

# Hagan Business Machines Of Meadville, Inc.

CATALOG OF PRODUCTS AND SERVICES



MANAGED NETWORK  
SERVICES BY HAGAN

**TOSHIBA**

**OKI**  
PRINTING SOLUTIONS

**LEXMARK**

**PROS  
ELITE  
100**  
The Ultimate Differentiator



**TECHNOLOGY  
ROADMAP**  
THIS EXIT

**WE CAN DO MORE FOR YOU!**

814-724-4601 • [www.hagan1.com](http://www.hagan1.com)

**WE CAN DO MORE FOR YOU!**

## GOT A QUESTION? GET AN ANSWER!

**Call and Schedule a Free Demonstration Today**



**VISION** • To be the leader in office product technology and service

**MISSION** • To be a reliable business partner

**VALUES**

- Commitment
- Accountability
- Teamwork
- Flexibility
- Integrity
- Respect

**When you think OFFICE EQUIPMENT...**

**Think HAGAN**

Find out why 2,000 business, professional, educational and government customers have chosen Hagan Business Machines for their office equipment needs.

Our Sales and Support Team can assist you with:

- Assessing your needs
- Equipment recommendations
- Financing
- Training
- Network support
- Maintenance agreements



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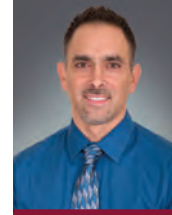
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## **Hagan Business Machines** Of Meadville, Inc.

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**814-724-4601** OR TOLL-FREE **1-800-390-0499**

**www.Hagan1.com**



<https://www.facebook.com/HaganBusinessMachines>



**5-YEAR PERFORMANCE GUARANTEE**

**In today's business world, quality, service and trust matter now, more than ever.**

When you think PERFORMANCE ... **Think HAGAN**



Hagan Business Machines of Meadville guarantees continuous performance of all equipment for five (5) years from the date of installation, provided the equipment is covered by our authorized service plan, and that preventative maintenance is requested on schedule.

Hagan Business Machines of Meadville guarantees the highest quality workmanship by factory trained technicians, using manufacturer authorized parts.

Hagan Business Machines of Meadville guarantees response time within 4 hours to all emergency calls during regular business hours.

All parts and supplies are guaranteed against defects by both the manufacturer and by Hagan Business Machines of Meadville.

All defective items will be replaced at no charge.

If the machine cannot be satisfactorily repaired within a 5 year period, **Hagan Business Machines will replace the machine with another unit of equal or greater value at no additional charge.**

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**CALL TOLL-FREE: 1-800-390-0499**

**Learn all about Hagan Business Machines!**

Browse this catalog to find out what products we sell, and services we perform. Keep this valuable resource handy to learn what's new in the industry and call us for your free demonstration. Also, go to [www.hagan1.com](http://www.hagan1.com) and watch our Managed Network Services video.

**Hagan Business Machines  
 Of Meadville, Inc.**

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# AFFORDABLE MULTI-FUNCTION PRODUCTIVITY

**Uncomplicate. Printing. Business. Life.**



When you think VERSATILITY ...

**Think HAGAN**

Founded in 1991 from an IBM heritage in Lexington, Kentucky, Lexmark is focused on delivering tailored solutions to solve the unique challenges businesses face. As an authorized dealer of Lexmark products, parts and supplies, Hagan Business Machines offers Lexmark's broad portfolio of high quality products, solutions, and services to help improve productivity, increase efficiency and empower employees to perform at their best.

**Lexmark XM1145 and XM3150 Monochrome Laser MFP**

## Powerful. Compact.

The Lexmark XM1145 and XM3150 combine exceptional multifunction performance with time-saving applications designed to make you more productive.

- Process even the most complex jobs utilizing the 800MHz dual-core processing power and up to 3GB of memory
- Get work done quickly with print and copy speeds up to 50 PPM and produce your first page in as little as 6.5 seconds
- Boost productivity with fast 2-sided color scanning and quickly convert hard-copy documents into a digital format
- Print and scan preview features help you select documents or specific pages within a document
- The easy to navigate 4.3-inch or 7-inch touch screen allows customizable flexibility to match your specific needs



**Lexmark XC6152 Series Color laser MFP**

## Full color business solutions.



The documents you print define an important image - yours. That's why Lexmark color MFPs help businesses be more productive and stand out with vibrant color. With the ability to print professional-quality color in-house, you can add instant impact and save costs by virtually eliminating the need to outsource print jobs. Lexmark also offers a host of color access and control tools to manage costs.

