WHATEVER IT TAKES TO BUILD GREAT FUTURES

FY20 ANNUAL REPORT
Dear Friends,

As we look back on our first year together as Boys & Girls Clubs of Metro South, we reflect on all that we have accomplished in a year that has been anything but ordinary. Though it has been a truly challenging time for our Clubs, our members, and their families, so much has been achieved to move our mission forward in the last 12 months.

We began our first year as BG CMS in the summer of 2019 with a significant accomplishment - bringing more than 500 members from different communities together each day at Camp Riverside to learn, play, and grow together. Last summer, we also finalized the Camp Riverside Capital Campaign, through which we raised more than $500k to expand and improve our summer camp facilities. An additional $250k was invested into the Taunton Clubhouse’s indoor Aquatics Center to make much-needed repairs to the water-damaged roof and install a new HVAC system to ensure the safety of our Club members.

2020 has also been a significant year for emerging programs at our Clubs. In February, we launched a new ‘After the Bell’ school-based extension site in Abington’s Frolio Middle School to bring our programs to even more youth in our region. We continue to expand our teen-focused programs, including Music & Youth and College & Career Readiness, and are eager to welcome new full-time directors to our team who will further develop these programs during the upcoming school year.

Despite the challenges we faced in the second half of our first year as BG CMS, we have much to be proud of. We know that our Clubs have been so much better positioned to weather this storm together than we ever would have been apart, proving that we are truly “Better. Together.” As we look ahead, we continue to make bold strides forward as an organization with a renewed commitment to our youth and an unshakable determination to do whatever it takes to build great futures.

Derek W. Heim
President & CEO

A MESSAGE FROM OUR PRESIDENT & CEO

SENIOR LEADERSHIP TEAM

Derek W. Heim
President & Chief Executive Officer

Monica Lombardo, MPA
Vice President of Advancement

Ayana Henderson
Director of Human Resources

Samantha Loutzenhiser, MPA
Executive Director
Brockton Clubhouse

Samantha Fagundes
Executive Director
Taunton Clubhouse

Kim Shulman
Director of Finance
Boys & Girls Clubs of Metro South is fueled by a mission "to nurture strong minds, healthy bodies, and community spirit through youth-driven, high-impact programming in safe and fun environments" to ensure that every child has a positive place to spend their out-of-school-time hours.

Boys & Girls Clubs of Metro South is guided by our vision to ensure the greatest possible impact of our programs on the long-term positive trajectories of our members’ lives. Our vision can only be realized by maintaining lifelong relationships with Club alumni to support them after high school, utilizing data to better understand and evidence the impacts of our programs, and through efforts to increase community awareness of Club resources to ensure and increase the accessibility of our programs.

NEW VISION

OUR CORE VALUES

SAFETY - Provide enriching experiences in safe and positive environments
INCLUSIVITY - Capitalize on the richness inherent in our differences
INTEGRITY - Conduct our mission-furthering work with responsibility and accountability
EMPOWERMENT - Provide a platform for our members’ voices to be heard
ACCESS - Offer programming that is affordable, localized, and informed
NEW VISION

Our "Impact 2025" Strategic Plan serves as the road map for the work that will unfold as we work to author the first chapter of our Clubs’ now shared history. It is with the core programs of the Formula for Impact in mind and a vision to serve more youth than ever before that we have developed the following strategic priorities to move our organization forward in the years to come.

We thank you in advance for your partnership and support as we stride boldly forward in pursuit of these goals for greater impact.
MISSION FURTHERING FOCI

- Serve More Youth in More Communities Throughout Southeastern MA
- Increase the Impact of Our Programs on the Positive Long-Term Trajectories of Our Members’ Lives
- Maintain Lifelong Relationships with Club Alumni
- Broaden Our Network of Funding Partners as We Expand Our Programmatic Reach
- Utilize Data to Understand and Evidence the Impacts of Our Programs
- Increase Community Awareness of Our Clubs to Help Ensure the Accessibility of Our Programs

MAINTAINING RELATIONSHIPS WITH ALUMNI

No one has a better sense of the impact that our Clubs can make than our members themselves. That’s why our alumni are so passionate about staying involved with the next generation of Club kids. As part of our goal to maintain lifelong relationships with our Club alumni, in February of 2020 we unveiled plans to establish our Taunton Clubhouse’s Floor Hockey Hall of Fame.

