td>
<td>30</td>
<td>63</td>
<td>2090</td>
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<tr>
<td>(num/m.USD)</td>
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<td></td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td>826</td>
<td>489</td>
<td>11</td>
<td>60</td>
<td>1386</td>
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<tr>
<td>(num/m.USD)</td>
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**Note:** Data till Dec. 31, 2010
### Delivered & Under Construction List (part)

#### AVIC Intl Shipbuilding – Beijing

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<thead>
<tr>
<th>ITEM</th>
<th>Type</th>
<th>No</th>
<th>Owner</th>
<th>Shipyard</th>
<th>Year</th>
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<tr>
<td>1</td>
<td>21000DWT MPP</td>
<td>5 vessels</td>
<td>Asia</td>
<td>Guangzhou shipyard</td>
<td>1999–2000</td>
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<td>3</td>
<td>27000DWT Bulk Carriers</td>
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<td>Germany</td>
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<td>2004</td>
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<td>4</td>
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<td>8</td>
<td>73000DWT Oil Tanker</td>
<td>2 vessels</td>
<td>Italy</td>
<td>New century shipyard</td>
<td>2007–2008</td>
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### Delivered & Under Construction List (part)

**AVIC Intl Shipbuilding – Beijing**

<table>
<thead>
<tr>
<th>ITEM</th>
<th>Type</th>
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<th>Owner</th>
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<th>Year</th>
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<tbody>
<tr>
<td>9</td>
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<td>10</td>
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<td>11</td>
<td>6500DWT Bunkering Tanker</td>
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<td>Suopu shipyard</td>
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<td>12</td>
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<td>13</td>
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<td>Yangzijiang shipyard</td>
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<td>14</td>
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<td>3</td>
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<td>16</td>
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<td>Huanghai shipyard</td>
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<tr>
<td>ITEM</td>
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<td>Owner</td>
<td>Shipyard</td>
<td>Year</td>
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<tr>
<td>17</td>
<td>92500吨散货船</td>
<td>4条</td>
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<td>20</td>
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<td>2条</td>
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<td>大洋船厂</td>
<td>2010-2011</td>
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<td>Dayang shipyard</td>
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<tr>
<td>21</td>
<td>82000吨散货船</td>
<td>2条</td>
<td>Germany</td>
<td>中航泰州船厂</td>
<td>2011-2012</td>
</tr>
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<td>Catic shipyard</td>
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<tr>
<td>22</td>
<td>12000CM液化石油气船</td>
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<td>12000CM LPG</td>
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<td>中航泰州船厂</td>
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<td></td>
<td><strong>Total</strong></td>
<td><strong>68 vessels</strong></td>
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</table>
AVIC - INTERPHARM PARTNERSHIP:
Since 1986

AGENCIES:

INTERPHARM TECHNOLOGIES LTD

TO DEVELOP & SUPPLY TECHNOLOGY GLOBALLY

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