- Print and copy at speeds as fast as 60 PPM in both black and color
- 10" customizable color intuitive touch screen
- Vibrant professional quality and consistent output
- Duplex scanning scans both sides of document in one pass
- Scan to email, FTP, fax, network
- Envelope printing standard

**Lexmark XM7100 Series Monochrome Laser MFP**

## Exceptional quality.

The Lexmark XM7100 Series is the ultimate in multifunction power. A choice of configuration options and productivity solutions let your businesses get exactly what it needs to get more done. More value and versatility in a space-saving footprint.

- Get work done quickly with print and copy speeds up to 70 PPM and produce your first page in as little as 4 seconds
- Scan to multiple destinations, including scan to network, email, FTP, fax, and more
- Select from a number of output options and finishing features including a four-bin user assignable mailbox, offset stacker or staple finisher
- Extra large, easy to navigate 10.2-inch color touch screen provides audible and tactile feedback to make completing tasks intuitive
- Print and scan preview features help you select documents or specific pages within a document



**Lexmark XC2132 Color Laser MFP**

## Easy. Smart. Fast.



- Print, copy, scan and fax up to 32 PPM in black and color
- Boost efficiency with rapid duplex printing
- 250 sheet paper drawer
- Rich consistent color, professional color matching, high resolution
- Easy to navigate eTask 7" color touchscreen with print & scan preview
- Mobile printing, Forms & Favorites, Confidential Print



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**TOSHIBA FULL COLOR GRAPHIC / BUSINESS SOLUTIONS**

**In today's business environment, color isn't a luxury. It's a necessity.**



**When you think COLOR ...**

**Think HAGAN**

How can "business color" help your business? Produce your own mailings, presentations, brochures, advertisements, business cards, letterhead, etc. on a Toshiba Business Color Copier/Printer and eliminate costly inkjet printer expenses. The average cost of printing a full color page on an inkjet printer ranges from 70¢ to \$1.00! A color laser printer can cut that cost down to 15¢ to 45¢ per print. Toshiba Color Copier/Printers cost only 10¢ per full color print! Print on demand, only the quantity that you need and eliminate expensive waste. Enhance your company's image with color.

**TOSHIBA e-STUDIO 3555c/4555c/5055c**

**Color more versatile than ever.**

Now you can copy, print, scan and fax with an MFP that's smaller, quieter, sleeker, and faster than ever. The new e-STUDIO3555c, 4555c and 5055c series from Toshiba are designed to replace black and white printing with affordable full color, while still offering high quality black and white.

- Print Speed: 50 PPM (5055c), 45 PPM (4555c) and 35 PPM (3555c) in Color and B&W
- Network Ready
- Standard Duplexing
- Max Paper Size: 12" x 47"
- ENERGY STAR Qualified



**TOSHIBA**

**e-STUDIO 2555c/3055c**

**Performance priced right.**

Now you can copy, print, scan and fax with an MFP that's smaller, quieter, sleeker, and faster than ever. The new e-STUDIO2555c and 3055c from Toshiba are designed to replace black and white printing with affordable full color, while still offering high quality black and white.

- Print Speed: 25 PPM (2555c) and 30 PPM (3055c) in B&W
- Network Ready
- Standard Duplexing
- Max Paper Size: 12" x 47"
- ENERGY STAR Qualified

**TOSHIBA e-STUDIO 5560c/6560c/6570c**

**Full color business solutions.**

The e-STUDIO5560c, 6560c and 6570c have what you've come to expect from Toshiba—industry-leading image quality, rich color, crisp text, powerful paper handling and versatile scanning. Designed for medium to large offices that have high-volume demands and a majority of the work done in color, this impressive series delivers up to 65 color pages per minute and up to 75 in black and white.

- Print speeds: up to 75 PPM (6570c) in Color and B&W
- Network Ready
- Standard Duplexing
- Max Paper Size: 12" x 47"
- ENERGY STAR Qualified



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## OKI DATA FULL COLOR DIGITAL PRINTERS

**COPY • PRINT • SCAN • FAX: For small home office to high-volume workgroups.**

When you think **VALUE & VERSATILITY... Think HAGAN**

The award-winning products, creative printing solutions and value-added services of OKI includes one of the broadest lines of PC peripheral equipment in the industry. Hagan Business Machines of Meadville is proud to offer OKI digital color printers, providing the best balance of value, cost and performance for your business. Talk to your Hagan Digital Sales Specialist TODAY about OKI value and versatility!