Floor Hockey is a multi-generational program that has been a source of community spirit and Club pride since its inception in 1964. This past February, we welcomed many former Club kids back through our doors for our Floor Hockey Hall of Fame Class of 2020 Induction Ceremony. This new tradition promises to create a lasting connection to members for years to come.

UTILIZING DATA TO UNDERSTAND OUR IMPACT

As a chartered member of Boys & Girls Clubs of America, each year we participate in the National Youth Outcomes Initiative (NYOI) survey – a system built to measure the impact of Boys & Girls Clubs in a consistent manner using a common set of research-informed indicators of our priority outcomes. NYOI’s key tool for gathering outcomes data is the National Outcomes Survey, administered to Club members each spring to collect important data about members’ demographics, Club attendance, and program participation. NYOI data comparisons between our Clubs and the national averages for Club kids across the country reflect the impact that our intentional, high-quality programs have in the lives of the youth we serve, allowing us to quantify the positive outcomes of our programming.
PROGRAMMATIC PRIORITIES

- BROADEN THE SCOPE OF CORE ENRICHMENT PROGRAMS (ACADEMIC SUCCESS, HEALTHY LIFESTYLES, CHARACTER & LEADERSHIP DEVELOPMENT) OFFERED
- INCREASE AVERAGE DAILY ATTENDANCE (ADA) TO SERVE MORE YOUTH PER DAY
- INCREASE FREQUENCY OF MEMBER ATTENDANCE EACH WEEK
- CREATE ADDITIONAL PROGRAMMING TO SUPPORT “TWEENS” (AGES 11-13) TO ENCOURAGE RETENTION
- INCREASE PROGRAM EXTENSION SITES IN BROCKTON, TAUNTON, AND SURROUNDING COMMUNITIES
- INCREASE PARENT ENGAGEMENT TO SUPPORT MEMBER SUCCESS

INCREASING AVERAGE DAILY ATTENDANCE

In the last five years, our annual membership and subsequent Average Daily Attendance (ADA) has been steadily increasing, with a sharp spike in growth over the past year. We attribute this growth in membership to the concerted efforts we have taken to improve the quality and accessibility of our programs.

In Brockton, our Clubhouse is bursting at the seams with members! In order to make room for more kids and programs, in January 2020 we relocated nine full-time administrative staff from the Brockton Clubhouse to a new Corporate Office next door to the Taunton Clubhouse. At BGCA’s 2019 Northeast Leadership Conference held last October, the Taunton Clubhouse won the 2019 Gateway to Impact Award recognizing its significant increase in ADA during the year!

INCREASING EXTENSION PROGRAMMING SITES

In order to serve even more kids in more communities, Boys & Girls Clubs of Metro South continues to expand our reach by creating extension sites throughout our cities and in surrounding communities. This past February, in partnership with Abington Public Schools, we launched a new after-school programming site for 5th-8th graders at the former Frolio Middle School in Abington.

The Abington "After the Bell" program offers participants all the benefits of traditional Club membership, including daily homework help, leadership workshops, STEM and arts education, and daily healthy snacks. Extension sites enable our Clubs to bring enriching programs to youth in our region who may not otherwise have access to high-quality, affordable after-school programming.
ORGANIZATIONAL IMPERATIVES

- ADDRESS TRANSPORTATION BARRIERS TO PROGRAM ACCESS
- ENSURE LONG-TERM CLUB LEADERSHIP THROUGH RECRUITMENT AND RETENTION OF A SKILLED, DIVERSE PROFESSIONAL STAFF TEAM AND BOARD OF DIRECTORS
- LAUNCH CAPITAL CAMPAIGNS TO SUPPORT FACILITIES EXPANSIONS
- ENSURE LONG-TERM FINANCIAL HEALTH AND SUSTAINABILITY OF THE ORGANIZATION THROUGH DYNAMIC FUNDRAISING INITIATIVES
- PURSUE OPPORTUNITIES FOR ADDITIONAL Mergers AND ACQUISITIONS WITH CLUBS THROUGHOUT THE REGION TO FURTHER PROMOTE EFFICIENCY THROUGH ECONOMIES OF SCALE

