

# BC's Newest Regional Airline



# **Target Audience**

Weekend visitors
Business commuters
Connections to Air Canada & Westjet

Good value

Fun

Clean

Safe

No Hassle

No Hidden Costs

Rewards

Personal Attention (Customer Experience)

# **Regional Competition**













# Successful Regional Airlines





# Why Use Us?

use "green" fuel



environmentally friendly

rewards for member when purchasing flights, and also referral points



not only rewards for using our service, but also for "putting in a good word for us" referrals

rapid response to inquiries and compliments



2x faster for anything resembling a negative experience

# Why Use Us?

Unlike Westjet "Owners", we let our customer base take ownership of the brand, not just employees.

Town Hall Meetings
Management meetings
are broadcast online ~or
customers to view and
interact



Gives the company transparency and customers ownership and understanding of day-to-day operations

Exceptional Customer

Service ...we have fun

# Values We Live By

By operating a simple, professional, and transparent business, customers will immerse themselves in and become champions of our brand.

# The Big Idea

Five Star Service...Regional Rates

#### **Big Idea**

Five Star Service At Regional Rates

#### **Brand Personality**

Trustworthy, Consistent, Fun

#### **Brand Values**

Honest, Accountable, Friendly, Passionate

#### **Customer Rewards**

Company Culture Ownership, Extended Community Member

#### **Brand Benefits**

Easy Flight Booking, No Hassle Cancellation, Town Hall Meetings

#### **Brand Features**

Reliable Regional Airline, Transparent Company, Rewards Program





tango

easyJet

EZ Airlines
AirFair
Hopper
Bounce
Spakwus
Eagle
Squamish
CommutAir











f2cb05 C:6 M:16 Y:100 K:0 bf300f C:17 M:94 Y:100 K:8 591b1b C:37 M:89 Y:81 K:57



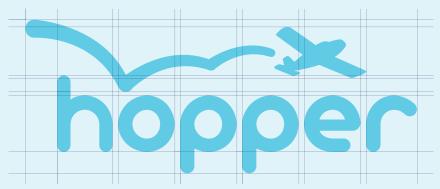


# hop

- 1. To move with light bounding skips or leaps.
- 2. To jump on one foot.
- 3. To make a quick trip, especially in an airplane.
- 4. To travel or move often from place to place.







### **Color Palette**



r:19 g:71 b:125 c:100 m:80 y:25 k:9



r:100 g:203 b:229 c:54 m:0 y:8 k:0

# Typeface uomzom abcdefghijklmnopqr/tuuwxyz

Arial Rounded MT Bold ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz

# **Colors**

Sky
Trust
Loyalty
Confidence
Cleanliness

# Look

Hopping Plane Clouds Round Lettering -Not Too Corporate





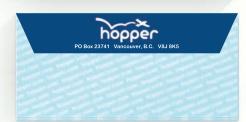








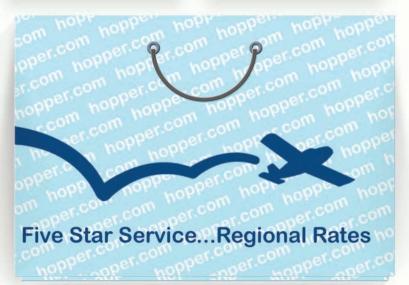




Name JOHNSON BILL M
Flight No HF 143
Seat SEAT 2B
Destination
Departs DEPART 13:15
Arrives ARRIVE 14:05













If you see Ralph, make sure you put 'em in the bag

hopper







