CONSOLIDATED FINANCIAL STATEMENTS
For the year ended December 31, 2018
with Summarized Totals for the Year Ended December 31, 2017
with
Report of Independent Auditors

# ORANGE COUNTY COMMUNITY HOUSING CORPORATION CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2018

# TABLE OF CONTENTS

	Page
Report of Independent Auditors	2
Consolidated Statement of Financial Position	4
Consolidated Statement of Financial Position (continued)	5
Consolidated Statement of Activities	6
Consolidated Statement of Functional Expenses	7
Consolidated Statement of Cash Flows	8
Notes to Consolidated Financial Statements	9
Supplementary Information	31
Consolidating Schedules of Financial Position	32-35
Consolidating Schedules of Activities	36-39
Schedule of Market Values of Occupied Properties (Unaudited)	40

\* \* \*



## REPORT OF INDEPENDENT AUDITORS

To the Board of Directors of Orange County Community Housing Corporation Santa Ana, California:

We have audited the accompanying consolidated financial statements of Orange County Community Housing Corporation (a California non-profit organization), which comprise the consolidated statement of financial position as of December 31, 2018 and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Orange County Community Housing Corporation as of December 31, 2018 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## Change in Accounting Principle

As discussed in Note 2 to the consolidated financial statements, Orange County Community Housing Corporation adopted a change in accounting principle for financial reporting, primarily related to the presentation of net assets and required disclosures related to liquidity and functional expenses. Our opinion is not modified with respect to that matter.

# Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The accompanying supplementary information on pages 32 through 39 is presented for purposes of additional analysis rather than to present the financial position, changes in net assets, and cash flows of the individual companies and is not a required part of the basic consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects, in relation to the consolidated financial statements as a whole.

The Schedule of Market Values of Occupied Properties (Unaudited) on page 40 has not been subjected to the auditing procedures applied in the audit of the financial statements and accordingly, we do not express an opinion or provide any assurance on it.

Report on Summarized Comparative Information

Novogodac & Company LLP

We have previously audited Orange County Community Housing Corporation's 2017 consolidated financial statements, and our report dated October 2, 2018, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

San Rafael, California

August 1, 2019

Consolidated Statement of Financial Position

December 31, 2018 with summarized totals for December 31, 2017

		2018			2017
ASSETS					
Current Assets:					
Cash and cash equivalents		\$	1,675,747	\$	1,342,361
Restricted cash			328,599		323,384
Accounts receivable			114,887		681,168
Miscellaneous receivables			189,353		68,655
Prepaid rent, current portion			3,500		3,500
Prepaid expenses			10,488		3,033
Land lease receivable			125,483		**
	Total Current Assets		2,448,057		2,422,101
Property and Equipment:					
Building and improvements			15,117,445		15,018,861
Land and improvements			17,913,143		17,913,143
Furniture and fixtures			89,885		81,245
Vehicle			14,144		14,144
	Total Property and Equipment		33,134,617	. 1	33,027,393
Accumulated depreciation			(9,000,631)		(8,675,964)
	Net Property and Equipment		24,133,986	-	24,351,429
Other Assets:					
Prepaid rent, net of current portion			71,751		75,251
Investment in Paramount FIHP, L.P.			(23)		12
Investment in CDFI			51,005		50,500
Investments			110,621		109,521
Endowments			565,062		602,982
	Total Other Assets		798,416		838,266
	Total Assets	\$	27,380,459	\$	27,611,796

Consolidated Statement of Financial Position (continued)

December 31, 2018 with summarized totals for December 31, 2017

	2018			2017		
LIABILITIES AND NET ASSETS						
Current Liabilities:						
Accounts payable	\$	77,408	\$	115,800		
Accounts payable - other		64,543		40,490		
Notes payable, current portion		1,065,640		1,050,802		
Accrued interest payable, current portion		815,156		814,510		
Deferred rent payable, current portion		3,500	_	3,500		
Total Current Liabilities		2,026,247		2,025,102		
Long-Term Liabilities:						
Notes payable, net of current portion		13,935,818		14,202,109		
Accrued interest payable, net of current portion		571,623		537,687		
Deferred rent payable, net of current portion		71,751		75,251		
Tenant deposits payable	19	232,136		205,336		
Total Long-Term Liabilities		14,811,328		15,020,383		
Total Liabilities		16,837,575		17,045,485		
Net Assets:						
Without Donor Restrictions						
Controlling interests		5,114,905		4,854,793		
Non-controlling interests		4,993,852		5,230,379		
With Donor Restrictions		434,127		481,139		
Total Net Assets	_	10,542,884	_	10,566,311		
Total Liabilities and Net Assets	\$	27,380,459	\$	27,611,796		

Consolidated Statement of Activities

Year Ended December 31, 2018 with summarized totals for the Year Ended December 31, 2017

REVENUES	Without Donor Restrictions	With Donor Restrictions	Totals 2018	Totals 2017
Revenues and Other Support:				
Low-income housing rent and laundry revenue	\$ 3,105,244	\$ -	\$ 3,105,244	\$ 2,947,570
Contributions and grants	402,272	_	402,272	353,110
In-kind contributions	8,640	=	8,640	_
Interest and dividends, net of fees	7,571	_	7,571	5,246
Net unrealized (loss) gain	(33,992)	-	(33,992)	78,364
Fund-raising, net of direct expenses of \$40,132	64,309	E.	64,309	107,167
Office rent, net	(26,633)	w)	(26,633)	18,467
Managing member fees	-	-		4,800
Reimbursed expenses	15,871	=	15,871	30,643
Miscellaneous income	37,333	=	37,333	30,872
Developer fee revenue	-	-0	-	900,000
Land lease income	125,483	-	125,483	-
Partnership management fee revenue	25,755	-	25,755	25,000
Revenues and Other Support	3,731,853	-	3,731,853	4,501,239
NET ASSETS RELEASED FROM RESTRICTIONS				
Grants	15,000	(15,000)	=	₩
Student Scholarship Account	9,712	(9,712)	-	-
Endowments	22,300	(22,300)		
Total Current Year Releases	47,012	(47,012)	-	
Total Revenues	3,778,865	(47,012)	3,731,853	4,501,239
EXPENSES				
Functional Expenses				
Program services	2,985,928	_	2,985,928	2,692,324
Supporting services / management and general	345,144	-0	345,144	243,304
Supporting services / fund-raising	144,208		144,208	138,694
Total Functional Expenses	3,475,280		3,475,280	3,074,322
•			Vi. € 866 80 €	
CHANGE IN NET ASSETS				
Net increase (decrease) in net assets	303,585	(47,012)	256,573	1,426,917
Net assets, as of the beginning of the year	10,085,172	481,139	10,566,311	9,139,394
Distributions to non-controlling interests	(280,000)		(280,000)	
Net assets, as of the end of the year	\$ 10,108,757	\$ 434,127	\$ 10,542,884	\$ 10,566,311

ORANGE COUNTY COMMUNITY HOUSING CORPORATION

Consolidated Statement of Functional Expenses

Year Ended December 31, 2018 with summarized totals for the Year Ended December 31, 2017

	PROGRAM SERVICES	PROGRASUPPORTING SERVICES SERVIC				
EXPENSES BY FUNCTION	Housing, Stepping Up, Scholarships, and Family Mentoring	Management and General	<b>Fund-raising</b>	84 New ETHIC LLC	Totals 2018	Totals 2017
Salaries and wages	\$ 456,766	\$ 78,416	\$ 114,011	\$ -	\$ 649,193	\$ 634,345
Employee benefits	145,045	6,094	9,140	·-	160,279	163,047
Employee leasing	85,821	4,438	6,657	-	96,916	95,058
Association dues	86,714	-	-	-	86,714	89,761
Auto reimbursement	3,019	251	377	-	3,647	7,631
Bad debts	10,770		=	-	10,770	5,757
College awareness and testing	67,713	-		-	67,713	79,159
Conferences	2,209	2,268	-	-	4,477	3,700
Contributions	4,000	` •	<u> </u>	-	4,000	1,500
Depreciation	335,801	405	607	=	336,813	312,408
Dues and Subscriptions	2,717	349	523		3,589	2,467
Family mentoring	-		-			644
Information technology	15,508	3,472	1,648		20,628	20,043
Insurance	113,914	10,152	319	-	124,385	115,685
Interest	330,365	-	-	_	330,365	221,321
Investment fees	-	7,834	, <u> </u>	_	7,834	7,342
Janitorial	7,583	-	-	_	7,583	9,599
Maintenance	494,839	-	· _	-	494,839	289,590
Marketing	3,921	9,475	_	_	13,396	10,756
Miscellaneous	11,322	26,972	194	_	38,488	26,184
Office supplies and expense	44,260	5,473	4,987	824	55,544	58,441
Professional services	6,359	188,745	_	21,671	216,775	201,954
Property taxes	111,185	· •	-		111,185	90,749
Relocation		-	_		-	2,956
Rent expenses-other	3,500		-	-	3,500	3,500
Repairs	275,506	-	-	-	275,506	291,875
Residuals	41,003		-	×	41,003	20,053
Scholarships	1,155	_	-	=	1,155	2,003
Special events	-,	-	5,745		5,745	7,727
State Franchise Tax	_	800	**************************************	800	1,600	1,646
Tenant credit reports	1,724	-	_	-	1,724	3,505
Utilities	299,914				299,914	293,916
Total Expenses by Function	\$ 2,962,633	\$ 345,144	\$ 144,208	\$ 23,295	\$ 3,475,280	\$ 3,074,322