ADDRESS TRANSPORTATION BARRIERS

Both our Brockton and Taunton Clubhouses are located downtown, but even with our centralized sites, many kids cannot easily get to their local Clubhouse from their school. In fact, the number one barrier reported by parents to accessing Club programs is the inability to bring their kids to our Clubs after school. In order to break down this barrier for our youth, we have been steadily increasing our capacity to provide transportation between our Clubs and local schools over the last five years. Five years ago, our Clubs did not offer transportation services at all. Today across our two cities, our fleet of 7 Club vans operates routes to virtually every elementary and middle school in Brockton and Taunton – nearly 25 schools – to ensure our Club members can access the programming they rely on.

CAPITAL CAMPAIGNS & FACILITY EXPANSIONS

Over the past year, Boys & Girls Clubs of Metro South has taken on several major capital improvement projects to expand and enhance our facilities to meet the ever-increasing need of our members. In 2019 the roof of our Brockton Clubhouse was entirely replaced, and we recently purchased a new walk-in refrigeration unit for our kitchen to increase our Kids Cafe’s capacity to serve even more fresh and healthy meals to our members. In late 2019, the Aquatics Center at our Taunton underwent a major renovation including an entirely new HVAC system. Just this summer, the large multi-purpose room in the rear of our Taunton Clubhouse was transformed into the Robert F. Stoico/FIRSTFED Youth Enrichment Center. The center now houses evening meal service, our games room, and two flex-use classrooms which can be used for arts and crafts, music education, performing arts, creative writing, and more.
All of the goals and objectives of our strategic plan are directly informed by the Formula for Impact and a commitment to doing whatever it takes to build great futures for our youth. What does it take to build great futures? At Boys & Girls Clubs of Metro South, we believe that cycles of poverty and underachievement cannot truly be broken unless we address their root causes and work to support the underlying challenges that our youth face. We work to provide all of our members with high-quality programming that is safe, fun, and makes a measurable difference in their lives, with an ultimate goal of imparting to them the skills needed to achieve success in the 21st Century.

We recognize that in order to genuinely change the long-term trajectories of the lives of our youth, we must support every facet of their development and well-being. That’s why we believe so wholeheartedly in Boys & Girls Clubs of America’s Formula for Impact model that focuses on the three priority outcomes of Academic Success, Healthy Lifestyles, and Character & Leadership. We understand and appreciate the interconnectedness of these distinct areas of positive youth development, and we work to support each through a truly interdisciplinary and holistic approach to programming.

We work to support our Club members by providing them with equitable access, caring mentors, exposure to new things, college access, opportunities to lead, a commitment to quality, great partners, and the commitment of our community. We do whatever it takes to meet the needs and support the dreams of each and every child who walks through our doors.

According to a decade-long study conducted by Diversity Data Kids and Opportunity Nation released in late 2019, the average Child Opportunity Gap for the metro areas in which our Clubhouses operate is severe. The Child Opportunity Index is a system of criteria that measures the quality of resources and conditions that matter for children to develop in a healthy way in the communities where they live. These conditions include the quality of school systems, safe housing, access to healthy food, and access to safe outdoor spaces, and neighborhoods are given a score of 0-100 based on these factors. The Child Opportunity Gap is calculated by the difference in opportunity scores between very low-scoring and very high-scoring neighborhoods. Between the metro areas of Greater Boston and Providence – the region in which our two Clubhouses are located – the average Child Opportunity Gap is 81.

Nationally, the average gap is just 73. This means that in our region of the country in particular, the lowest opportunity neighborhoods score extremely low and the highest opportunity neighborhoods score extremely high, producing and perpetuating an extraordinary divide in opportunity for kids in our service area.

Children in our region could live just a few miles apart, but grow up in neighborhoods that offer vastly different opportunities for success. While the geographic distance between youth may be small, the opportunity distance is often drastic. Our overarching goal is to close this opportunity gap for our kids.

