

BRIDGE MEDIATION SERVICES CATALOG

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BRIDGE MEDIATION LLC is an international Alternative Dispute Resolution (ADR) company specialized in mediation and negotiation for businesses and individuals. Bridge Mediation is based San Diego and in Italy. Bridge Mediation develops unique solutions for overcoming the tremendous challenges when involved in conflicts.

Bridge Mediation LLC dedicates time to educate corporate business leaders, individuals and students on problem solving and mediation. BM is specialized in using mediation as an alternative and complementary conflict resolution method to the traditional legal system to overcome difficulties and search for the right solutions. We provide a pathway of resources to facilitate dialogue between companies or individuals involved in conflicts and overcome the differences.

Core Values:

The organizational culture is based on principles such as teamwork and respect to others with full honesty, ethics and openness. The core values and principles that the team follows are imprinted in every thing we do: professionalism, respect, honesty, teamwork and ethic in the decision-making process.

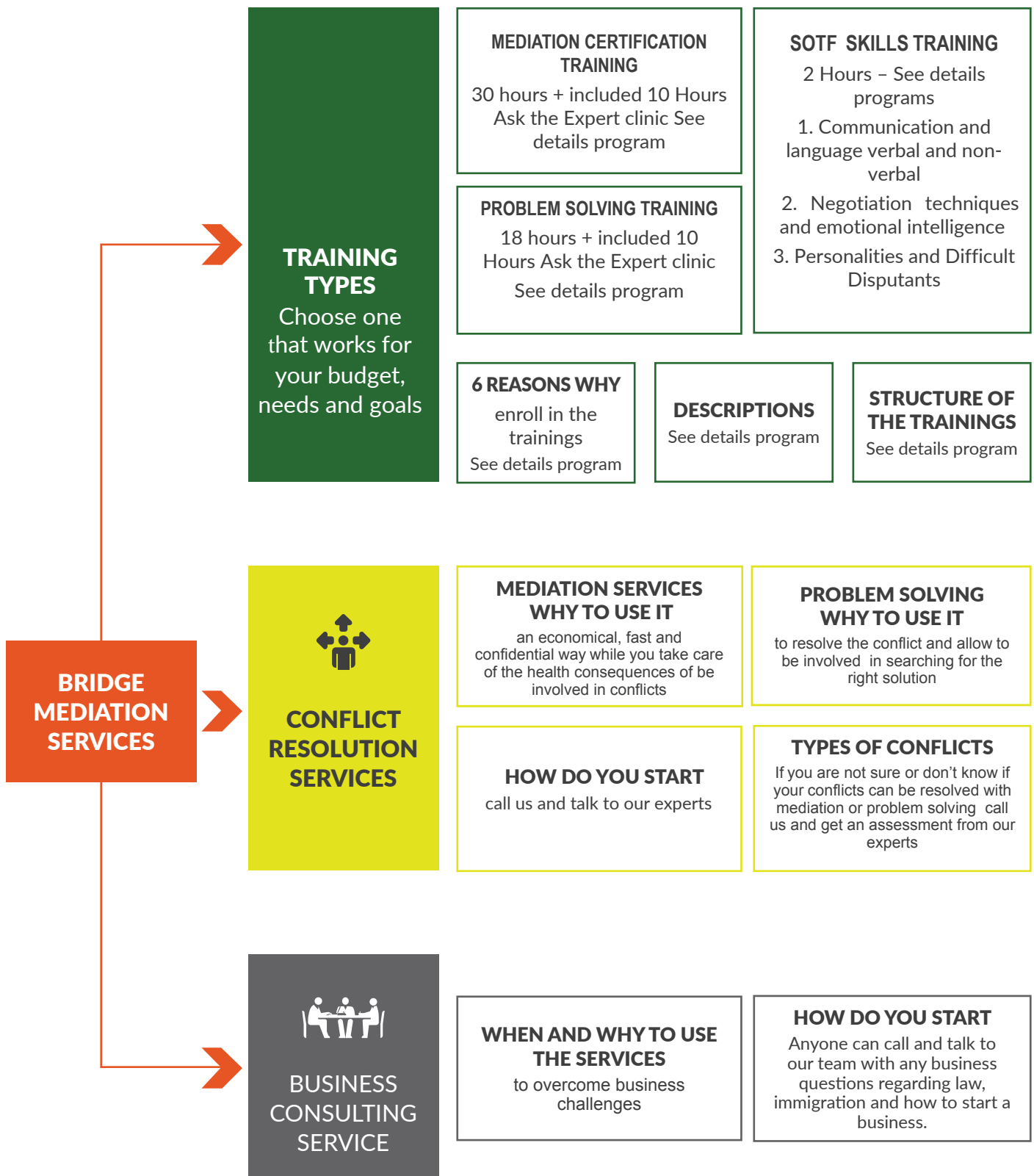
Founder Message:

The company slogan back in 2004 was: "Create business solutions for business problems."

Today 2020, I firmly believe in that slogan, and add: "Have the ability to look ahead and focus on manage conflicts to search for the right solutions to end the conflicts, instead of focusing on the differences and be stock in conflicts."

When people asked what I do for living, the answer is: "My job is to work with people to find the right solution to their problems by using mediation as a methods to resolve conflicts while using advanced problem solving techniques. Using skills and mindsets that allow to work together switching from "I" to "Us" to look for an alternative and creative solution that end their problems."

"We are trained Mediators and Problem Solvers, we are educators, we are consultants."



CONTACT

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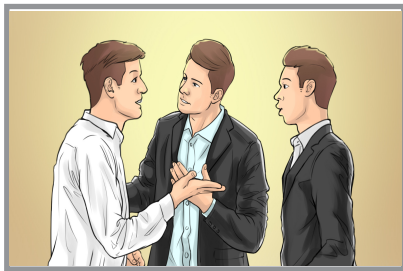


Dispute Resolution Trainings

Learn how to prevent & resolve disputes it could save you time, money, stress & health consequences

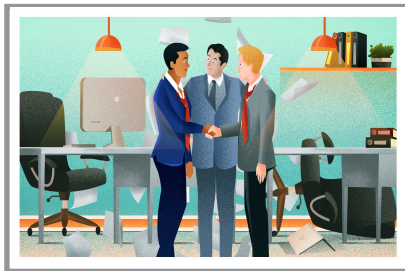
Choose the training that works for your budget, needs and goals

designed by 



PROBLEM SOLVING TRAINING

18 hours + included 10 Hours
Ask the Expert clinic
See details program



MEDIATION CERTIFICATION TRAINING

30 hours + included 10 Hours
Ask the Expert clinic
See details program



SOFT SKILLS TRAININGS

2 Hours – See details programs

- Communication and language verbal and non-verbal
- Negotiation techniques and emotional intelligence
- Personalities and Difficult Disputants

WHY ENROLL IN THE TRAININGS

- Live interaction with the instructor with the ability to ask questions in real time
- Live learning experience despite the technology filter
- Dynamic learning experience with practical exercises under the supervision of the instructor

TRAININGS FORMAT

- Hybrid -online training – 3 hours & 15 min break
- Live video, white board and PPT
- Advance Material
- Real cases
- Ask the expert format – 10 hours
- Mock Mediations and cases

TRAININGS TOPICS in Order to be Effective, Productive and Healthy

- INTERACTIONS – understand different personalities types
- CONFLICTS – Difficult situation among people
- MEDIATION – the tool to resolve disputes
- DECISION MAKING PROCESS – make the right decision
- “THE” SOLUTION – doable, realistic and satisfactory
- THE AFTER CONFLICT – move forward



MEDIATION SERVICE

WHAT IS MEDIATION

It is a voluntary and non-binding negotiation process that occurs outside the courtroom. In mediation, a third, impartial and neutral party manages the interaction between disputing parties to ensure constructive negotiation, thus helping them to agree on a resolution that is fair, durable, and workable. The disputants, not the mediator, create, and agree on the final decision. In addition, mediation allows building stronger relationships between the parties and focuses on people cohesion more than the actual problem.