Consolidated Statement of Cash Flows

Year Ended December 31, 2018 with summarized totals for the Year Ended December 31, 2017

		2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES			
Increase (decrease) in net assets	\$	256,573	\$ 1,426,917
Adjustments to reconcile increase (decrease) in net assets to			
net cash provided by operating activities:			
Depreciation expense		336,813	312,408
Net unrealized losses (gains)		33,992	(78,364)
Flow through income from Paramount FIHP, L.P.		35	(12)
(Increase) decrease in assets:			
Accounts receivable		566,281	(653,359)
Miscellaneous receivables		(120,698)	(65,255)
Prepaid rent		3,500	3,500
Prepaid expenses		(7,455)	(33)
Land lease receivable		(125,483)	-
Increase (decrease) in liabilities:			
Accounts payable		(38,392)	20,281
Accounts payable - other		24,053	37,885
Accrued interest payable		34,582	(75,820)
Deferred rent payable		(3,500)	(3,500)
(Decrease) increase in amount due to Fiscal Agent			(95,157)
Increase (decrease) in tenant deposits payable		26,800	8,694
Deferred developer fee		-	(275,000)
Net cash provided by operating activities		987,101	563,185
CASH FLOWS FROM INVESTING ACTIVITIES			
Net deposits (to) from restricted cash		(5,215)	112,585
Purchase of property and equipment		(119,370)	(424,745)
Purchase of investment in CDFI		(505)	(50,500)
Interest and dividends reinvested, net of investment fees		2,828	2,032
Net cash used in investing activities		(122,262)	(360,628)
CASH FLOWS FROM FINANCING ACTIVITIES			
Payments of notes payable		(251 452)	(252 717)
Distributions to non-controlling interests		(251,453)	(253,717)
Net cash used in financing activities	_	(280,000)	 (253,717)
		(,,	(===,,==,)
CHANGE IN CASH AND CASH EQUIVALENTS			
Net increase in cash and cash equivalents		333,386	(51,160)
Cash and cash equivalents, as of the beginning of the year		1,342,361	1,393,521
Cash and cash equivalents, as of the end of the year	\$	1,675,747	\$ 1,342,361
SUPPLEMENTARY INFORMATION:			
Cash paid for interest	\$	295,783	\$ 308,637

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2018

# 1. Organization

Mission - Orange County Community Housing Corporation (the "Organization") is a California nonprofit public benefit corporation classified by the Internal Revenue Service as tax-exempt under Section 501(c)(3) of the Internal Revenue Code of 1986. The Organization was organized in 1977 to provide housing and related services to low and very low income persons. The Organization currently owns and operates twenty-three apartment buildings, which aggregate two hundred twenty-eight units, thirteen condominium units, and four single-family residences. These units are rented to qualified low-income families at partially subsidized rents. The Organization also manages eight units for the City of Garden Grove.

Management - During 2018, the Organization celebrated 41 years of service to extremely low-income families and also its sixth year under the leadership of Executive Director, Nora Mendez. Ms. Mendez succeeded founding Executive Director, Allen Baldwin, who remains with the organization in an advisory capacity.

Collaboration, Family Mentoring and Education - Always determined to provide affordable housing for more low-income families, the Organization entered into an operating agreement with SBC Community Homeless Coalition, a California nonprofit public benefit corporation, and American Riding Club for the Handicapped, also a California nonprofit public benefit corporation. Together with Paramount Family Irvine Housing Partners, L.P. (the "Partnership"), 84-unit affordable units in the Great Park of the City of Irvine were completed. Construction began in June 2016, and was completed in September 2017. The Organization also provides the necessary services to assist in fighting poverty through its signature program "Stepping Up". This program integrates educational opportunities and family mentoring, through its scholarship programs, by encouraging low-income families to improve their education, job skills, health care, and financial literacy.

84 New ETHIC LLC (Ethic) - Formed on December 22, 2015, Orange County Community Housing Corporation is the managing member with a 60% ownership interest. The purpose of the entity is to: (a) enter into a purchase and sale agreement for the acquisition of vacant land in Irvine, California (the "Land"), (b) enter into a ground lease of the Land with the Partnership, (c) acquire a long-term loan with the Partnership and (d) obtain an option to purchase the development.

# 2. Summary of significant accounting policies

### Basis of accounting

The Organization prepares its financial statements on the accrual basis of accounting consistent with accounting principles generally accepted in the United States of America.

#### Basis of presentation

The Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2018

## 2. Summary of significant accounting policies (continued)

## Basis of presentation (continued)

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature, which will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

# Principles of consolidation

The Organization's consolidated financial statements include the accounts of the Organization and its majority-owned, controlled subsidiaries.

The Organization, controls the following consolidated entities (the "Consolidated Entities") in which the Organization is the controlling member:

- 84 New ETHIC LLC (60% owner)
- OCCH Paramount LLC (100% owner)

All material intercompany balances and transactions have been eliminated.

# <u>Investment in partnership</u> – equity method

The Organization uses the equity method of accounting for its investment in Partnership in which OCCH Paramount, LLC, that has a 0.005% ownership interest in the Partnership, serves as the managing general partner, as the Organization has significant influence over, but not control of the major operating and financial policies of the Partnership. Under this method, the Organization's share of income, losses, and distributions incurred by the Partnership is recognized as an increase or reduction of the carrying value of the investment. Impairment losses other than temporary impairment are recorded even if it reduces the investment more than what would have been recognized in the normal application of the equity method.

#### **Estimates**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

# Cash and cash equivalents

Cash and cash equivalents include all cash balances on deposit with financial institutions and highly liquid investments with a maturity of three months or fewer at the date of acquisition.

Restricted cash is not considered cash and cash equivalents, and includes cash held with financial institutions for funding of operating deficits and refunds of tenant security deposits.

# Concentration of credit risk

The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash and cash equivalents.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2018

# 2. Summary of significant accounting policies (continued)

# Accounts receivable

Management considers receivables to be fully collectible. If amounts become uncollectible, they are charged to operations in the period in which that determination is made. Accounting principles generally accepted in the United States of America require that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method.

#### Fair value measurements

The Organization applies the accounting provisions related to fair value measurements. These provisions define fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, establish a hierarchy that prioritizes the information used in developing fair value estimates and require disclosure of fair value measurements by level within the fair value hierarchy. The hierarchy gives the highest priority to quoted prices in active markets (Level 1 measurements) and the lowest priority to unobservable data (Level 3 measurements), such as the reporting entity's own data. These provisions also provide valuation techniques, such as the market approach (comparable market prices), the income approach (present value of future income or cash flows) and the cost approach (cost to replace the service capacity of an asset or replacement cost).

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The three levels of valuation hierarchy are defined as follows:

- Level 1: Observable inputs such as quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2: Inputs other than quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3: Unobservable inputs that reflect the Organization's own assumptions.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2018

# 2. Summary of significant accounting policies (continued)

# Fair value measurements (continued)

The following tables present the Organization's assets and liabilities that are measured and recognized at fair value on a recurring basis classified under the appropriate level of the fair value hierarchy as of December 31, 2018:

	December 31, 2018								
						F	air Value		
		Level 1		Level 2		Level 3	Me	asurements	
Investments in Certificates of Deposit at Fair Value	\$	110,621	\$	-	\$	-	\$	110,621	
Beneficial interest in assets held by others at Fair Value						565,062		565,062	
Total assets	\$	110,621	\$		\$	565,062	\$	675,683	

The cost of investments and endowments, and market value, at December 31, 2018, are as follows:

	2018					
		Mar	ket Value			
Investments in Certificates of Deposit	\$	110,621	\$	110,621		
Beneficial interest in assets held by others		376,483		565,062		
Total	\$	487,104	\$	675,683		

# Investments and endowments

Investment purchases and sales are accounted for on a trade-date basis. Realized gains and losses are calculated based upon the underlying cost of individual lots. Interest income is recorded when earned and dividends are recorded on the ex-dividend date.