We aim to provide our youth with the same resources that other children in more affluent communities have access to in order to level the playing field and set our kids up for future success.
Encouraging our members to explore new academic disciplines is especially critical in fostering Academic Success for our youth. For many of our members, one of the most engaging and accessible ways to approach new academic material is through hands-on programming in our STEM Labs. Our programs in Science, Technology, Engineering and Math (STEM) offer an experiential approach to learning and are constantly adapting to accommodate new and greater discoveries. Especially for youth who may find subjects like math intimidating, our programming model makes these academic areas fun, engaging, and approachable, and helps to pique our members’ interest to continue exploring these fields in depth.

Engaging our kids in fun and exciting new activities also helps to strengthen their physical fitness, foster their well-being, and support their overall Healthy Lifestyles. Our summer camp programs offer some of the most unique opportunities for our members to explore new activities and reach new heights. Campers are encouraged to challenge themselves, build confidence, and explore new hobbies by trying out activities like rock-climbing, zip-lining, high- and low-ropes adventure courses, kayaking, swimming, and much more! We go beyond nutritional assistance through meal service, and work to incorporate healthy living into all areas of our members’ lives.

We work to nurture not only the healthy physical growth of our youth, but their positive holistic development as well. Through our programs in Character and Leadership Development, we help get kids out of their comfort zones, expose them to new avenues of success, and help them explore new interests and perspectives. Through our Keystone Community Service Club, our teens engage with each other and with their community to help advocate for, take action on, and achieve their goals for themselves and the world around them.

Across all areas of programming, we understand the most powerful way that we can positively impact our members is through the personal connection and intentional mentorship of our staff. Within all three of our priority outcome areas, we pair our members with caring, consistent adults who serve as role models for our youth and help them build confidence, communicate their ideas, and develop a positive sense of self. This type of personal growth is defined as social-emotional development, and it is arguably the key ingredient to the present and future success of our members. Having a mentor from a young age improves a child’s readiness to learn, academic performance, behavior and attitude, and overall positive personal development.

Our Next Level Football college prep program is a prime example of the impact that mentorship-based program models can make a profound impact on youth. Next Level Football combines academic support, athletic training, and committed mentoring to prepare student-athletes to thrive at the collegiate level and empowers them to transform the trajectories of their lives.

Beyond group mentoring programs, our members also engage in individual and peer-to-peer mentoring, and are encouraged to become role models themselves to help inspire others. High standards of conduct, personal responsibility, and commitment to others are recognized and celebrated through our Member of the Month and Youth of the Year programs. Each month, one member from both our pre-teen and teen cohorts are selected as a Member of the Month, an honor earned by demonstrating true leadership and outstanding character.

At-risk youth who have a mentor are 81% more likely to participate in extracurricular activities and are 90% more interested in becoming a mentor themselves.
Great Futures Start with Opportunities to Lead

We truly and wholeheartedly believe that our youth are the leaders of tomorrow. That’s why we provide our kids with opportunities to lead today. We work to help every child find different ways to practice their leadership skills, contribute their voice, and get involved in the decision-making process. Daily programs in Character & Leadership Development help members build and practice leadership skills like communication, problem-solving, and integrity in a safe environment where they can learn and grow collectively. Programs such as Passport to Manhood and SMART Girls aim to engage our youth in discussions with staff and peers to help hone their skills and foster holistic development as they make the transition from childhood into young adulthood.

Beyond our daily programs, our Clubs also offer intentional chances for our kids to participate in Club-wide decision-making and engage in the democratic process. From participating in our National Youth Outcomes Initiative – which helps drives the strategic direction of our programming – to voting for executive positions in Club groups, we empower youth at every level of our organization to become leaders in their own right.

Not only do we constantly encourage our youth to exercise their leadership skills within our Clubs, we are proud to honor them when they do so! Our annual Youth of the Year competition honors the extraordinary achievements of one Club member and the example of leadership they set for younger members at our Clubs. Youth of the Year is an honor earned through involvement, academic success, outstanding character, and the demonstration of true leadership. We are proud to recognize Taunton Club member Abiana Cruz as Boys & Girls Clubs of Metro South’s 2020 Youth of the Year!