### OKI® MPS2731 COLOR MFP

PRINTING SOLUTIONS

- Print & Copy at speeds up to 27 PPM in color, 31 PPM in black & white
- HD Color Printing for outstanding print & copy quality
- 3.5" LCD tilting, backlit display, 1-touch keys, alphanumeric keypad, QWERTY keyboard
- PCL & PostScript 3 emulations
- Full-featured fax with dual access functionality & 4 MB fax memory
- Scan to PC, network, FTP, email, USB memory stick
- Print from USB memory stick
- Save time & energy with 50-sheet Reversing Automatic Document Feeder
- Banner printing up to 52" in length
- Separate CMYK toner cartridges for lower cost of operation



- Compact design fits the smallest environment
- ENERGY STAR compliant
- Wired & WiFi wireless LAN with Air Print
- PaperPort & OmniPage Software included

### OKI® MPS3537mc COLOR MFP

PRINTING SOLUTIONS

- Print & Copy at speeds up to 35 PPM in color, 37 PPM in black & white
- HD Color Printing for outstanding print & copy quality
- 9" Color Touchscreen display, 1-touch keys, alphanumeric keypad, QWERTY keyboard
- PCL & PostScript 3 emulations
- Full-featured fax with dual access functionality & 4 MB fax memory
- Scan to PC, network, FTP, email, USB memory stick
- Print from USB memory stick
- Save time & energy with 100-sheet Reversing Automatic Document Feeder
- Banner printing up to 52" in length
- Separate CMYK toner cartridges for lower cost of operation
- Compact design fits the smallest environment
- ENERGY STAR compliant
- 1 Gigabit Ethernet & High-speed USB connectivity



### OKI® MPS4242mcfx COLOR MFP

PRINTING SOLUTIONS

- Print & Copy at speeds up to 42 PPM in color, 42 PPM in black & white
- HD Color Printing for outstanding print & copy quality
- 9" Color Touchscreen display, 1-touch keys, alphanumeric keypad, QWERTY keyboard
- PCL & PostScript 3 emulations
- Full-featured fax with dual access functionality & 4 MB fax memory
- Scan to PC, network, FTP, email, USB memory stick
- Built in Finisher w/automatic collating, 50-sheet inline stapler
- 2000 sheet large capacity drawer
- Print from USB memory stick
- Save time & energy with 100-sheet Reversing Automatic Document Feeder
- Banner printing up to 52" in length
- Separate CMYK toner cartridges for lower cost of operation
- Compact design fits the smallest environment
- ENERGY STAR compliant
- 1 Gigabit Ethernet & High-speed USB connectivity



### OKI® MPS4242mcf COLOR

PRINTING SOLUTIONS

- Print & Copy at speeds up to 42 PPM in color, 42 PPM in black & white
- HD Color Printing for outstanding print & copy quality
- 9" Color Touchscreen display, 1-touch keys, alphanumeric keypad, QWERTY keyboard
- PCL & PostScript 3 emulations
- Full-featured fax with dual access functionality & 4 MB fax memory
- Scan to PC, network, FTP, email, USB memory stick
- Built in Finisher w/automatic collating, 50-sheet inline stapler
- Print from USB memory stick
- Save time & energy with 100-sheet Reversing Automatic Document Feeder
- Banner printing up to 52" in length
- Separate CMYK toner cartridges for lower cost of operation
- Compact design fits the smallest environment
- ENERGY STAR compliant
- 1 Gigabit Ethernet & High-speed USB connectivity



# Hagan Business Machines Of Meadville, Inc.

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# B&W MFPs AND WIDE FORMAT MACHINES FROM HAGAN

## Toshiba Black & White Multi-Function and KIP Wide Format Printers



When you think MULTI-FUNCTION ...  
**Think HAGAN**

The versatile e-STUDIO series of multifunction products are the ideal solution for the small office to high-volume work environments. With powerful advanced digital copy functions, network laser printing, scanning, and faxing capabilities, productivity is raised to a new level.