Investments are made according to the finance policy adopted by the Organization's Board of Directors. The guidelines provide for investment in equities, fixed income, and other securities with performance measured against appropriate indices. Outside advisors are utilized by the Organization for the purpose of providing investment and consulting advice.

Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain long-term investments, it is reasonably possible that changes in the values of these investments will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

Investment in Clearinghouse Community Development Financial Institution ("CDFI"), which is a direct lender for affordable housing, community development and other non-traditional credit needs, is recorded using the cost method and the Organization does not have significant influence or control.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2018

# 2. Summary of significant accounting policies (continued)

#### Donated materials and services

Donated materials and other noncash contributions are reflected in the accompanying statements at their estimated fair market value at the date receipt. Contribution of services are recognized if the services received, create or enhance nonfinancial assets, require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Other volunteer services that do not meet these criteria are not recognized in the financial statements as there is no objective basis of deriving their value.

# Fixed assets and depreciation

Property and equipment are capitalized at historical cost, or fair market value at the date of donation, if donated. Such donations are reported as unrestricted support unless the donor has restricted the donated asset for a specific purpose. Assets donated with explicit restrictions regarding their use are reported as restricted support. Absent donor stipulations regarding how long these donated assets must be maintained, the Organization reports expirations of donor restrictions when the donor assets are placed in service as instructed by the donor. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

Depreciation is computed on the straight-line method over the estimated useful lives of the assets. Depreciation expense during 2018 was \$336,813. The useful lives of the assets are estimated as follows:

Buildings and improvements	5 - 40 years
Furniture and fixtures	5 - 12 years
Vehicles	5 years

# Compensated absences

Compensated absences include vacation and sick hours. Full-time employees are entitled to a minimum of 176 hours annually and begin to accrue hours on the first day of employment. Unused hours expire at the end of the calendar year.

#### Contributions

Contributions are recognized when the donor makes a promise to give that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with restrictions are reclassified to net assets without restrictions.

# Revenue recognition

Rental revenue attributable to residential leases is recorded when due from residents, generally upon the first day of each month. Residential leases are for periods of up to one year, with rental payments due monthly. Program services, special events, developer fees and management fees are recorded when earned.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2018

# 2. Summary of significant accounting policies (continued)

# **Expense allocation**

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Program services are defined as follows:

The Housing program provides housing and education to extremely low-income families towards greater self-sufficiency. Its founding in 1977 was based on the principle that our low-wage working families deserve safe housing and safe neighborhoods so that their children would receive the same educational benefits as those from more affluent neighborhoods.

The Scholarship/Stepping UP program, provides a forum that will enhance the lives of our families while living in a stable environment conducive to learning and self-improvement. The College Awareness Project of Stepping UP focuses on educating "6-12 students" and "post secondary students" of extremely low-income families with a special emphasis on parent involvement and higher education while the Family Mentoring component educates parents on how to obtain higher education and financial self-sufficiency to one day become first-time homeowners.

#### Income taxes

The Organization is exempt from federal income taxes under Internal Revenue Code Section 501(c)(3) and from California income and franchise taxes under Revenue and Taxation Code Section 23701(d).

Income taxes on LLC income are levied on the members in their individual capacity. Accordingly, all profits and losses of the 84 New ETHIC LLC are recognized by each member on its respective tax return.

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires the Organization to report information regarding its exposure to various tax positions taken by the Organization. The Organization has determined whether any tax positions have met the recognition threshold and has measured the Organization's exposure to those tax positions. Management believes that the Organization has adequately addressed all relevant tax positions and that there are no unrecorded tax liabilities. Federal and state tax authorities generally have the right to examine and audit the previous three years and four years of tax returns filed for federal and state, respectively. Any interest or penalties assessed to the Organization are recorded in operating expenses. No interest or penalties from federal or state tax authorities were recorded in the accompanying financial statements.

# Change in accounting principle

During 2018, the Company adopted the provisions of ASU 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. This change had no impact on the total change in net assets for 2017. The update addresses the complexity and understandability of net asset classification, information about liquidity and availability of resources, and consistency in the type of information provided about expenses and investment return. The Company has adjusted the presentation of these financial statements accordingly. The change in presentation has been applied retrospectively to all periods presented.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2018

# 2. Summary of significant accounting policies (continued)

# Subsequent events

Subsequent events have been evaluated through August 1, 2019, which is the date the financial statements were available to be issued, and there are no subsequent events requiring disclosure.

# 3. <u>Investment in CDFI</u>

The Organization holds an investment in CDFI. The investment is recorded at cost and represents less than 1% of the ownership shares of CDFI as of December 31, 2018. The balance of the investment was \$51,005 at December 31, 2018.

# 4. Restricted cash

The Organization has funds on deposit with Bank of America. As of December 31, 2018, the balances of these accounts were as follows:

Replacement reserve	\$ 119,270
Operating reserve	106,664
Tenant security deposits	32,535
Student Scholarship Account	55,130
Grants	 15,000
Total restricted cash	\$ 328,599

Cash and investments, including restricted cash and endowments, consisted of the following at December 31, 2018:

	Cash and Cash		Restricted		In	vestments/			
	E	quivalents	Cash		Endowments		Total		
Demand deposits									
Corporation	\$	379,818	\$	328,599	\$	-	\$	708,417	
84 New ETHIC LLC		789,073		_		-		789,073	
Certificates of deposit -									
Corporation		=				110,621		110,621	
Money market mutual funds -									
Corporation		506,856		-		-		506,856	
Beneficial interest in assets									
held by others		=		=		565,062		565,062	
Investment in CDFI						51,005		51,005	
Totals	\$	1,675,747	\$	328,599	\$	726,688	\$	2,731,034	

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2018

## 4. Restricted cash (continued)

Financial institutions that potentially subject the Organization to concentration of credit risk consist principally of cash, cash equivalents, and investments. The Organization places its cash and investments with high credit quality financial institutions and generally limits the amount of credit exposure to the amount in excess of the FDIC insurance coverage limit of \$250,000, a situation that has occurred. The Organization did not however exceed the limit of this coverage as of December 31, 2018. The Organization does not anticipate nonperformance by the institutions. No FDIC protection exists for brokerage account balances, as indicated in "Money market mutual funds" or "Beneficial interest in assets held by others" as indicated above, as of December 31, 2018.

## 5. Cash and investments (continued)

#### Quasi-Endowment

The Organization has a quasi-endowment fund with the Orange County Community Foundation (the "Foundation"). All or a portion of the net income and principal may be distributed at any time from this donor advised fund. The fund is reported at market value. The balance of the fund was \$216,065 at December 31, 2018, which is included in investments on the accompanying statement of financial position.

#### **Endowments**

Effective January 1, 2009, the Organization adopted FASB ASC 958-205-45-30, Endowments of Not-for-Profit Organizations, by implementing a policy requiring the preservation of the fair value of the original gift or corpus as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result, the Organization classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) The duration and preservation of the funds, (2) The purposes of the donor-restricted endowment funds, (3) General economic conditions, (4) The possible effect of inflation and deflation, (5) The expected total return from income and the appreciation of investments.

The Organization has investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for operations and granting. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity. Under the investment policy, as approved by the Board of Directors, the endowment assets are invested in a manner which attempts to achieve, after fees and expenses, a reasonable rate of return consistent with the risk levels established by the responsible committee for all endowment assets with donor restrictions. To satisfy its long-term rate-of-return objectives, the Organization relies on a total strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation primarily focused on equity and fixed income based investments to achieve its long-term objectives within prudent risk constraints.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2018

# 5. Cash and investments (continued)

#### Endowments (continued)

The State of California enacted the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) effective January 1, 2009, the provisions of which apply to endowment funds existing at the time of or established after that date. The Organization's net assets with donor restrictions meet the definition of endowment funds under UPMIFA.

The Organization has two endowment funds with the Foundation. All or a portion of the net income may be distributed at any time from each endowment fund for the purposes of support of the Stepping UP Program and the Allen Baldwin Legacy Program, respectively. The funds are reported at market value. The balance of the funds was \$348,997 at December 31, 2018.

