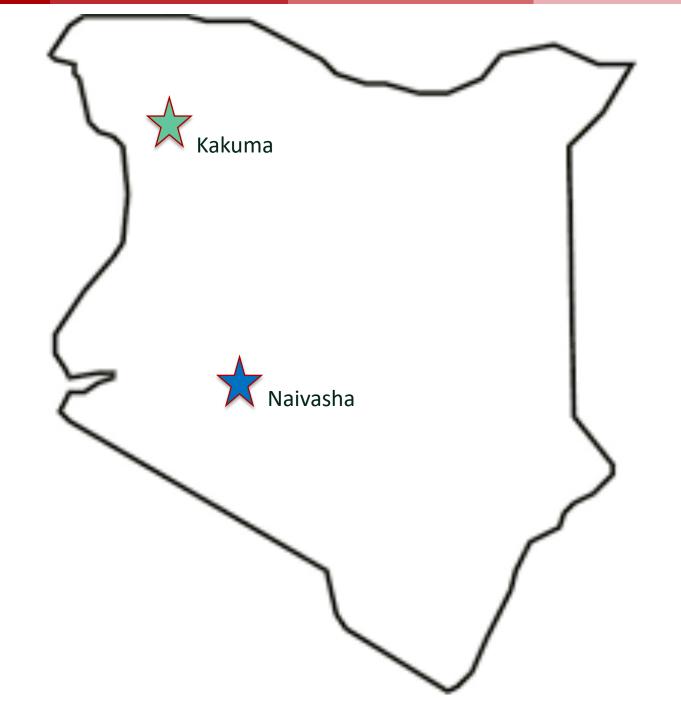


Key Learnings from 6 years of on-site CBS operations in Kenya

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Sanivation's CBS solutions





Demonstrated benefits of CBS

- 1. Low cost option
- 2. Inclusive sanitation
- 3. Raises community awareness







Demonstrated challenges of CBS

- 1. Gender roles and decision power
- 2. Hard to scale
- 3. Difficult environments

Success from Sanivation's CBS

- Proven effective sanitation option
- Proven circular economy
- Data from over 10,000
 HH
- Impact





Conditions for success

- Single customer
- Private area available
- Difficult ground conditions
- Subsidies









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