### TOSHIBA e-STUDIO™

2007/2306/2507

#### Black & White MFP.

- Print Speeds: 20/23/25 PPM
- Small - Medium Workgroup
- Copy, Print, Scan, Fax
- Network Ready
- Energy Star



### TOSHIBA e-STUDIO™

207/257/307

- Print Speed: 20/25/30 PPM
- Black & White MFP
- Copy, Print, Color Scan, Fax
- Secure MFP
- EPEAT Registered
- ECO Features
- Superb Image Quality
- eBridge Technology
- Universal Print Driver
- Up to 3,200 Capacity
- Service Module Design Options Include: Saddle Stitch Finisher and 2/3 Hole Punch



### TOSHIBA e-STUDIO™

357/457/507

- Print Speeds: 35/45/50 PPM
- Black & White MFP
- Copy, Print, Color Scan, Fax
- Secure MFP
- EPEAT Registered
- ECO Features
- Superb Image Quality
- eBridge Technology
- Universal Print Driver
- Up to 3,200 Capacity



- Service Module Design Options Include: Saddle Stitch Finisher and 2/3 Hole Punch

### TOSHIBA e-STUDIO™

557/657/757/857

- Print speeds: 55/65/75/85 PPM
- Black & White MFP for Med/Lg Workgroup
- Copy, Print, Scan, Fax
- Secure MFP
- EPEAT Registered\*
- Color Touch Screen Control Panel or Client PC
- AirPrint with eBridge Print & Capture Application on iOS and Android



**KIP 770 MULTIFUNCTION**

### KIP Wide Format Systems

- High Definition Print Technology
- 600 x 600 dpi, Print, Copy, Scan
- Space Saving Console Design
- 100% Toner Efficient - Zero Waste
- View & Print sets from Touchscreen
- PC & Web-based Viewing



- Premier Performance & Quality
- 6 "D" Size Prints per Minute
- 2 Media Roll Capacity
- 600 x 600 dpt Print, Copy, Scan
- AutoCAD 2011 Driver
- USB Direct Scan & Print
- Integrated Top Stacking



**KIP 7170 MULTIFUNCTION**

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# PRINT SMART WITH MANAGED PRINT SERVICES

**PrintSmarter by Hagan Business Machines Saves Time and Reduces In-House Printing Costs**



When you think PRINTING SUPPLIES & SERVICE...

**Think HAGAN**

The *Hagan PrintSmarter Management Programs*, launched in 2004 are managed print services designed to save our customers time and money. Currently, we provide on-site service, supplies and support to over 100 local businesses with over 1,966 printers covered by print management contracts. Hagan's offering, called *PrintSmarter Managed Print Services*, makes it possible for businesses to save time and reduce expenses by partnering with Hagan to manage their printers on a usage-based model, which includes everything: supplies, service, and support.

## PrintSmart . . . PrintSmarter

### Top 10 Reasons... Hagan Business Machines is the Right Choice for YOUR Business

- 1 We offer a free trial machine for you to use before your purchase.
- 2 We assess your needs and present cost cutting recommendations for you to make an educated purchase.
- 3 We offer a total install, including scan to email, scan to file, LAN faxing, and stand-alone printing.
- 4 Free on-going training is provided at your convenience for all functions from date of delivery until your next purchase.
- 5 Our equipment is backed by a five-year performance guarantee.
- 6 We guarantee a 4-hour response time to down machines and furnish you with free loaner equipment, if needed.
- 7 Our factory trained technicians have received the ProMasters Award for excellence in technical service & support for 8 years in a row, which shows our commitment to support after the sale.
- 8 We have various lease, rental and purchase options available, including the CO-STARs state pricing program.
- 9 We provide IT support, on-site training and phone helpdesk support to get your equipment up and running fast and keep it running.
- 10 We are committed to our community & support countless local charities, non-profits, and educational groups.

### What Hagan MPS Does for You:

Managed print services by Hagan Business Machines can **reduce in-house printing costs by as much as 40%!** With *Hagan PrintSmarter* you'll get the printing supplies you need without the additional expense of servicing your printing devices.



- Manage & reduce overall printing operating expenses
- Reliable on-site service, high quality toner & parts
- Free your IT staff to focus on key initiatives of your business
- One vendor for all printer service, support & supplies: one contract, one billing
- No need to inventory printer supplies
- Minimize downtime, increase productivity
- All laser printers are covered regardless of make or model
- Complete asset management with reports on usage, budgetary control, etc.



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## INCREASE PRODUCTION WITH OFFICE AUTOMATION

**Document management, organization, and handling made easy.**



When you think AUTOMATION ...