The Stepping Up Program endowment has net assets with donor restrictions at December 31, 2018, as follows:

	Ac	cumulated Funds	F	Principal		Total	
-		1 41140					
Stepping Up Program Endowment, December 31, 2017 Investment fees, net of interest and dividend	\$	87,644	\$	160,000	\$	247,644	
revenue Net unrealized gain Balance, December 31, 2018	<u>\$</u>	(878) (13,995) 72,771	<u>\$</u>	160,000	<u>\$</u>	(878) (13,995) 232,771	

The Allen Baldwin Legacy endowment has net assets with donor restrictions at December 31, 2018, as follows:

	Ac	cumulated					
_		Funds	I	Principal		Total	
Allen Baldwin Legacy Endowment,							
December 31, 2017	\$	21,989	\$	101,664	\$	123,653	
Contributions				-		· ·	
Investment fees, net of interest and dividend							
revenue		(438)		-		(438)	
Net unrealized gain		(6,989)				(6,98 <u>9</u> )	
Balance, December 31, 2018	<u>\$</u>	14,562	<u>\$</u>	101,664	<u>\$</u>	116,226	

#### 6. Contingent liabilities

The Organization has five properties in the City of Huntington Beach that have trust deeds with interest payable in the event the Organization does not comply with the housing agreements with the City of Huntington Beach. As of December 31, 2018, the Organization is contingently liable for interest on the five properties. The amount is being negotiated with the City of Huntington Beach. Since the mission of the Organization is to provide housing for extremely low-income families it does not foresee any event that would require the payment of the interest.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2018

# 6. Contingent liabilities (continued)

Various lawsuits, claims and proceedings may be asserted against the Organization arising in the ordinary course of business. While any amounts claimed may be substantial, the ultimate liability cannot now be determined because of the considerable uncertainties that exist. Therefore, it is possible that results of operations or liquidity in a particular period could be materially affected by certain contingencies. However, based on facts currently available, management believes that the disposition of matters that are asserted will not have a materially adverse effect on the financial position of the Organization.

## 7. Notes payable

Notes payable consisting primarily of 30-year obligations are as follows:

Four, 2.571% to 2.753% trust deeds payable to Citibank, secured by land and building. Payable in monthly installments ranging from \$1,307 to \$7,114. Notes mature on October 1, 2020.

\$ 236,209

5.90% trust deed payable to Citibank, secured by land and building. Payable in monthly installments of \$10,445, including principal and interest. The loan matures on November 1, 2028.

939,304

7.60% trust deed payable to Citibank, secured by land and building. Payable in monthly installments of \$1,271 beginning December 1, 1998. The loan matures on December 1, 2028.

106,603

Six 10% second trust deeds payable to the City of Irvine, secured by land and buildings. No payments due on this note for the term of thirty years, commencing in May 1990, providing: The Organization continues to own the residence(s) and the Organization is not in violation of any provisions of this note or in breach of the regulatory agreement. In the event the Organization sells or transfers the residence(s), except as permitted in the regulatory agreement during the term or otherwise reaches the regulatory agreement during the term after being given an opportunity to cure as provided, if any, the Organization shall immediately pay to the City of Irvine, the principal, together with accrued interest at the rate of 10% compounded annually on the principal.

634,500

Non-interest bearing note payable to the City of Garden Grove, secured by land and building. The City of Garden Grove has extended the loan to April 2021, in exchange for making eight apartment units on Buena Street available at fair market rents to low-income households.

30,000

3% note payable secured by a deed of trust, to the City of Anaheim. Interest accrues annually; however, payment has been deferred subject to the terms and condition of the loan agreement. Under the occurrence of default, all principal and interest on the deferred loan may become due in full. The loan matured on May 29, 2002; however, no payment has been requested by the City of Anaheim.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2018

## 7. Notes payable (continued)

7.60% trust deed payable to Citibank, secured by land and building. Payable in monthly installments of \$1,942, including principal and interest, beginning December 1, 1998. The loan matures on December 1, 2028.

\$ 162,859

3% trust deed payable to the City of Huntington Beach, secured by land and building. Twenty-five percent of annual residual receipts to be used to repay HOME loan. In event the Organization refinances a senior loan any time prior to the maturity date, twenty-five percent of the net proceeds must be allocated and paid to the City to reduce the HOME loan. Payments will be applied to accrued interest to the date of such payment, and then to reduce the principal amount owed. If the Organization is in compliance with the terms of the HOME loan documents on the fifty-fifth anniversary of the date of completion of the project, the principal and accrued interest shall be deemed paid. The loan matures on August 1, 2070.

305,000

5% trust deed payable to City of Anaheim, secured by deed of trust on land and building. The note is for \$1,000,000 of which \$600,000 was used for acquisition of the property leaving \$400,000 remaining for rehabilitation of the property. The rehabilitation funds used is \$124,324. Payments are to be made on the basis of residual receipts. Residual receipts for any fiscal year equals any cash remaining after the payment of a) all sums due after the terms of a take-out loan b) all amounts deposited in the reserve fund for property replacements and c) all obligations of the property other than the take-out loan, and the reserves, including a reasonable management fee. An eight percent return on the Organization's cash equity may be included as an obligation of the property; however, in no event shall the residual receipts for any fiscal year be less than the return in equity received by the Organization. The note matured on July 1, 2014; however, no payment has been requested by the City of Anaheim.

724,324

Non-interest bearing note, payable to Citibank, pursuant to an agreement under the Affordable Housing Program, of the Home Loan Bank of San Francisco. The principal is to be forgiven at the end of the compliance period, which occurred on June 30, 2010. Management is trying to coordinate the forgiveness with the bank.

11,400

6% trust deed payable to the City of Huntington Beach, secured by land and building. Principal and interest shall be canceled fifty-nine years after execution of this note providing the Organization does not have any events of default listed in the agreement. In the event the Organization has an event of default, the Organization shall immediately pay the City of Huntington Beach the principal together with the accrued interest at the rate of 6% compounded annually on the principal outstanding. The loan matures on June 17, 2053.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2018

# 7. Notes payable (continued)

Non-interest bearing trust deed payable to the City of Huntington Beach, secured by land and buildings. No payments are due on this note until the end of the year 2023. In the event the loan agreement is not extended at the end of thirty years, the note shall be due and payable with interest at the rate of 7% compounded annually upon a sale, transfer, or other disposition of the property, (except a sale to a purchaser approved by the Agency), or the Organization being in material default of any other obligation contained in this agreement, or the Organization violating any condition of the deed of trust or promissory note, or ceasing to exist as a nonprofit organization.

\$ 635,000

7.60% trust deed payable to Citibank, secured by land and building. Payable in monthly installments of \$989, including principal and interest beginning December 1, 1998. The loan matures on November 1, 2028.

82,451

Non-interest bearing note payable to the County of Orange, secured by land and building. Payments are deferred and will become a grant subject to continued use as affordable rental housing for a minimum of 30 years, commencing in 1995. If this condition is not met, the outstanding principal and interest, if any is due and payable.

290,000

Non-interest bearing trust deed payable to the City of Placentia, secured by land and building. Payments are to be made annually, beginning in the sixteenth year, commencing October 1995, providing the Organization does not have any events of default as listed in the agreement. In the event the Organization has an event of default, the Organization shall immediately pay the City of Placentia the principal together with accrued interest at the rate of 10% compounded annually on the principal outstanding. The note matures on October 2, 2025. An amendment to the note payable is pending.

45,000

7.60% trust deed payable to Citibank, secured by land and building. Payable in monthly installments of \$1,271, including principal and interest beginning December 1, 1998. The loan matures on November 1, 2028.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2018

## 7. Notes payable (continued)

The loan matures on December 26, 2026.

6% trust deed payable to the City of Huntington Beach, secured by land and building. Commencing on the fifth anniversary of the close of escrow and continuing until the thirtieth anniversary of the close of escrow, the Organization makes minimum annual payments of \$1,200. If the balance of residual receipts account is insufficient to fully fund an annual payment, the Organization agrees to make up any shortfall that may exist in the account so that the annual payment can be made. The Organization may request that the City reduce, suspend, or forgive an annual payment and may present evidence to the City of its inability to make an annual payment; however, the City reserves the exclusive right in its sole discretion to reduce, suspend, or forgive an annual payment. All principal and interest on the loan is due in full upon the earliest to occur of:

- The occurrence of a default under this agreement, the note, the (1) deed of trust or the agreement containing covenants, which event of default is not cured within the applicable cure period; or
- The thirtieth anniversary of close of escrow.

7.60% trust deed payable to Citibank, secured by land and building. Payable in monthly installments of \$1,483, including principal and interest beginning December 1, 1998. The loan matures on March 1, 2029.

Non-interest bearing note payable to Citibank, pursuant to an agreement under the Affordable Housing Program (AHP), of Home Loan Bank of San Francisco. The principal was to be forgiven at the end of the compliance period, which occurred on December 31, 2005. Management is trying to coordinate the forgiveness with the bank.

