

Sales Professional

Are You...

A highly motivated individual looking for an exciting position at a super awesome company in a growing industry? SunPower by EmPower Solar is looking for a talented, driven, hard-working Sales Professional to join our team at our state of the art 100% solar powered Solar Design Center.

Who Are We?

SunPower by EmPower Solar is an award-winning solar company serving residential and commercial markets in New York. Since 2003, we have installed over 1,600 residential, commercial, and non-profit solar power systems in the tri-state area.

As Long Island's only SunPower Master Dealer, we provide customized residential and commercial solar energy solutions using the industry's highest efficiency solar panels and best combined power and product warranty. EmPower Solar has a sister company called Solar eX (x.solar) that provides enabling services to EmPower Solar for community solar projects.

Since 2003, EmPower's mission has been to deliver high-performance solar and battery systems that yield significant savings while providing an **amazing customer experience**.

Who Are You?

Sales Professionals are responsible for serving as the primary point of contact for EmPower's prospective and existing customer base. New prospective customers are received and qualified by EmPower's Customer Experience team, and an in-home consultation/sales appointment will be scheduled with you, the Sales Professional, and the homeowner. Sales Professionals are responsible for quickly developing meaningful relationships with new prospective customers and walking them through the entire sales process, from basic education to contract signature.

Hours, Compensation & Benefits:

This is a full-time position, approximately 45-50 hours/week expected. The compensation for this position is comprised of a base salary plus a commission structure. Regular performance bonuses and sales contest prizes will also be given to strong performers. This is a performance-based position, and motivated, hardworking, successful employees will be compensated generously. Additional benefits include 4% match 401 k program. Health, dental, and vision.

How to Apply:

Applicants Should:

1. Email a resume and cover letter to opportunity@empower-solar.com with the subject "Sales Professional"
2. Include something fun/interesting/unusual/intriguing about yourself in your cover letter.
3. In your cover letter, give us your best directions from New York Penn Station to the Statue of Liberty.