**Think HAGAN**

Hagan Business Machines is committed to helping your office run smoothly by offering equipment to get the job done right. We are an authorized dealer of Secap® Folder Inserters, RE-RITE® Office Automation Software, OKI® Thermal Label/Barcode Printers, and Square 9® Document Management Systems. Whatever your office automation needs, Hagan Business Machines has your solution!

**SECAP**  
Authorized Dealer

### FOLDER / INSERTER - SECAP SI1000 Model Automatically fold, insert & seal your outgoing mail - FAST!!



Easily fold & insert: Invoices, Statements, Promotional Letters, Direct Mail, Service Reminders, Cards, Inserts, Return Envelopes, & Much More!

- Process up to 15 pieces of mail per minute
- Intended for up to 4,000 mail pieces per month
- Inserts mail into standard #10 envelopes
- Folds and inserts letter or legal size paper, 20-24 lb.
- Produces either C-folded 8.5"x11" documents or 8.5"x14" double folded documents
- Process business reply cards, return envelopes, folded sheets, and other inserts up to 53 lb. maximum weight

**TOSHIBA  
RE-RITE™**

### Convert hardcopies to editable files on the fly.

The paperless office is closer to reality with **RE-RITE** Office Automation Software. Now there is no need to re-type or re-format documents that are only available as hard copy originals. Instantly convert paper documents into fully editable and searchable files. **RE-RITE** converts a scan of any hard copy original that you can put through your **Toshiba e-STUDIO** device into 16 editable formats, including: *Microsoft Word & Excel, Searchable Adobe PDF, HTML Web Page, and MS Reader.* **RE-RITE** then delivers these fully digital files to a network drive or directly to your email inbox - simply, efficiently, and in full color. Here is what our customers are saying about **RE-RITE**:

"I love the **RE-RITE** scanning conversion feature. Networked to everyone's computer, it saves our office so much time." ~Rena Minman, Bush Investment Group, Meadville



"Prior to **RE-RITE**, we kept cabinets of paper files. It took a long time to locate the exact file folder and sort through the file. With **RE-RITE**, we scan paper forms into an electronic format. The electronic format allows easy on-line searching and retrieval of the information. It's improved our office's efficiency, while enhancing the timeliness of our customer service." ~ Bill McClincy, EMMCO West, Inc.

**OKI**  
PRINTING SOLUTIONS

### Reliable thermal label / barcode printers.

These rugged and reliable printers combine performance, versatility, convenience, and cost effectiveness.

- Perfect for manufacturing, retail, health-care, distribution centers, receiving/shipping departments, asset tracking, and more
- Fast, high-resolution, high-quality printing
- Space-saving footprint and drop-in media handling
- Integrates easily into your environment, requiring little or no training for your staff



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# CONVENIENT, SECURE & SMART PRINTER SOLUTIONS

**Monitor Print Data • Authenticate Users • Restrict Access • Report & Track Usage**



## When you think PRINT MONITORING ... **Think HAGAN**

When it comes to monitoring your printing resources, Hagan Business Machines has just the right solution. We offer four convenient, secure, and smart options from which to choose. Each is designed a little bit differently depending on your particular printer tracking needs. Your print environment is in good hands with monitoring solutions from Hagan Business Machines.

### LexMark Fleet Management

**LexMark Fleet Management (LFM)** is a solution that gives managers the ability to have insight into the operation of networked printers (usage, supplies, proactive service, technology refresh plans, etc.). Much like a control tower for an airfield, LFM provides organizational leaders a 10,000 foot view of the trends and operation of an entire fleet of printers at multiple locations across their organization, by providing a dash board that monitors metrics that matter. Properly and proactively monitoring key metrics makes strategic decision-making, regarding office optimization more effective.

This technology also enables managers to optimize configurations for real cost savings by analyzing and consolidating areas for improvement into a form that leaders can take action upon.

### eBRIDGE

For the healthcare, legal, education, and finance industries, it is essential to protect the integrity of confidential company and customer information. In light of recent government mandates, security is one of the most important considerations for customers when purchasing document production equipment. **Toshiba's e-BRIDGE** offers extensive security features designed to eliminate unauthorized operation and reduce costs and downtime. The **SmartCard** identity card reader connects via a high-speed USB port and conveniently attaches to the right side of the copier console for instant access. All the user needs to do is simply swipe their personal ID card. It allows for immediate authentication and removes the need to manually type in a user name and password at the device. The **SmartCard** is built on existing identity card technology, so it will work on a customer's current access cards.

