

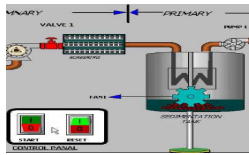
A

Overall Equipment Effectiveness | Overview



Lumada Manufacturing Insights is all about real-time collection, processing, and visualization of all relevant data of a manufacturing facility for the exchange of information between man, machine, and production processes on the shop floor.

Real-time process information



1

Real-time- OEE dashboard with downtime and MTBF

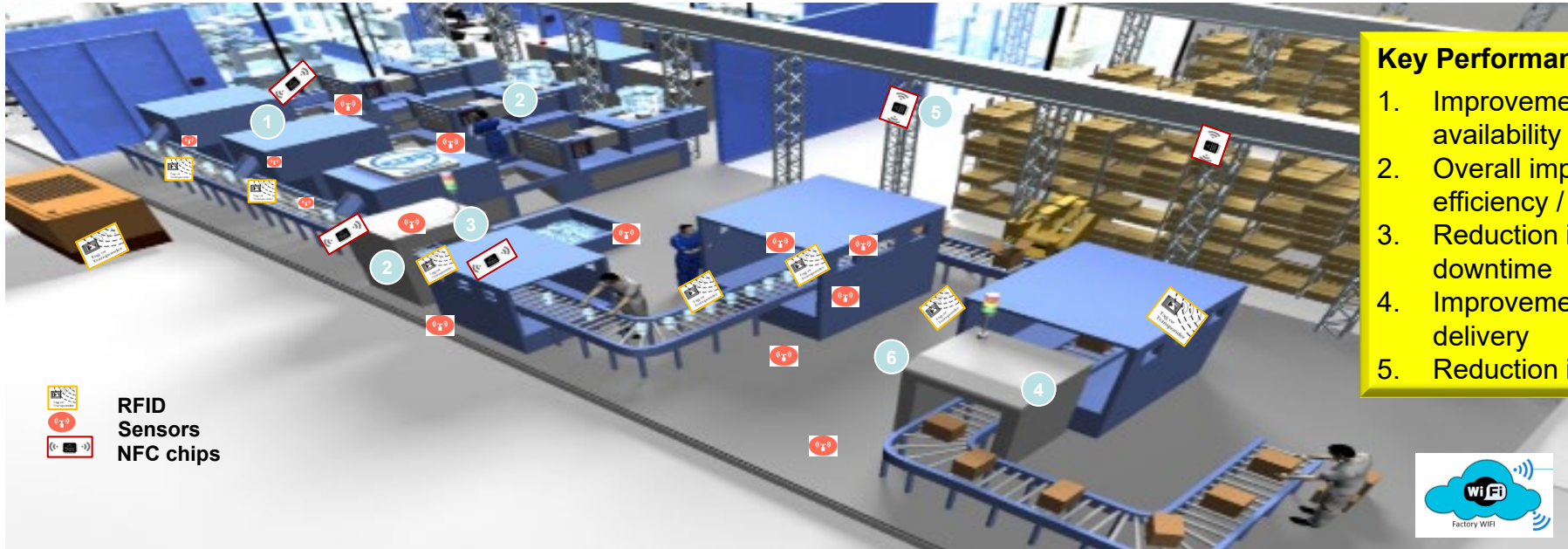


2

Real-time rejections and defects



3



RFID Sensors
NFC chips



Key Performance Indicators

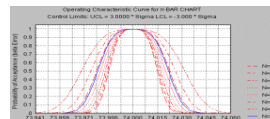
1. Improvement in machine availability
2. Overall improvement in efficiency / productivity
3. Reduction in planned downtime
4. Improvement in on-time delivery
5. Reduction in scrap

Real-time inventory information



4

Product and process capability analysis



5



Auto Parts Manufacturer (Stamping)

The client is a Tier I automotive parts supplier with approximately \$10M in revenue.

Context/Challenge

- Client lacked real-time visualization across machines. KPIs were tracked manually on whiteboards and rolled-up to spreadsheets
- Long downtimes during die changes
- Safety concerns / challenges
- Quality issues with high scrap rate (up to 3K bad parts in a single run)
- Scheduling was largely a manual process that was constantly adjusted to meet production goals
- Inventory tracking issues caused issues with raw material availability

Solution

- Seifert Technologies worked with the client team to develop a factory visualization solution using:
 - Data collection & visualization
 - Big data analytics including machine learning algorithms to provide predictive maintenance
 - Predictive quality solution using LiDAR sensors and video
 - Manufacturing process best practices consulting around processes & die changes
 - Inventory tracking system using RFID and barcode scanning



Foreseeable Benefits:

- ❑ 70% reduction in unplanned downtime
- ❑ Improved die change process from 4 hours to 1 hour
- ❑ 40% quality improvement
- ❑ Overall improvement in safety index (Less incidents per month)
- ❑ ROI achieved in one (1) month

C Customer Impact | OEE Solution

With manufacturing solutions from Seifert Technologies, Inc., you can quickly improve your shop-floor performance with a composable, scalable solution that is easy and fast to deploy. Start gaining benefits within weeks by reducing unplanned downtime, improving on-time delivery through cycle-time management, and reducing defect rates with data-drive pareto analysis. Further benefit from real-time monitoring of equipment to detect anomalies before they disrupt production.

Overview of Effort

- *Customer engagement process included an assessment workshop & development of implementation plan*
- *Return on Investment allowed customers to take a phased adoption approach while funding each phase based on savings*
- *Customer was able to mitigate the complexity (turn-key solution)*
- *Minor customization required*

New Resource Requirement

- *Limited customer resources were required during implementation*
- *No new personnel required to operate or manage the system. Machine operators needed small amount of training (~1 hour)*
- *No changes to existing business systems. Seifert has an integrate-first philosophy*

Long Term Care and Feeding of the Project

- *All changes to system are included in Seifert's subscription model. No effort needed to make changes*
- *Changes are covered under the subscription model so no additional charge to change views*
- *Scale-up can also be handled under the subscription model, allowing customer to add machines on a \$ per month basis*