



Business Impact of IT Unavailability Worksheet

1. Can your people work without your servers? _____
2. How many people would be down? _____
3. How much do you pay each person per day on average? _____
4. How much business would you lose per day from your existing customers if you have no computers? _____
5. How much lost sales (new business) do you incur per day if you have no computers? _____
6. Once your servers are operational, at what deficiency are your people while they catch up and get back up to speed (in percent), e.g., 50% less efficient. _____

Cost Calculator:

Wages: (2) _____ X (3) _____ = _____

Lost Business: _____ + (4) _____

Lost Sales: _____ + (5) _____

= _____

Now add on the percentage from number 6. + _____

Cost per day of server(s) down = _____

7. Now, how long can your business really survive if your servers are down? _____
8. So you agree that you need to protect your IT in order for your business to function. _____

**Please contact Seifert Technologies IT Division to discuss your
Backup and Disaster Recovery plan: (330) 833-2700 option 4.**