### FollowMe

**FollowMe** provides an enterprise-scalable, all-in-one tool for roaming and secure printing, as well as copying, emailing, faxing and scanning control. **SmartCard Authentication** combined with Toshiba's **FollowMe** software makes it easy to securely print documents to the most convenient device on a network. With **FollowMe**, just submit your document to a secure print queue, go to any device equipped with Secure Access, and swipe your ID card to release the print job. There is no need to worry about someone else retrieving your document.



### PaperCut MF

**PaperCut MF** is a solution that enables companies to restrict access, track usage, and gives reporting for their print output devices. Users can have proximity cards associated with their user accounts to simplify login at the MFP (Multi-Function Printer).

Administrators can restrict access to certain features, control color usage, and run reports to show how the MFPs are being used and by whom. **PaperCut MF** also has **FollowMe** printing (see above). This allows users to print to a virtual print queue and then securely release the print job at any **PaperCut MF** enabled device they choose. Another option is to use the web-based driverless print function for printing documents from iPads and smart phones.

- Restrict access
- Track usage
- Output device reporting
- **FollowMe** printing capabilities
- Print from iPads & smart phones

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# Square 9 Content Management Solutions

**SmartSearch Document Management Suite of solutions now available to local businesses.**



When you think AFFORDABILITY & CONVENIENCE...

**Think HAGAN**

*Hagan Business Machines of Meadville* chose to partner with **Square 9** because of the perfect fit this capability provides for our customers. That fit of capability includes a customizable software solution for individual customer business processes, an affordable investment that can be paid over time, and a scalable solution that can be sized for almost any size organization. **Square 9** has been endorsed as a rock-solid document management solution by the *Pros Elite Group*, of which **Hagan** is a part, representing the top 100 office product dealerships in the United States. **Square 9 Softworks** and *Hagan Business Machines* make the perfect team to bring the *SmartSearch Document Management Suite* of solutions to local businesses while providing increased regional support.

## SQUARE 9 SOFTWORKS AND HAGAN BUSINESS MACHINES

**Square 9 Softworks**, award winning developer of highly intuitive electronic content management solutions, is pleased that its flagship *SmartSearch Document Management Suite* is now available through **Hagan Business Machines of Meadville** for local businesses in the Crawford / Venango / Mercer County area.

*SmartSearch* offers an array of convenient, time-saving features to simplify and streamline capture automation processes through automated page separation, bar code recognition, and zonal OCR (optical character recognition). End users can fully index documents and file them securely within the *SmartSearch* database for quick and easy retrieval when needed. In conjunction with Square 9's Work XChange document workflow module, users can simultaneously initiate and manage the course of captured business information.

With powerful document management capabilities placed at the users' fingertips, the stress-free integration capabilities of *SmartSearch* allows organizations regardless of type and size to eliminate inefficient paper-based filing systems, *SmartSearch* provides the ability to streamline repetitive business processes including document routing, notification and approval, to enhance security and compliance while minimizing the time and expenses associated with handling paper documents.

*SmartSearch Content Management* is a feature-rich solutions suite used by organizations internationally to drive efficiency and productivity across all business processes. Built on the >NET platform through an open architecture design, *SmartSearch* is a scalable, value-driven solution that is easy to use, learn and support. From small businesses to the Fortune 500, organizations that rely on document-intensive processes rely on

*SmartSearch* to streamline productivity by eliminating inefficient paper-based systems.

For further information about the *SmartSearch Content Management Suite*, contact **Hagan Business Machines of Meadville** today!

As a trusted technology provider, **Hagan** has been asked by our current clients to do more for them in the area of business technology. To that end, we are pleased to offer new services that will enable small businesses to pick from a suite of a la carte services including network monitoring, automatic data backup, cloud services, updated antivirus support, and computer hardware refreshes as needed. The **Square 9** solution is also part of this suite. Best of all, these services can all be bundled into one low monthly payment just like utility bills are currently. **We can do more for you!**



### About Square 9 Softworks:

**Square 9 Softworks** is an award winning developer of scanning and document control solutions that enables its customers to realize their dream of a paperless office. With solutions for document workflow and mobile document delivery, **Square 9** has helped companies of all sizes to gain control of their paper intensive processes with solutions that meet the rapidly evolving needs of the business community.