WHY DO USE MEDIATION

Anyone when involved in conflict needs to work in searching for the right solution that will end the conflict. Search for a solution takes time, money, reputation and health. Each conflict is different and the only people that know the conflict are the people involved in it. Despite all, every conflict has few things in common: they all bring stress, they all cost money and they all have health and economic consequences. This means, the parties involved need to be aware how important is to find the right solution that terminate the conflict in time sensitive and be able to move forward. Always be involved in the search of the solution and it's possible only participating in the process that allow to work directly with the other party thorough. Choosing mediation as alternative tool to resolve the conflict allow to work in searching the solution in an economical, fast and confidential way while you take care of the health consequences.

At all time and especially in times such emergency situation such a global pandemic happened where the traditional legal system is closed, and the professionals are facing the challenge on what to do to represent their clients in the best of their abilities, mediation could be a valid and only tool to overcome the challenges.

HOW DO YOU START MEDIATION PROCEDURE

Anyone can start mediation service to resolve their conflicts.

Types conflicts: any kind of conflicts, not family and criminal

The parties engage the Mediation provider

The mediation provider will nominate the mediator

The mediator or mediation provider will contact both parties to obtain all the information necessary to start the mediation process.

The structure of the mediation process can be hosted in 3 different ways:

- **100% Live** – during the emergency Covid-19 the live mediation service are suspended and can be hosted only as a combination.

- **100% online** – both parties are online through zoom

- **A combination of live and online through zoom** - under the emergency Covid-19 one party can attend the mediation while the other will be connected online

The mediation services are available and offered online using live video conferencing platform (ZOOM) to be able to manage remotely the mediation process and stay connected in the wake of the COVID-19 crisis. With the due cautions of safety all the services can also be offered live.



Bridge Mediation, LLC provides a variety of services with a unique global approach that focuses on our clients' interests and is based on professionalism, confidentiality and trust. Our team is composed of business professionals from all over the world, with extensive knowledge and experience in negotiation principles, mediation, international law, international relations, education, corporate business, and cross-cultural communication and negotiation.

BUSINESS CONSULTING SERVICES

WHEN DO YOU USE OUR BUSINESS CONSULTING SERVICES

Businesses and single individuals in today's world does not have borders. Many companies – large and small – and people start their own business and have learned to generate revenues and utilize resources across the globe. Complex technology, cultural challenges, international law, and local bureaucracy all act to deter many companies or individuals from growing internationally or realized their dreams.

Bridge Mediation offers business consulting to help business owners and managers meet the challenges of the marketplace. We combine a dynamic and experienced team of professionals prepared to work on your business needs whether you want to invest, negotiate, create a start-up business, and resolve financial turnarounds, in-house conflicts and many other issues that represent great distress in this global market. Our knowledge of cross-culture, international law, immigration, mediation as conflict resolution method and problem solving will help to overcome challenges to resolve your unique case.

Anyone can call and talk to our team with any business questions regarding law, immigration and how to start a business.

HOW DO YOU START BUSINESS CONSULTING PROCEDURE

1-hour free consultation

The Provider interview and will assess if the client has the requirements to go forward in the project and design what are the necessary steps.

The consultant will obtain all the information necessary to start the process and tell what and which other professionals to contact.

The services are available and offered on-line using live video conferencing platform (ZOOM) to be able to stay connected in the wake of the COVID-19 crisis. With the due cautions of safety all the services can also be offered live.



**BRIDGE
MEDIATION
SERVICES**

**TRAINING
TYPES**
Choose one
That works for
your budget,
needs and goals

MEDIATION CERTIFICATION TRAINING
30 hours + included 10 Hours Ask the Expert clinic
See details program

PROBLEM SOLVING TRAINING
18 hours + included 10 Hours Ask the Expert clinic
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SOFT SKILLS TRAININGS
2 Hours – See details programs
Communication and language verbal and non-verbal
Negotiation techniques and emotional intelligence
Personalities and Difficult Disputants

**6 REASONS WHY
enroll in the
trainings**

DESCRIPTIONS

STRUCTURE OF THE TRAININGS

**MEDIATION
SERVICE**

1. WHAT IS MEDIATION

2. WHY TO USE IT

**3. HOW DO YOU START
MEDIATION**

4. TYPES OF CONFLICTS

**BUSINESS
CONSULTING
SERVICE**

**WHEN AND WHY TO USE
THE SERVICES**

HOW DO YOU START