124,365

490,000

\$

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2018

# 7. Notes payable (continued)

6% trust deed payable to the City of Huntington Beach, secured by land and building. Commencing on the fifth anniversary of the close of escrow and continuing until the thirtieth anniversary of the close of escrow, the Organization shall make minimum annual payments of \$1,200. Each annual payment shall be due annually on each anniversary of the Close of Escrow beginning on the fifth anniversary of the Close of Escrow and continuing and including the thirtieth anniversary of the Close of Escrow; provided however, that remaining outstanding principal of the loan shall be repaid on the thirtieth anniversary of the Close of the Escrow. Each annual payment shall be made only to the extent that there exists residual receipts and payment of that portion of the annual payment in excess of residual receipts shall be deferred for future payment. If the amount of residual receipts exceeds the annual payment which is due and there exists on such payment date any deferred annual payment, the Organization shall pay to the City all residual receipts up to an amount equal to the sum of the annual payment due on such payment date and the amount of any deferred annual payment from previous years. The Organization may request that the City reduce, suspend, or forgive an annual payment and the Organization may present evidence to the City of its inability to make an annual payment; however the City reserves the exclusive right to its sole discretion to reduce, suspend, or forgive an annual payment. All principal and interest on the loan shall be due in full upon the earliest to occur of:

- (1) The occurrence of a default under this agreement, the note, the deed of trust or the agreement containing covenants, which event of default is not cured within the applicable cure period; or
- (2) The thirtieth anniversary of close of escrow.

The loan matures on January 2, 2026.

\$ 1,280,188

7.60% trust deed payable to Citibank secured by land and building, payable in monthly principal and interest installments of \$7,661, beginning December 1, 1998, and maturing on December 1, 2028.

642,563

3% trust deed payable to Department of Housing and Community Development of the State of California, secured by land and building. Interest only payments are due each September to the extent that there are residual receipts and any interest unpaid at the end of each twelve month period shall be forgiven. Outstanding principal and accrued, unpaid, and un-forgiven interest is due September 23, 2026.

1,000,000

3% trust deed payable to City of Buena Park, secured by land and building. Annual payments of interest are deferred if the Organization is in compliance with the owner participation agreement, principal due September 23, 2026. During 2017, the Organization adjusted the accrued interest payable to the City of Buena Park, due to a retroactive change by the City of Buena Park to accrue interest at a simple rate rather than compounding. For the year ended December 31, 2017, the Project recognized \$124,481 in income as a result of the accrued interest change.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2018

# 7. Notes payable (continued)

7.7% trust deed payable to Citibank, secured by land and building, payable in monthly installments of \$1,462 beginning April 1, 1999. The loan matures on March 1, 2029.

\$ 124,062

6% trust deed payable to the City of Huntington Beach, secured by land and building. Annual payments of interest are deferred if the Organization is in compliance with the owner participation agreement. There may be periodic payments under the note. Commencing on the fifth anniversary of the close of escrow and continuing until the thirtieth anniversary of the close of escrow, the Organization shall make minimum annual payments of \$1,200. If the balance of the residual receipts account is insufficient to fully fund an annual payment, the Organization agrees to make up any shortfall that may exist in the account so that the annual payment can be made. The Organization may request that the City reduce, suspend, or forgive an annual payment, and the Organization may present evidence to the City of its inability to make an annual payment; however, the City reserves the exclusive right in its sole discretion to reduce, suspend, or forgive an annual payment. All principal and interest on the loan shall be due in full upon the earliest to occur of:

- (1) The occurrence of a default under this agreement, the note, the deed of trust or the agreement containing covenants, which event of default is not cured within the applicable cure period; or
- (2) The thirtieth anniversary of close of escrow.

The loan matures on November 17, 2027.

380,000

Two non-interest bearing trust deeds payable to the City of Huntington Beach, secured by land and building. Such sum shall be immediately due and payable upon any sale, conveyance, transfer, or assignment by contract, all inclusive deed of trust, or otherwise or further encumbrance, of all or any portion of the real property described in the deed of trust.

111,890

5.75% trust deed payable to Clearinghouse Community Development Financial institution, secured by land and building. Payable in monthly installments of \$1,530 including principal and interest beginning May 1, 2013. The loan matures on April 1, 2023.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2018

# 7. Notes payable (continued)

Note payable to the City of Huntington Beach, secured by land and building, non-interest bearing, one-thirtieth of principal forgiven each anniversary date of note. There are periodic payments under the note. Commencing on the second anniversary of the close of escrow, March 29, 2005, and continuing until the thirtieth anniversary of the close of escrow, the Organization shall make annual payments of \$1,200 or fifty percent of net operating income. Once the capital reserve is fully funded, the annual payment will be \$2,400 or 100% of the net operating income. Unpaid and un-forgiven principal and interest on the loan shall be due in full upon the occurrence of a default under this agreement, the note, the deed of trust or the agreement, containing covenants, which event of default is not cured within the applicable cure period. Due to on-going negotiations with the City on compliance issues, the Organization has not reduced the loan balance based on the forgiveness provision of the note. The loan matures on February 22, 2030.

\$ 600,000

5.75% trust deed payable to Clearinghouse Community Development Financial Institution, secured by land and building. Payable in monthly installments of \$1,530 including principal and interest beginning May 1, 2013. The loan matures on April 1, 2023.

240,544

Note payable to the City of Huntington Beach, secured by land and building, simple interest at 6% annum on the principal amount outstanding from the date of the note until paid or forgiven. There may be periodic payments under the note. Commencing on the second anniversary of the close of escrow and continuing every succeeding year during the term of the Owner Participation Agreement, the Organization shall make annual payments of \$1,200 or fifty percent of net operating income whichever amount is less for payment of this note. The Organization may request that the City reduce, suspend, renegotiate, or forgive an annual payment, and the Organization may present evidence to the City of its inability to make an annual payment; however, the City shall have the unfettered discretion to reduce, suspend, renegotiate, or forgive the payment. All principal and interest on the loan shall be due in full upon the earliest to occur of:

- (1) The occurrence of a default under this agreement, the note, the deed of trust or the agreement containing covenants, which event of default is not cured within the applicable cure period; or
- (2) End of the sixty year term of the Owner participation Agreement if the Organization chooses not to continue to abide by the Regulatory Agreement.

The loan matures on September 29, 2060.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2018

# 7. Notes payable (continued)

Nine non-interest bearing trust deeds payable to the City of Santa Ana secured by land and building. These notes are pursuant to an agreement under the HOME agreement. The notes will be payable at the time the units are transferred to a low-income family; an event of default under the loan agreement; or at the note maturity, which ranges from September 2027 to May 2029.

\$ 835,549

5.75% trust deed payable to Clearinghouse Community Development Financial Institution, secured by land and building, payable in monthly installments of \$777 beginning May 1, 2013. The loan matures on April 1, 2023.

122,098

6% trust deed payable to the City of Huntington Beach, secured by land and building. There may be periodic payments under the note. Commencing on the third anniversary of the note, the Organization shall make annual payments of \$1,200 or 50% of net operating income of the previous year, whichever is less, for repayment of this note. If the balance of the residual receipts is insufficient to fully fund an annual payment, the Organization agrees to make up any shortfall that may exist in the account so that the annual payment can be made. The Organization may request that the City reduce, suspend, renegotiate, or forgive an annual payment, and may present evidence to the City of its inability to make an annual payment; however, the City shall have the unfettered discretion to reduce, suspend, renegotiate, or forgive an annual payment. All principal and interest on the loan shall be due in full upon the earliest to occur of:

- (1) The occurrence of a default under this agreement, the note, the deed of trust or the agreement containing covenants, which event of default is not cured within the applicable cure period; or
- (2) End of the sixty year term of the Owner participation Agreement if the Organization chooses not to continue to abide by the Regulatory Agreement.

The loan matures on December 18, 2060.

285,000

Non-interest bearing trust deed payable to the City of Fullerton secured by land and building. The loan shall be immediately due and payable in the event that the Organization assigns or attempts to assign any portion of the agreement in violation of the terms of the agreement. The loan shall be forgiven and no payments shall be due on the loan maturity, if the Organization is in compliance with the affordability requirements of the agreement. The loan matures on July 22, 2029.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2018

# 7. Notes payable (continued)

6.25% trust deed payable to Clearinghouse Community Development Financial Institution, secured by land and building. Interest only payments from February 1, 2015, through January 1, 2020, with principal and interest monthly payments of \$7,086, beginning February 1, 2020. Final payment of \$964,606.12 due on January 1, 2030. A trust deed on another property located in Orange County, California is additional collateral on the loan.