My number one goal is to make sure everyone at our Clubs feels heard.

- Abiana Cruz
We know that education is the foundation of a great future, but for many of our members it can be difficult to envision success in a seemingly inaccessible new place. That’s why we work to familiarize our kids with the practical realities of college life, from the financial aid process, to course load expectations, to internships and the importance of getting involved in extra-curricular activities. One of the most concrete ways we help our members imagine themselves succeeding in college and help introduce them to different aspects of college life is by taking them on tours of their prospective future schools. Especially for our many first-generation college students, actually stepping foot on campus helps demystify the process and shed light on how their true experience may look. We look beyond preparing our kids to step through the door. We work to prepare our youth not only for college admission but for successful college persistence and completion.

For many of the youth we serve, finances are often the greatest barrier standing between them and a college education. We not only work to inspire our kids to go to college, but we help make it possible. Our scholarship program began in 2014 with a single scholarship opportunity for members, and in our first year, we awarded just over $7,000. This year, we were able to offer four different scholarships and give away nearly $20,000 to members, staff, and Alumni every year. Over the past six years, we have awarded over 50 scholarships to support the pursuit of higher education within our Clubs.

The longest standing Club scholarship program, the Sullivan Tire & Auto Service Scholarships, provide financial assistance to support the education of Club members, staff, and Alumni every year.

The Phia Group Great Futures Scholarship annually awards $10,000 to one outstanding Club member to assist in the pursuit of their educational dreams, and the development of their work ethic and self-appreciation.

The Mylen Etienne Memorial “Fulfilling a Dream” Scholarship was established in 2020 to honor our beloved Club member’s memory by helping Club teens realize their own dream of attending college.

The John Waldron “Just Checking In” Memorial Scholarship was established this year to support Club members who demonstrate John’s spirit of service to others through leadership and good works at our Clubs.

More than ever before, during the past year we have been committed to further increasing not just the scope but also the quality of our core programs. We have created three distinct “Quality Teams” to ensure the continuous evaluation and improvement of our programs. Our Program Quality, Childcare Quality, and Membership Quality Teams work together to ensure that, at every level of our organization, we are making strategic decisions which enable us to provide an optimal Club experience for our members. We use the Continuous Quality Improvement (CQI) model, a cyclical process that utilizes data from our programs to help assess those programs to create and implement improvement plans in an intentional and on-going way. Our commitment to quality has garnered both community support and national recognition, and this year our Clubs were awarded four national awards from Boys & Girls Clubs of America. In May, our innovative mentoring and college access program “Next Level Football” won the 2019 Honor Award for Program Excellence, recognizing it as the #1 Sports, Fitness, and Recreation program run by any Boys & Girls Club in the country. At BGCA’s Northeast Regional Leadership Conference in October, our Board of Directors was awarded the Gold Honor Roll EAGLES award – the highest level of board recognition – which celebrates outstanding board engagement, fundraising, giving, strategic leadership, performance, and service. We also received the 2019 Gateway to Impact Award at the conference for increased ADA and program accessibility in Taunton. In recognition of our increased community outreach and engagement, we also received BGCA’s 2019 Movement Marketing Award for Advocacy.

GREAT FUTURES START WITH COLLEGE ACCESS

GREAT FUTURES START WITH A COMMITMENT TO QUALITY
GREAT FUTURES START WITH GREAT PARTNERS

We recognize that no single organization can provide everything needed to enable youth to succeed, so we are constantly working to forge dynamic partnerships with local schools, community organizations, businesses, and coalitions to maximize our collective resources and the ultimate impact we make in the lives of the young people we serve.

SIGNATURE FUNDRAISING EVENTS

Our annual signature events provide us with an opportunity to gather together to raise awareness of our mission and funds to support it. Annually, our signature special events raise more than $800k to support our programs and operations, in addition to providing an unparalleled opportunity to connect with our most steadfast supporters and partners.