*SmartSearch*, **Square 9's** flagship document management software has been recognized continually for its innovation including **Buyers Laboratory's coveted five star rating in 2013** and Winter Pick award for **Outstanding Enterprise Document Management Solution in 2013**.

**Square 9 Softworks** distributes its solutions internationally through a network of highly skilled channel partners from its corporate offices in New Haven, Connecticut. For further information, please visit [www.square-9.com](http://www.square-9.com).

# Hagan Business Machines Of Meadville, Inc.

814-724-4601

[www.HaganI.com](http://www.HaganI.com)



# HAGAN IS YOUR ONE-STOP BUSINESS SHOP

**Supplies, pre-owned equipment and other products & services.**



**When you think SALES & SERVICE...**

**Think HAGAN**

Did you know that Hagan Business Machines sells toner, HP Color LaserJet printers, other small work group color printers by Toshiba and Lexmark as well as pre-owned equipment? Not only that, Hagan Business Machines has the staff and expertise to provide you with excellent service and support on everything we sell. Read more about it right here and call us today for your free consultation.



## HP preferred partner.

Hagan Business Machines is now authorized to sell HP laser jet printers, parts, and supplies. With access to HP products, Hagan strengthens their Managed Print Services Program for customers who already have HP printers. Now with HP, OkiData and Toshiba products, Hagan helps companies optimize their entire printer fleet.

## HP Color LaserJet CP2025 Series



- Print Speed: up to 21 PPM for both color and mono
- Print Shop Quality Color
- Budget-Friendly Printing
- Simple & Intuitive Operation



## Physical Backup, Disaster Recovery Solution.

- Reduces critical downtime to hours & minutes versus days with other backup solutions
- Fully automated—Snapshots of the system happen automatically in the background
  - ~ No need to waste valuable time for you or your people to complete the backup
  - ~ Ensures that backups are completed on-time, every time

- Keeps a copy locally and in the cloud for the optimum mix of security & availability of data
- Certification & encryption protocols that meet HIPAA, SOX & other industry specific regulations
- Tailored for small to mid-sized businesses—some solution costs are about the price of a cell phone plan
- Redundant and safe data centers guard against loss/breach of data

Contact John Cascio, MNS Sales Specialist for more details and a free consultation.

Email: [jcascio@hagan1.com](mailto:jcascio@hagan1.com)

Phone: 814-724-4601



## Print less? Save More.

The Lexmark M1145/3150 Series is perfect for the lower-volume workgroups. It is small in size, and BIG on savings!



- Print speed: Up to 40 PPM
- Superior image quality
- Instant Warm-Up Technology
- Prints Envelopes and Labels
- Enhanced Security Features
- Duplexing Standard
- 250-Sheet Drawer

## Toner, service & supplies.

We sell quality toner for most major laser printer brands and our prices are competitive with "big super stores." We offer free local delivery or low-cost shipping. We also service all brands of laser printers!



## Quality pre-owned machines.

Hagan Business Machines always has a wide range of used copier, fax and multifunctional models. Our stock changes regularly, so please contact us for availability. Many are fully featured systems, newly off lease. Each of our used machines has passed a thorough inspection, reconditioning, and testing by our factory trained technicians and has met our high standards in quality and dependability. We back this up with a **FULL ONE YEAR WARRANTY** on all parts and labor, and the option of purchasing a maintenance agreement. Enjoy the benefits of like-new equipment at prices significantly less than the price of a new machine.

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# SERVICE LEADER: HAGAN BUSINESS MACHINES

**Impeccable service before, during and after the sale.**



**When you think INCOMPARABLE SERVICE RECORD ...  
Think HAGAN**

Our customers and vendors consistently recognize Hagan Business Machines of Meadville for outstanding commitment to quality service. The reason for that is simple: We give our customers the quality they expect; affordably and conveniently. From our factory-trained technicians to our experienced sales and support staff to our high quality products, parts & supplies, Hagan Business Machines is your 100% locally-owned service leader ready to serve your business or organization TODAY!

## Hagan Business Machines of Meadville is acclaimed in the industry.

*Hagan Business Machines of Meadville* lays claim to some very prestigious industry awards and accolades.

**2007 DEALER OF THE YEAR:** *The Business Technology Association (BTA)* named *Hagan Business Machines* the **2007 Dealer of the Year** at the *Imaging Technology Education & Exposition (ITEX)* in Las Vegas. (See photo, right.)