3% HOME trust deed to the City of Huntington Beach, secured by land and building. Simple interest will accrue from the date of disbursement. If the Organization is in compliance with the terms of the HOME loan documents on the fifteenth (15th) anniversary of the date of completion of the project, (which will be referred to herein as the "maturity date"), the principal and accrued interest shall be deemed paid by the Organization's compliance and no further funds shall be due from the Organization under this HOME promissory note. Prior to the maturity date, the Organization will be obligated to repay the HOME loan as follows: (a) The Organization must utilize twenty percent (20%) of residual receipts with respect to each calendar year to repay the HOME loan. (b) In the event the Organization refinances a senior loan at any time prior to the maturity date, twenty percent (20%) of the net proceeds must be allocated and paid to the City to reduce the HOME loan. (c) All payments to the City will be applied first to the payment of all expenses, charges, cost and fees incurred by or payable to the City by the Organization pursuant to the terms of the HOME loan documents (in such order and manner as the City, in its sole discretion, may elect), then to the payment of all interest accrued to the date of such payment, and then to reduce the principal amount owed. All prepayment of principal on this HOME promissory note will be applied to the most remote principal installment or installments until paid. Notwithstanding anything to the contrary contained herein, after the occurrence and during the continuation of an uncured default under HOME deed of trust, all amounts received by the City from any party will be applied in such order as the City, in its sole discretion, may elect. The loan matures on November 18, 2031.

Non-interest bearing trust deed payable to the City of Huntington Beach, secured by land and building. The Organization shall not make any sale, assignment or conveyance, or transfer in any other form, of the site, or any part thereof, or interest therein without the express written consent of the holder set forth of Section 2.5 of the agreement. Commencing on the third anniversary of the effective date of the agreement, and every succeeding year during the 55-year term of this note, the Organization must utilize twenty-five percent (25%) of net operating income for the previous one-year period ("available net operating income") to repay the loan. If payment on this note is required by the Organization pursuant to the terms hereof, the Organization shall make such payment no later than one hundred twenty (120) days following the end of applicable calendar year. The loan matures on November 18, 2071.

\$ 1,139,406

781,220

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2018

# 7. Notes payable (continued)

6.25% trust deed payable to the Clearinghouse Community Development Financial Institution, secured by land and building. Payable in monthly installments of \$1,554 including principal and interest beginning January 1, 2017. The loan matures on November 14, 2046.

\$ 244,475

Total notes payable

\$ 15,001,458

Maturities of notes payable are as follows for the years ending December 31:

2019	\$ 1,065,640
2020	947,200
2021	335,100
2022	221,100
2023	774,425
Thereafter	11,657,993
	\$15,001,458

# 8. Net assets without donor restrictions

The changes in the Organization's consolidated net assets without donor restrictions are reconciled as follows:

	8	Total	 Controlling Interests	= = = = = = = = = = = = = = = = = = = =	New ETHIC n-controlling Interests
Balance,					
December 31, 2017	\$	10,085,172	\$ 4,854,793	\$	5,230,379
Change in net assets					
without donor restrictions		23,585	 260,112		(236,527)
Balance,					
December 31, 2018	\$	10,108,757	\$ 5,114,905	\$	4,993,852

# 9. Net assets with donor restrictions

Net assets with donor restrictions are comprised of the following as of December 31, 2018:

	Accumulated					
	-	Funds	I	Principal		Total
Allen Baldwin Legacy Endowment	\$	14,562	\$	101,664	\$	116,226
Stepping Up Endowment		72,771		160,000		232,771
Student Scholarship Account		55,130		-		55,130
Grants		30,000		_		30,000
Totals	<u>\$</u>	172,463	\$	261,664	<u>\$</u>	434,127

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2018

## 2000000121,2

## 9. Net assets with donor restrictions (continued)

Net assets were released from restrictions during 2018 by incurring expenses satisfying the restricted purpose or by the expiration of time as follows:

Grants	\$ 15,000	)
Student Scholarship Account	9,712	2
Endowments	22,300	)
Total	\$ 47,012	)

#### 10. Commitments

#### Lease

The Organization is leasing an eight-unit apartment building from the Garden Grove Agency for Community Development (the "Agency"). Upon commencement of the lease on June 25, 1990, the Organization paid the Agency \$175,000 as rent for the fifty-year term of the lease. The Organization is sub-leasing five of the eight units to American Family Housing ("AFM"), (formerly referred to as "Shelter for the Homeless"), a public benefit non-profit corporation. AFM is sub-leasing two units to Thomas House Shelter. The sub-lease is also for fifty years. American Family Housing paid the Organization \$175,000 as rent for the fifty-year term of the lease. The rents paid and received in advance are amortized on a straight-line basis over the lives of the leases. The unamortized portion of this rent at December 31, 2018, was \$75,251.

Years Ending December 31,	Rental Payments		
2019	\$	3,500	
2020		3,500	
2021	3,50		
2022		3,500	
2023		3,500	
Thereafter		57,751	
Total rental payable	\$	75,251	

#### Guarantee

On August 4, 2011, the Organization entered a limited guarantee agreement to guarantee \$300,000 of a \$562,000 mortgage from Clearinghouse Community Development Financial Institution to Community Housing Resources, Inc., an unrelated 3<sup>rd</sup> party, secured by a deed of trust on Mariposa Village, which is owned by Community Housing Resources, Inc.

#### Other

The Organization has also entered into various regulatory agreements, including the City of Anaheim, City of Buena Park, City of Garden Grove, City of Huntington Beach and County of Orange.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2018

#### 11. Related party transactions

# Partners' equity

Under the Amended and Restated Agreement of Limited Partnership dated May 27, 2016 (the "Partnership Agreement"), OCCHC Paramount LLC is the Managing General Partner of the Partnership, with a 0.005% general partner interest. In accordance with the Partnership Agreement, the Managing General Partner is required to make a capital contribution of \$50. As of December 31, 2018, the Managing General Partner has made its required capital contribution. As of December 31, 2018, OCCHC Paramount, LLC's investment in Paramount Family Irvine Housing Partners, L.P. was \$(23).

#### Ground lease revenue

84 New Ethic, LLC leases the Land to Paramount Family Irvine Housing Partners, L.P. (the "Tenant") under a ground lease agreement (Ground Lease Agreement). The Ground Lease Agreement expires on June 6, 2073. Annual rent payments of \$220,000 commence on May 1, 2019 for 10 years, followed by \$1 annual rent for the remainder of the term. The Tenant also pays rent of 22.5% of total residual receipts, as defined, for the term of the lease.

The Tenant provides for the construction, maintenance and operation of a low-income rental housing project and associated uses. At lease termination, ownership of all improvements will become property of 84 New Ethic, LLC.

The future minimum annual rental revenue, exclusive of the additional rent payments, to be received over the remaining terms of the Ground Lease Agreement as of December 31, 2018 are as follows:

Years Ending December 31,	Rental Revenue		Rental e Payments		Change in Deferred Rent
2019	\$	39,286	\$	220,000	\$ (180,714)
2020		39,286		220,000	(180,714)
2021		39,286		220,000	(180,714)
2022		39,286		220,000	(180,714)
2023		39,286		220,000	(180,714)
Thereafter		1,964,329		1,100,045	864,284
Total rental revenue	\$	2,160,759	\$	2,200,045	\$ 39,286

For the years ended December 31, 2018 and 2017, rental revenue earned for the ground lease was \$39,286 and \$0, respectively. For the years ended December 31, 2018 and 2017, additional rent from residual receipts was earned in the amount of \$86,197 and \$0, respectively. As of December 31, 2018 and 2017, ground lease receivable was \$125,483 and \$0, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2018

# 11. Related party transactions (continued)

#### Development fee revenue

84 New Ethic, LLC earned developer fees for services rendered in negotiating, coordinating and supervising the planning, architectural, engineering and construction services necessary for the development of the Partnership's project. Fees are generally paid from permanent funding sources upon the completion of the development and upon certain milestones being met, as defined in the respective development services agreements. As of December 31, 2018, development fee receivable remaining was \$50,000 and is included in accounts receivable on statement of financial position.

Pursuant to the Partnership Agreement, to the extent that all or any part of the development fee, together with any interest thereon, if any, is not paid by the date of construction completion, such development fee shall bear interest at the long-term applicable federal rate in effect as of the construction completion date. To the extent not sooner paid from cash flow or capital proceeds, all unpaid development fees, together with applicable interest, shall be paid 50% by the Administrative General Partner, and 50% by the Managing General Partner, to the Partnership as a development fee advance, on the 13th anniversary of the date of construction completion. Any amounts funded under this guaranty shall be in the form of a loan to the Partnership and shall bear no interest, repayable from available cash flow, as defined. As of December 31, 2018, no amount was due under this guaranty.

