

"A smile is a curve that sets everything straight."

~ Phyllis Diller

06

June 2019

## SMILE PROVOKING FUN FACTS

- June is Fresh Fruit and Vegetables Month - a great month to hit up a Farmer's Market or two!
- June is also National Candy Month - but we prefer you eat fruit and veggies!
- Bananas are curved because they grow towards the sun.
- Movie trailers were originally shown after a movie, which is why they were called "trailers."

## SMILE SAVERS DENTISTRY DENTAL SAVINGS PLAN

No dental insurance? No problem. We have the answer for affordable dental care with our dental savings plan. We offer three membership levels based on your individual family needs. Contact our office for the full details, and to sign up for this great savings plan.

## OUR DENTAL SERVICES

Smile Savers Dentistry accepts both new and emergency patients, offering dental services for the entire family. Our dental services include routine dental exams, cleanings, oral cancer screenings, X-rays, laser gum surgery (LANAP), Invisalign, bridges, extractions, tooth-colored composite fillings, dentures, dental implants, root canals, Lumineers, veneers, night guards, snore guards, periodontal treatments, dental crowns, Snap-On Smiles, TMJ treatment and Zoom! teeth whitening.

### GET SOCIAL!

Like us on Facebook for your chance to win a free lunch from Smile Savers Dentistry!



## A WORD FROM DR. STEWART

### We Love Our Referrals!

It has been 30 years since I hung the proverbial shingle and a lot has changed in the dental world since that day. Technologically it has been light years in advancements.

Back then, the X-rays were hand developed and root canals took 3 hours a visit! I used to put in metal mercury based fillings and I had a choice of only 6 shades for your "state of the art" tooth colored fillings. Oh to be young again. I don't miss those days, and I'm sure you don't either as the one sitting in the chair.

Aside from the technology, another aspect that is changing; which is more disconcerting, is the disappearance of the old business model of the family practice, single owner. Due to competition, insurance involvement, and the cost of running a stand alone dental practice (the US average is 62% overhead), many dentists are selling out to corporations. These companies are market driven, high volume entities with deep marketing pockets that focus on cost minimization over customer service and care. *If you had a dental phobia before... just wait till you see what's over the horizon!*

I am writing about this not to alarm you. This is to thank you, and assure you, that this will not be my business model if you keep doing what you are doing as caring patients of our office! Your referrals are the life blood of our practice. As a patient at Smile Savers Dentistry, you know what it is to have quality dentistry in a caring, fun and professional environment, and you share that with your family and friends. Keep up the good work and we'll keep up the good dentistry!

In Health,  
Dr. Stewart



If your child is overdue for a check-up and cleaning, get them in over summer break before school starts up again in the fall! Call the office to schedule an appointment.

## JUNE SPECIAL

# 10% OFF

## Invisalign Retainer or Nightguard (Save \$100!)

Expires June 30, 2019.

Must present coupon at time of purchase.  
Cannot be combined with other offers.

WE DON'T JUDGE.  
WE DON'T LECTURE.  
**WE JUST HELP.**

### APPOINTMENT NEEDED?

Please contact Mya for any scheduling changes or appointment requests at 410-730-6460. She will be happy to assist you!



## GLOBAL BRIGADES MISSION

### Dr. Stewart Travels to Honduras

*"Smile Savers Dentistry is by far the best dentist I've been to! Friendly staff and very gentle on my teeth. I love that their motto is that they don't judge you. It definitely helped alleviate some of the stress! Also, they have a great payment plan that worked well with my budget. Highly recommend!" — M.M.*



Dr. Stewart went with Global Brigades last month, along with 40 college students, to bring dentistry and medicine to villages of rural Honduras where they live on \$2 a day.

## MISSION STATEMENT

Our mission is to help people put their past bad dental experiences behind them. We accomplish this through care, understanding and knowledge. We strive to make our patients comfortable and relaxed, and free of all excess pain. When a patient comes to us, possibly frightened or embarrassed about dental problems or a lack of regular dental care, our goal is to make them immediately comfortable. Over time, we aim to completely remove their fears of dentistry and to fully restore each of our patients to optimum dental health. We know that in doing so, we are helping each of our patients toward the goal of a healthier and happier life.



*We are always accepting new patients.*

Our oral health plays in to our overall health. The case for good oral hygiene keeps getting stronger and stronger! If you know someone who might be in need of a new dentist, we would love for you to refer them to our office. Just pick up a Care to Share card the next time you are here. The card entitles a new patient to an exam, bite wing and panoramic X-rays, 3D models and consultation for just \$250.

## CARE TO SHARE



DR. DANIEL C STEWART  
9170 ROUTE 108 - SUITE 200  
COLUMBIA, MARYLAND 21045  
410-730-6460 ph  
410-730-1092 fax  
www.smilesaversdentistry.com



PRSRT  
STANDARD  
U.S. POSTAGE  
**PAID**  
XPRESS PROMOTION