The annual Great Futures Gala is a fun-filled evening of cocktails, hors d’oeuvres, and of course, celebration of our Clubs’ impact on local youth! At the 2019 Great Futures Gala in October, we gathered in the Putnam Club at Gillette Stadium to honor several members of our community for their contributions to Metro South youth as business leaders, youth advocates, and drivers of change. In addition to recognizing the many accomplishments of two former Youth of the Year recipients, Makayla and Mariah Brown, we also honored several members of our community – Dennis M. Cody, Adam & Kelly Russo, and late Brockton Mayor Bill Carpenter in memoriam – with the distinguished Thomas P. Kennedy Service Award.

Every spring, our Bids for Kids Gala Auction is a fun-filled evening to gather with friends and supporters and celebrate our mission and impact. This year, though our Gala Auction was held virtually due to the COVID-19 pandemic, our Community stepped to the plate to support the event online. We are immensely grateful to our many sponsors and participants who helped us uphold the spirit and impact of the event to such an encouraging extent in spite of the great challenges we faced this year.

GREAT FUTURES GOLF TOURNAMENT

In June 2020 would have marked the 25th-anniversary edition of our Shields Health Care Group Golf Tournament, and although we are all deeply disappointed that we were unable to gather together to celebrate a quarter-century partnership due to the COVID-19 pandemic, we look forward to the return of the tournament in June 2021 and the opportunity to celebrate the enduring support of Shields Health Care Group, the Shields Family, and the 100+ sponsors who help make this event such a success.

Please consider supporting one of our signature events, or contact our Development Department to arrange your own fundraising event.

Every dollar raised ensures that our Clubs can continue to provide high-quality programs and services to youth and young adults in our communities.

IDA LOWE, President & Chief Executive Officer
The Great Futures Annual Campaign helps to determine the extent to which we can live out our mission, and contributes to the quality and consistency of Club programs and operations. The individuals and corporate partners who give to this campaign provide both unrestricted funds to fuel our work as well as the flexibility for Club leadership to put donated dollars to work where they are most needed.

Boys & Girls Clubs of Metro South's giving circles provide the opportunity for like-minded individuals to come together and to stand out among the philanthropic crowd.

Planned and multi-year giving provides our Clubs with long-term financial stability, helping to transform lives and fortify our communities today and tomorrow, and creating a dependable foundation that future Club kids can rely on.

Game Changers are businesses and individuals who make a three-year financial commitment to support our Great Futures Annual Campaign. Game Changers are a unique group of community leaders dedicated to making a lasting difference in the lives of our youth. The success of this campaign is driven by our friends, family, and true advocates of change! Game Changers pledge year after year to support Club operations, providing long-term financial stability for our organization and allowing us to create and implement innovative operating models that ensure we will be able to serve youth for generations to come.

Jeremiah Milbank, the namesake of this society, exemplified a spirit of volunteerism, generosity, compassion, and action for those in need. Jeremiah Milbank believed that wealth not used to help others was wealth wasted. Asked by President Herbert Hoover to help develop a national network for Clubs, Milbank served as treasurer of the national Boys & Girls Club organization for over twenty-five years. In his honor, today the Jeremiah Milbank Society recognizes donors who make unrestricted annual campaign gifts of $10,000 or more to their beloved local Boys & Girls Club.

The Heritage Club is an association of friends of Boys & Girls Clubs from all across the country who seek to ensure that the future needs our nation’s youth are met by including Boys & Girls Clubs in their estate plans. Providing support through a planned gift will ensure that future generations of children will have the opportunity to live successful lives in a safe, positive, and caring environment.
The individuals, foundations, and corporate partners who give to our Great Futures Annual Campaign are the true reason that we are able to carry out our mission for the boys and girls we serve year after year. We humbly and sincerely thank every donor recognized here.

*Denotes Game Changer | + Denotes Milbank Society

### FY20 DONORS

#### $100,000+
- Amelia Peabody Foundation
- Fidelity Foundation
- Gil & Eileen Lopes (The Lopes Companies)
- Massachusetts Alliance of Boys & Girls Clubs
- Robert F. Stoico/FIRSTFED Charitable Foundation

#### $50,000 - $99,999
- Boys & Girls Clubs of America
- City of Brockton
- City of Taunton
- HarborOne Bank & Charitable Foundation
- The Pilgrim Foundation
- Peter Vlaco & Cecelia Roddy (Brophy & Phillips)

#### $25,000 - $49,999
- Bristol County Savings Bank & Foundation
- Creased Credit Union
- Gary & Peggy Enos
- Mary Waldron (Just Checking In Fund)
- Richard & Susan Smith Family Foundation
- Sensata Technologies, Inc.