#### Partnership management fee

Pursuant to the Partnership Agreement, OCCH Paramount LLC receives an annual partnership management fee from the Partnership in an amount up to \$25,000, increased annually by the Consumer Price Index. The fee is paid from available cash flow, as defined, and does not accrue. During 2018, partnership management fee income was \$25,755. As of December 31, 2018, partnership management fee receivable was \$25,755 and included in Miscellaneous Receivables on the Statement of Financial Position.

# 12. Prior year summarized comparative data

The financial statements include certain prior-year summarized, comparative, information in total, but does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2017, from which the summarized information was derived.

SUPPLEMENTARY INFORMATION

ORANGE COUNTY COMMUNITY HOUSING CORPORATION
Consolidating Schedule of Financial Position
December 31, 2018

ASSETS	Without Donor Restrictions	With Donor Restrictions	84 New ETHIC LLC Unrestricted	Eliminations	Totals Dec. 31, 2018
Current Assets:					
Cash and cash equivalents	\$ 886,674	\$	\$ 789,073	\$ -	\$ 1,675,747
Restricted Cash	258,469	70,130	-	-	328,599
Accounts receivable, net	49,887	15,000	50,000	-	114,887
Miscellaneous receivables	200,155	=	4,750	(15,552)	189,353
Prepaid rent, current portion	3,500	_ 8			3,500
Prepaid expenses	10,488			-	10,488
Land lease receivable			125,483	-	125,483
Total Current Assets	1,409,173	85,130	969,306	(15,552)	2,448,057
Property and Equipment:					
Building and improvements	15,117,445		:=	-	15,117,445
Land and improvements	6,916,184	Les	10,996,959		17,913,143
Furniture and fixtures	89,885	1-	-	-	89,885
Vehicle	14,144	-	-	-	14,144
Total Property and Equipment	22,137,658	-	10,996,959		33,134,617
Accumulated depreciation	(9,000,631)	-	-		(9,000,631)
Net Property and Equipment	13,137,027	-	10,996,959		24,133,986
Other Assets:					
Prepaid rent, net of current portion	71,751	-	-	-	71,751
Investment in 84 New Ethic	6,937,443		-	(6,937,443)	-
Investment in Paramount FIHP, L.P.	(23)	=	_	-	(23)
Investment in CDFI	51,005			-	51,005
Investments	110,621	-	:=:	-	110,621
Endowments	216,065	348,997			565,062
Total Other Assets	7,386,862	348,997		(6,937,443)	798,416
Total Assets	\$ 21,933,062	<u>\$ 434,127</u>	\$ 11,966,265	\$ (6,952,995)	\$ 27,380,459

Consolidating Schedule of Financial Position (continued)
December 31, 2018

LIABILITIES AND NET ASSETS	Without Donor Restrictions	With Donor Restrictions	84 New ETHIC LLC Unrestricted	Eliminations	Totals Dec. 31, 2018
Current Liabilities:					
Accounts payable	\$ 56,838	\$ -	\$ 34,970	\$ (14,400)	\$ 77,408
Accounts payable - other	65,695	7-	-	(1,152)	64,543
Notes payable, current portion	1,065,640	-	-	-	1,065,640
Accrued interest payable, current portion	815,156	-	<u> </u>	*	815,156
Deferred rent payable, current portion	3,500	e-	; <b>-</b>	-	3,500
Total Current Liabilities	2,006,829	-	34,970	(15,552)	2,026,247
Long-Term Liabilities:					
Notes payable, net of current portion	13,935,818			產	13,935,818
Accrued interest payable, net of current portion	571,623	.=	-	-	571,623
Deferred rent payable, net of current portion	71,751	-		.=	71,751
Tenant deposits payable	232,136	-	-	-	232,136
Total Long-Term Liabilities	14,811,328	74	-	-	14,811,328
Total Liabilities	16,818,157		34,970	(15,552)	16,837,575
Net Assets:					
Without Donor Restrictions					
Controlling interests	5,114,905		6,937,443	(6,937,443)	5,114,905
Non-controlling interests	.=	-	4,993,852	-	4,993,852
With Donor Restrictions		434,127	-	-	434,127
Total Net Assets	5,114,905	434,127	11,931,295	(6,937,443)	10,542,884
Total Liabilities and Net Assets	\$ 21,933,062	\$ 434,127	\$ 11,966,265	\$ (6,952,995)	\$ 27,380,459

Consolidating Schedule of Financial Position
December 31, 2017

	Without Donor Restrictions	With Donor Restrictions	84 New ETHIC LLC Unrestricted	Eliminations	Totals Dec. 31, 2017
ASSETS					
Current Assets:					
Cash and cash equivalents	\$ 694,389	\$ -	\$ 647,972	\$ -	\$ 1,342,361
Restricted Cash	243,542	79,842	=	-	323,384
Accounts receivable, net	26,168	30,000	625,000	· ·	681,168
Miscellaneous receivables	83,055	1.5	800	(15,200)	68,655
Prepaid rent, current portion	3,500	1.5	-	-	3,500
Prepaid expenses	3,033				3,033
Total Current Assets	1,053,687	109,842	1,273,772	(15,200)	2,422,101
Property and Equipment:					
Building and improvements	15,018,861		-	-	15,018,861
Land and improvements	6,916,184	-	10,996,959		17,913,143
Furniture and fixtures	81,245	18		-	81,245
Vehicle	14,144	-	~	-	14,144
Total Property and Equipment	22,030,434		10,996,959	_	33,027,393
Accumulated depreciation	(8,675,964)	_			(8,675,964)
Net Property and Equipment	13,354,470	-	10,996,959	-	24,351,429
Other Assets:					
Prepaid rent, net of current portion	75,251	_	_	_	75,251
Investment in 84 New Ethic	7,012,234	-		(7,012,234)	-
Investment in Paramount FIHP, L.P.	12			(.,,,	12
Investment in CDFI	50,500	_	-	-	50,500
Investments	109,521	_	-	<u>~</u>	109,521
Endowments	231,685	371,297		-	602,982
Total Other Assets	7,479,203	371,297		(7,012,234)	838,266
Total Assets	\$ 21,887,360	\$ 481,139	\$ 12,270,731	\$ (7,027,434)	\$ 27,611,796

See accompanying report of independent auditors. Page 34

Consolidating Schedule of Financial Position (continued) December 31, 2017

LIABILITIES AND NET ASSETS	Without Donor Restrictions	With Donor Restrictions	84 New ETHIC LLC Unrestricted	Eliminations	Totals Dec. 31, 2017	
Current Liabilities:						
Accounts payable	\$ 102,082	\$ -	\$ 28,118	\$ (14,400)	\$ 115,800	
Accounts payable - other	41,290	-	(e	(800)	40,490	
Notes payable, current portion	1,050,802	-	.=	-	1,050,802	
Accrued interest payable, current portion	814,510	-	-	-,7	814,510	
Deferred rent payable, current portion	3,500	-	y <b>-</b>	_	3,500	
Total Current Liabilities	2,012,184		28,118	(15,200)	2,025,102	
				•		
Long-Term Liabilities:						
Notes payable, net of current portion	14,202,109	-		-	14,202,109	
Accrued interest payable, net of current portion	537,687	-	z :=	-	537,687	
Deferred rent payable, net of current portion	75,251	-	s <b>-</b>		75,251	
Tenant deposits payable	205,336	_	A=	-	205,336	
Total Long-Term Liabilities	15,020,383	-	•	-	15,020,383	
Total Liabilities	17,032,567	-	28,118	(15,200)	17,045,485	
Net Assets:						
Without Donor Restrictions						
Controlling interests	4,854,793	=	7,012,234	(7,012,234)	4,854,793	
Non-controlling interests	=	-	5,230,379	-	5,230,379	
With Donor Restrictions		481,139	x=		481,139	
Total Net Assets	4,854,793	481,139	12,242,613	(7,012,234)	10,566,311	
Total Liabilities and Net Assets	\$ 21,887,360	\$ 481,139	\$ 12,270,731	\$ (7,027,434)	\$ 27,611,796	

