A Predictive Quality | Overview



Seifert's predictive quality solutions helps in early detection of operational deviations and reduced time to discovery. Improved root cause and qualitative failure mode analysis helps improve the right first time % of a manufacturing line. This is both for product and process quality of your operations, incoming raw material (RM) quality from various sources and finished goods (FG) dispatch to customers.

- Root cause analysis for ascertaining key failure drivers, e.g., Man, Machine, Method, Material
- Continuous monitoring of relevant drivers to enable real-time decision making
- Deployment of predictive models to anticipate potential future problems and continue monitoring the process deviations on realtime basis
- Process optimization by leveraging realtime response optimizer to aid decision making. This will also help in optimizing the various parameters impacting the final quality of the product
- Finalization of the standard operating procedures according to new process parameters and conditions. Also help in setting the control limits

Key Performance Indicators

- 1. Reduction in planned downtime
- 2. Improve initial quality
- Overall reduction in scrap
- 4. Realtime quality monitoring
- 5. Predict & prevent quality issues



B Use Case | Quality Check Optimization



Auto parts stamping operation (high volume / low mix) ~\$20M in annual revenue.

Other Applicable Business Types: *Plastics and Rubber Products, Fabricated Metal Products, Machinery, Computer and Electronic Products*

Context/Challenge

 Manual visual inspection may miss the count when there are large and complex numbers.
There are parts with more than 30 spot welds and 40+ holes

Solution

- Use image analytics for counting the number of holes/Slots, etc., per part
- Provide an interface for the operator/QA employee to automatically count and record the Quality Assurance items



Benefits:

□ 30% reduction in scrap with the ability to detect quality problems early in the process and make corrections





C Customer Impact | Predictive Quality



With manufacturing solutions from Seifert Technologies, Inc., you can improve your overall product quality and reduce defect rates with data-drive pareto analysis. You can also automate the complex task of visual quality inspections through video analytics that will digitize the process and provide you with unique insights.

Overview of Effort

- Customer engagement process includes an assessment workshop & development of implementation plan
- Return on Investment allows customers to take a phased adoption approach while funding each phase based on savings
- Customer was able to mitigate the complexity (turn-key solution)
- Minor customization required

New Resource Requirement

- Limited customer resources are required during implementation
- No new personnel required to operate or manage the system. Machine operators needed small amount of training (~1 hour)
- No changes to existing business systems. Seifert has an integrate-first philosophy

Long Term Care and Feeding of the Project

- All changes and upkeep to system are included in Seifert's subscription model. No effort needed to make changes
- Changes are covered under the subscription model so no additional charge to change views
- Scale-up can also be handled under the subscription model, allowing customer to add machines on a \$ per month basis