#### SouthCoast Community Foundation
- The Auria Foundation
- Tom & Patrice Shields
- United States Swimming Foundation

#### United Way of Greater Plymouth County
- 99 Restaurants
- Abington Substance Abuse Coalition
- Jo-Ann Beavais
- Burke & Lamb, P.C.
- Ted Burke (Dennis K. Burke, Inc.)
- CLA Foundation
- Columbia Gas of Massachusetts
- John M. Connors, Jr.
- Mr. & Mrs. Robert P. DeMarco
- MA Dept. of Conservation & Recreation
- Doug & Claire King (Douglas A. King Builders)
- EOS Foundation
- Frank Reed & Margaret Jane Peters Trust
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- Bank of America Charitable Foundation
- Harold Brooks Foundation
- Goddard Health Foundation
- Judy Ingalls & Jim Gould
- John & Sonia Lingos Family Foundation
- Ken & Susan Kellaway
- Shields Health Care Group, LLC
- Steward Health Care System, LLC
- Mechanics Cooperative Bank
- Sharon Credit Union
- Nourishing Neighbors
- Peter & Claudia Lamb
- Quality Beverage
- Louis M. Ricardi
- Rockland Trust Bank & Charitable Foundation
- Rodman for Kids
- Adam & Kelly Russo
- Stephen Santos (SS Service Corp.)
- William F. Shields

#### Skyline Contracting & Roofing Co.
- The Ludcke Foundation
- The Phila Group, LLC
- Taunton-South Shore Foundation
- Wells Fargo Bank
- Yawkey Foundation

#### $10,000 - $24,999
- 3M Foundation
- Brockton Redevelopment Authority
- Brockton Cultural Arts, Inc.
- Colonial Realty Associates
- Dell/EMC
- Eastern Bank & Charitable Foundation
- Family and Community Resources, Inc.
- Paulo Gomes (H & HS Consulting Group)
- Mr. & Mrs. Charles C. Hajar
- J. Derenzo Company
- JAC Architects
- Mr. & Mrs. Kevin J. Jones
- Maxon Precision Motors, Inc.
- McGovern Automotive Group
- Morton Hospital
- Nantucket Pavers
- National Lumber Company
- Jenn & John Nolan
- Northern Trust
- Project Bread
- Risky Partners, Inc.
- Soares Sanitation Pumping, Inc.
- Sullivan Tire Co., Inc.
- Erin P. Slayton
- The Cape Cod Foundation
- Mr. & Mrs. Robert M. Turner
- UMass Memorial Health Care, Inc.
- Webster Bank
- Conrad Wettera

#### $5,000 - $9,999
- Roy L. Andrade (Everett’s Auto Parts)
- B & D Construction Co. Inc.
- Babbitt Steam Specialty Co.
- Stephen Battiste
- Barnstable County Mutual Insurance Co.
- BDS Waste Disposal, Inc.
- Beggs Family Foundation, Inc.
- Boston Bruins/TD Garden
- Bridgewater Savings Bank
- Bristol Wealth Group
- William Brown
- Butler MRR
- Michael Cali
- CBIZ, Inc.
- CM Farkas, LLC
- Dennis Cody
- Maureen Cody
- Nicholas Colleran
- Barry & Ina Collins
- Concord Foods, Inc.
- Crown Uniform & Linen Service
- Demoulas Foundation
- Dr. Jeffrey R. Bartell Scholarship Fund, Inc.
- Brian & Debbie Dutra
- Glynn Electric, Inc.
- Environmental Systems, Inc.
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- Kevin Flanagan
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- David P. Frenette
- General Dynamics C4 Systems
- GreenPages
- Glenda Haggerty
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- Ronald E. Hirschberg, DVM
- Hirsja Hospitality
- Harhill Hotel, Inc.
- J.S. Nadeau Co.
- John Vito
- Justin B. Oliver
- Mrs. Randall J. Lewis
- Division 15 HVAC, Inc.
- Colleen Dickson & Paul Hawkins
- Terry Dermody (Dermody Cleaners)
- Karen Benz
- Brenttag Lubricants
- Brimstone Consulting Group, LLC
- Bristol Community College
- Broadbath Fishing, Inc.
- David Buska
- Kevin Callahan
- Gordon & Cynthia Carney
- Tim Chaves