See accompanying report of independent auditors. Page 35

Consolidating Schedule of Activities Year Ended December 31, 2018

REVENUES	Without Donor Restrictions		With Donor Restrictions		84 New ETHIC LLC Unrestricted	Eliminations			Totals 2018
Revenues and Other Support:									
Low-income housing rent and laundry revenue	\$	3,105,244	\$		\$ -	\$	•	\$	3,105,244
Contributions and grants		402,272			-		-		402,272
In-kind contributions		8,640		-	-		•		8,640
Interest and dividends, net of fees		6,741		-	830		-		7,571
Net unrealized gains		(33,992)		-	-		<b>=</b> 0		(33,992)
Fund-raising, net of direct expenses of \$41,748		64,309		-	-		-		64,309
Office rent, net		(26,633)		-	-		₩1		(26,633)
Managing member fees		14,400		-	-		(14,400)		-
Reimbursed expenses		15,871		-	*				15,871
Miscellaneous income		29,806			20,064		(12,537)		37,333
Land lease income		75,290			125,483		(75,290)		125,483
Partnership management fee revenue		25,755		~	-		-		25,755
LLC flowthrough revenue		(22,618)		-			22,618		
Revenues and Other Support	8	3,665,085		*	146,377		(79,609)		3,731,853
NET ASSETS RELEASED FROM RESTRICTIONS									
Grants		15,000		(15,000)	-		-		-
Student Scholarship Account		9,712		(9,712)			-		2
Endowments		22,300		(22,300)					
Total Current Year Releases		47,012		(47,012)			-	_	
Total Revenues	\$	3,712,097	\$	(47,012)	\$ 146,377	\$	(79,609)	\$	3,731,853

Consolidating Schedule of Activities (continued)
Year Ended December 31, 2018

			Without Donor Restrictions		With Donor estrictions	84 New ETHIC LLC Unrestricted	Eliminations		_	Totals 2018
TOTAL REVENUES from previous page		S	3,712,097	s	(47,012)	\$ 146,377	\$	(79,609)	\$	3,731,853
EXPENSES Functional Expenses										
Program services			2,962,633			37,695		(14,400)		2,985,928
Supporting services / management and general			345,144					=		345,144
Supporting services / fund-raising			144,208		w.	-		_		144,208
	Total Functional Expenses		3,451,985		-	37,695		(14,400)		3,475,280
CHANGE IN NET ASSETS										
Net increase (decrease) in net assets			260,112		(47,012)	108,682		(65,209)		256,573
Net assets, as of the beginning of the year			4,854,793		481,139	12,242,613		(7,012,234)		10,566,311
Distributions to non-controlling interest			-			(420,000)		140,000		(280,000)
Net assets, as of the end of the year		\$	5,114,905	\$	434,127	\$ 11,931,295	\$	(6,937,443)	\$	10,542,884

Consolidating Schedule of Activities Year Ended December 31, 2017

REVENUES	_	Without Donor Restrictions	I	With Donor trictions	84 New ETHIC LLC Unrestricted		Eliminations		Totals 2017
Revenues and Other Support:									
Low-income housing rent and laundry revenue	s	2,947,570	s		s				2045 550
Contributions and grants	3	260,602	3	02.500	3	-	S -	\$	2,947,570
Interest and dividends, net of fees				92,508		-	-		353,110
Net unrealized gains		5,246				-	-		5,246
		78,364		-		-	-		78,364
Fund-raising, net of direct expenses of \$40,132		107,167		-		*	-		107,167
Office rent, net		18,467		-		-	=		18,467
Managing member fees		19,200		-		•	(14,400)		4,800
Reimbursed expenses		30,643		-		-	V =0		30,643
Miscellaneous income		30,872		-		-	-,		30,872
Developer fee revenue		· -		-	900,00	00	-		900,000
Partnership management fee revenue		25,000		-		-	-		25,000
LLC flowthrough revenue		261,363		-		-	(261,363)		-
Revenues and Other Suppo	rt	3,784,494		92,508	900,00	00	(275,763)		4,501,239
NET ASSETS RELEASED FROM RESTRICTIONS									
Grants		10,000		(10,000)			_		_
Student Scholarship Account		5,334		(5,334)		-	_		
Total Current Year Release	s	15,334		(15,334)		Ξ		_	
Total Revenue	es <u>\$</u>	3,799,828	\$	77,174	\$ 900,00	00_	\$ (275,763)	\$	4,501,239

ORANGE COUNTY COMMUNITY HOUSING CORPORATION
Consolidating Schedule of Activities (continued)
Year Ended December 31, 2017

		R	Without With Donor Donor Restrictions Restrictions		84 New ETHIC LLC Unrestricted		Eliminations		_	Totals 2017	
TOTAL REVENUES from previous page		\$	3,799,828	\$ .	77,174	\$	900,000	\$	(275,763)	\$	4,501,239
EXPENSES Functional Expenses			2,642,328		_		64,396		(14,400)		2,692,324
Program services Supporting services / management and general			243,304				-		(14,400)		243,304
Supporting services / fund-raising	Total Functional Expenses	_	3,024,326	2	<del>-</del>		64,396		(14,400)	-	3,074,322
CHANGE IN NET ASSETS											
Net increase (decrease) in net assets			775,502		77,174		835,604		(261,363)		1,426,917
Net assets, as of the beginning of the year		7	4,079,291		403,965		11,407,009		(6,750,871)		9,139,394
Net assets, as of the end of the year		S	4,854,793	S	481,139	\$	12,242,613	\$	(7,012,234)	\$	10,566,311

Schedule of Market Values of Occupied Properties (Unaudited)
December 31, 2018

			Estimated Market Value	Estimated Total
Property Address	Number of Units		Per Unit	Market Value
10951 Berry, Anaheim 92804-6377	4	\$	150,000	\$ 600,000
25942 Domingo, Dana Point 92624	24		150,000	3,600,000
8702 La Salle, Cypress 90630-6008	4		150,000	600,000
8692 La Salle, Cypress 90630-6009	4		150,000	600,000
920/30 Vista, Placentia 92670	8		150,000	1,200,000
14162 Buena, Garden Grove 92843-4440	8		150,000	1,200,000
418 S. Poplar, Santa Ana 92703-3719	1		250,000	250,000
14024 Buena, Garden Grove 92843-4318	8		150,000	1,200,000
14021,41,61 Buena, Garden Grove 92843	20		150,000	3,000,000
252 Streamwood, Irvine 92620-1943	1	6	200,000	200,000
164 Tangelo, Irvine 92618-4470	1		200,000	200,000
92 Eaglepoint, Irvine 92604-3348	1		200,000	200,000
7 Streamwood, Irvine 92620-1936	1		200,000	200,000
95 Firwood, Irvine 92604-4637	1		200,000	200,000
62 Sparrowhawk, Irvine 92604-3258	1		200,000	200,000
1782 S. Carnelian, Anaheim 92802-2427	1		250,000	250,000
1105, 1107, 1109 N. Citron Ln, Anaheim 92801	12		150,000	1,800,000
17372 Keelson, Huntington Beach 92647-5952	4		150,000	600,000
313 11th Street, Huntington Beach 92648-4563	9		150,000	1,350,000
415, 421 Ramona, Placentia 92870	6		150,000	900,000
17361, 17371 Koledo Lane, H Beach 92647	10		150,000	1,500,000
7602-7638 9th Street, Buena Park 90621	38		150,000	5,700,000
17422, 17432 Queens, H Beach 92647	8		150,000	1,200,000
300 W Carriage C, Santa Ana 92707-4154	1		200,000	200,000
430 W Carriage D, Santa Ana 92707-4167	1		200,000	200,000
201 W Carriage D, Santa Ana 92707-4138	1		200,000	200,000
2760 W Segerstrom E, Santa Ana 92704-6546	1		200,000	200,000
1725 W 3rd Street B, Santa Ana 92703-3664	1		200,000	200,000
809 S. Diamond, Santa Ana 92704-2813	1		250,000	250,000
1705 S. Spruce, Santa Ana 92704-4303	1		250,000	250,000
1001 W. Stevens 172, Santa Ana 92707	1		150,000	150,000
1001 W. Stevens 192, Santa Ana 92707	1		150,000	150,000
17351, 17291 Koledo Lane, H Beach 92647	8		150,000	1,200,000
17432, 17401 Koledo Lane, H Beach 92647	10		150,000	1,500,000
17421 Koledo Ln, H Beach 92647	10		150,000	1,500,000
17412 Koledo Ln, H Beach 92647	5		150,000	750,000
Condo - Oxford	1		300,000	300,000
7792 Barton Drive, Huntington Beach, 92647	4		322,100	1,288,400
Office Building - Golden Circle	1		1,350,000	1,350,000
Total Estimated Fair Market Value			500 <b>\$</b> 00000 CC <b>\$</b> 0000000	\$ 36,438,400
Cost - Buildings		\$	15,117,445	
Cost - Land			6,916,184	
Accumulated Depreciation			(8,906,561)	
Net Book Value				13,127,068
Total Estimated Fair Market Value in Excess of Book Value	e (Net)	1		\$ \$23,311,332

.