

# Spring Newsletter

**McGregor**  
LOGISTICS LTD  
Call: 01302 570 347

Dear all,

Our Spring Update may be a little early, but with a spell of fine weather we have every reason to be optimistic, although we're sure we haven't seen the end of Winter yet.

By now most operations are recovering from the Tsunami of Recycled Material that the Christmas Period produces, although some markets are currently reporting low margins.



## Winter Projects

The run up to Christmas is always a mad rush, and last December was no exception, with a large volume of Baled Recycled Paper being moved to a New Paper Machine in the South for an anticipated start in January – With tight deadlines right up to Christmas Eve for collections and deliveries before New Year, our Team at Doncaster rose to the challenge and made a valued customer very happy, securing work for several routes into 2016.

## Waste Markets

Markets in the Waste Industry have always ebbed & flowed and particularly with RDF Exports. Our interpretation of recent weeks has been of disappointment for the Hauliers as Gate Fees abroad increase and Haulage Rates are further suppressed. This could be due to several reasons; Quality of some RDF has fallen as Waste Transfer Stations look to offload their "Residual Waste" as Low Quality RDF – The Waste to Energy Plants recognise this and in turn inflate the Gate Fee to compensate. In turn, this drives the need for cheaper haulage harder at a time when Non UK Hauliers are not as plentiful, thus causing a slow-down in the market and in some areas a total stop. This trend is a message to all Waste Producers to improve on their quality and work closer with trusted UK Hauliers to establish firm routes with sustainable rates for long term continuity.

Similar trends are reported from the Wood Waste Markets with many Animal Bedding Manufactures struggling to obtain good A Grade with repeated observations noted with some Biomass Offtakers – This has driven the need for B Grade quality to improve to sustain Biomass Tonnages while keeping the traditional market of Boardmills satisfied. C Grade into Biomass & Export again has not increased due to poor quality and low demand from the rest of Europe.

We are pleased to report that despite poor markets we have had a better than expected movement of Both A & B Grades traded while haulage of C Grade has dropped due to less tonnages available through Winter Months. With some reductions in Gate Fees on Waste Wood we have several partners offering good deals

> Please call if you think we could be of service: 01302 570 347



We are midway through the arrival of 20 new Schmitz EN XL Specification curtain sided trailers!



# Express European Deliveries with Palletways

In February 2014 McGregor Logistics became a member of the Palletways UK and European pallet delivery network. Palletways are Europe's largest provider of express palletised distribution services.

Palletways strategically positioned network of depots and hubs make them unrivalled in their ability to connect your business to the whole of the UK and Europe.

Palletways was founded in 1994 and its vision with its members is to be The European Network of natural choice for the distribution of palletised freight. 25,000 pallets are processed daily with the resources of 300 + network member depots in 11 countries providing collection and distribution services across Europe.

McGregor Logistics constantly strive to give our customers the best service that the industry can provide and believes that Palletways is our natural choice to meet the demands and challenges that our customers have come to expect.



## Warehousing

Following the move into both Doncaster and West Thurrock, we invested over £70,000 into modernising the facilities and installing racking throughout. We installed a state of the art warehousing system, providing real-time information as well customer portals.

We can provide Racked / Floor Storage in Doncaster or West Thurrock. With access to over 210,000sq foot between the two sites, the services we can offer are:

- > Long/Short Term Storage
- > Cross Dock Services
- > Integration of Palletways
- > Palletising
- > Container Services
- > Quality Control
- > Racked Storage
- > Floor Storage
- > Pick/Pack



## Future Investments

The New Year & 2016 heralds a fresh face at McGregor Logistics with the introduction of a new Scania to our fleet of 53 DAFs.

He may be the Odd-One-Out but he is "King of the Road"!

We have also committed to a rolling programme of 6 new DAF units.

The next new batch of 20 Schmitz Curtain sided Trailers have strengthened our fleet for a particular contract producing High Quality Reels of Paper destined for UK & Europe.

## Positions Available

With our expanding fleet we have several positions available for permanent "Trampers" – If you know any ex Servicemen or good drivers looking for a career within a quality, forward thinking logistics company please ask them to get in touch



## General News

With suppressed Rates for European work we are fortunate that UK internal logistics are flourishing. We already have several exciting projects in the pipeline for Spring and look forward to updating you in our Summer Update due 1 June 2016.

Meantime, may we wish all our valued customers continued success throughout this year.

## Celebrating 10 Years of Providing First Class Transport Services

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