#### $1,000 - $4,999
- Allan M. Walker Insurance Agency
- American Aerial Equipment
- David & Susan Amory
- Sean & Heather Keaveny
- Kids 360
- Mr. & Mrs. Benjamin W. Kravitz
- Allan & Christine Lagasse
- Leahy, Cody & O’Donnell
- David Leal
- Dr. & Mrs. Randall J. Lewis
- William Luby
- Madelyn Maksy
- Mansfield Bank Charitable Foundation
- Mark & Michelle Dickinson
- Massachusetts Attorney General’s Office
- Kristen McLaughlin
- Dr. Robert McNamme
- Richard J. Medickle
- Andria & Antonio Mendes
- Kathy & Bob Mulhern
- Music & Youth Initiative
- Gerard & Diane Nadeau
- Nadeau Tree Service
- Scott Nathan
- National Grid
- Katie Nishimura
- North Easton Savings Bank
- Michael Panarelli & John Drew
- Hiren Patel
- Jiten Patel (Jiten Hotel Management)
- Dianne & Manuel Pina
- Planet Fitness Taunton & Norton
- Siobhan Quinn
- Mr. & Mrs. Terry Quinn
- Realtor Association of Southeastern MA
- Christine Roberts
- Leonard Rosen
- Rotary Club of Taunton
- Eugene Macey Russell
- Mr. & Mrs. John P. Santos, III
- Lee Fang Shaw
- Sherin and Lodgen, LLP.
- Carmel Shields & John Mannix
- Signature Healthcare
- Snowcap Technologies, LLC
- Jay & Shannon Snowden
- Howard & Susan Spiller
- Stadelmann Electric
- Stnell College
- Stop & Shop, New England Division
- Arthur F. Sullivan
- Diane & James Sunderland
- Taunton Stove Company, Inc.
- The Benevity Community Impact Fund
- The Blue Knights, Inc.
- The Greater Boston Food Bank, Inc.
- The Martin Foundation
- The Okers Company
- Bruce & Sandy Thomas

#### $500 - $999
- Advantage Petroleum, Inc.
- AutoZone
- Barton Executive Search
- BayCoast Bank
- Karen Benz
- Brenttag Lubricants
- Bristol County College
- Broadbath Fishing, Inc.
- David Buska
- Kevin Callahan
- Gordon & Cynthia Carney
- Tim Chaves
- China Manufacturers Alliance, LLC
- Kenneth A. Clark
- Thomas M. Clark
- Continental Tire the Americas, LLC
- Cultural Cuts
- D’Agostino Insurance
- Karen Dempsey
- Terry Demody (Demody Cleaners)
- Colleen Dickson & Paul Hawkins
- Division 15 HVAC, Inc.
- Edward F. Leahn Char Trust
Your greatness is not what you have, but in what you give.

FY20 FINANCIAL HIGHLIGHTS

TOTAL REVENUE $3,862,629.23
TOTAL EXPENSES $3,563,345.66

Revenue

Public Support $1,817,594.71
Program Income $1,607,418.92
In-Kind Contributions $79,632.09
Investments & Other Income $58,241.88
Special Events $299,741.63

Expenses

Salaries & Wages $2,233,262
Occupancy Costs $355,005.18
Administrative Expenses $277,137.19
Program Expenses $376,749.89
Depreciation & Capital Expenses $264,655.42
Total Other Expenses $56,535.98

779 TOTAL DONORS
332 NEW DONORS
1,275 TOTAL GIFTS
30 *Unaudited financials
Better. Together.

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