

Successful Steps to Buying Your Home

- I. Buyer begins loan process, exploring financing options
- 2. Buyer views and selects property
- 3. Buyer and seller reach contractual agreement, buyer's option check delivered to seller
- 4. Buyer's earnest money is deposited in a trust account with the title company
- 5. Title company receives contract and earnest money check is cashed and:
 - begins search on title
 - issues title commitment to lender
- 6. Buyer's option period begins and inspections/repairs/amendments are initiated
- 7. Buyer arranges required insurance on property
- 8. Coordinate expiration of buyer's option period
- 9. Buyer continues loan process with lender:
 - appraisal ordered
 - all buyer verifications processed
 - verify any lender repair requirements to property
 - verify any buyer requirements of lender
 - prepare buyer's loan package for final approval by lender
 - closing department prepares buyer's papers for closing
- 10. Survey ordered for property
- II. Verify any re-inspections required by lender
- 12. Title company follows up to buyer and seller:
 - title company receives instructions/prepares papers from lender
 - title company coordinates and prepares additional closing papers
 - title company coordinates and closes the sale
 - disbursement of funds per closing instructions
 - proper filing of closing documents
- 13. Possession is given to buyer upon closing and funding

