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Northern Virginia Hispanic Chamber of Commerce Partnering with Matchmaking GovCon Platform govmates

(McLean, July 22 - NOVAHCC) Northern Virginia Hispanic Chamber of Commerce is pleased to announce a new strategic partnership with govmates. Founded in 2016, govmates is a free teaming partner platform for government contractors. The service represents more than 52 federal agencies and has successfully made more than 9,000 matches between businesses.

"We are offering a solution to buyers in the region, connecting them with procurement ready members, and this is part of the common effort we provide at our chamber now in partnership with govmates, not only delivering contracting opportunities, but advocating for more diversity and procurement inclusion opportunities for Latino business owners and other minorities, wanting to do business with the government and large buyers in the private sector. The business transactions start with the matchmaking and these matchings are done by govmates free of charge and in perpetuity" Susana Marino said.

The matchmakers at govmates have built a robust database of emerging government contractors from which to identify teaming partners. Each small business in the govmates database has provided granular data about their company—past performance, contract vehicles, capabilities, set-aside status, and so on—and is seeking new teaming arrangements with other government contractors to win new work.

About Northern Virginia Hispanic Chamber of Commerce

Northern Virginia Hispanic Chamber of Commerce - NOVAHCC is a multicultural business trade association fostering dedicated technical assistance, support and grow the *21st century business leaders and their global workforce*. We achieve our mission providing innovative revenue-building and organization-strengthening resources to the Northern Virginia businesses by catalyzing strategic relationships among business owners, C-Level executives, Veterans, government procurement officials, academics, and service providers. We invest in technology, AI and human intel to connect you with the target audience in perpetuity. For more information visit www.novahispanicchamber.com

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