**2011 PROMASTERS SERVICE AWARD:** As an authorized Toshiba Dealer with factory-trained technicians, *Hagan* has earned the *ProMasters Award for the past eleven years*, which is only presented to those committed to exceptional customer service.



**PROS ELITE CERTIFIED:** Due to consistent demonstrations of customer service excellence, resulting in reliability standards of uptime in excess of 95%, *Hagan Business Machines* is recognized by *PROS Elite Group, Inc.* as one of the **100 BEST Office Products Servicing Dealers** in the United States.

**AWARDED COSTARS STATE CONTRACTS:** Local governments, school districts, authorities and non-profits serving the public can now purchase equipment directly from *Hagan Business Machines* as a state-approved vendor through the *Cooperating Sourcing to Achieve Reductions in Spend* program.



Left to right : Mark Mathews (Vice President & General Manager of Toshiba), Craig Guy (Co-Owner & Technical Manager of Hagan Business Machines), Jay Verno (Co-owner & Sales Manager of Hagan Business Machines) and Brent Hoskins (Executive Director of BTA)



## Uncover hidden costs.



*Encompass™* is a service that helps companies uncover hidden cost-saving opportunities associated with copiers, printers, scanners and fax machines. With *Toshiba's Encompass™ Document Analysis Program*, we can help you implement an effective strategy to increase business productivity, improve employee and operational efficiency and reduce document production and management costs. According to several leading research firms, the average organization spends up to 15% of its annual revenue on document production, management and distribution. The good news is that for most organizations, the opportunity exists to reduce these costs by up to 40%.

## Printing services at Hagan.



We can print or copy from your originals, disk or email.

**FULL COLOR:** 8½" x 11", 8½" x 14", 11" x 17"

- White 28# Paper • Glossy Cardstock
- Postcards • Waterproof Glossy Cardstock
- Transparencies • Collated Sets
- Staple • Booklet Making • Double-Sided
- Enlarge & Reduce

**STANDARD:** 8½" x 11", 8½" x 14", 11" x 17"

- White or Colored 20# Paper Cardstock • Transparencies • Labels
- Collate • Staple • Booklet • Hole Punch • Double-Sided • Enlarge & Reduce

**BANNERS:** Full Color Banners, 8½" x 36", 12" x 40", 12" x 47"

- 2-Sided Banner - AquaAce Waterproof Glossy Cardstock

**WIDE FORMAT:** 24" or 36" Wide by Any Length

# Hagan Business Machines Of Meadville, Inc.

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## WHAT DO OUR CUSTOMERS SAY?

**They Say it BEST.**

When you think CUSTOMER SATISFACTION...

**Think HAGAN**

We pride ourselves in offering quality service and the highest quality equipment to all our customers. But don't just take our word for it. See what our customers are saying about Hagan Business Machines. We hate to be modest about it... So, here is a sampling!

### Customer Testimonials

"We had a critical deadline that we could not miss, and we were going to print that day. **Hagan's** guys came within the hour and fixed our problem. They saved the day!"

~Lon Wilson, Area Shopper

"As a business owner you really want someone to identify the issues, work to resolve them and then help us manage the way forward... **Hagan** did that for us."

~Jeff Byham, Byham's Insurance Services

"After **Hagan** stabilized our system for us we have had zero issues, and it's nice to know that all our data is backed up securely."

~Jay Garrett, Gordon B. Garrett Funeral Home

"**Hagan Business Machines** has earned our trust and loyalty over the years, based on the service they provide. When we call **Hagan**, we can depend on the fact that we will receive service that is reliable and friendly, with no pressure. **Hagan's** excellent customer service helps ensure that we can provide the level of service our customers have come to expect from us. We would not hesitate to recommend them to anyone in need of office equipment. They are a valuable and dependable member of the Meadville business community."

~Renee Bristow, T.L. Robertson Insurance, Meadville, PA

"**ChipBLASTER** has been using **Hagan** copiers since 1994, we still are using the original copier that we purchased. We since have added another copier. Their service and sales staff are great!"

~Mary Shelledy, ChipBlaster, Inc., Meadville, PA

"**Hagan's** did a very professional, informative, and fun installation. They did explain the machine and answered many questions for us. I am not surprised as, I am sure you are not, of the high standards of your staff, as it



comes from the top. I have always been very happy with how **Hagan's** has treated me as a customer from top management to the techs and everyone in between. You have an outstanding product, staff, and company standards that is present whenever I deal with **Hagan's**. I tell my people about my experience with both your product and your staff every chance I get. I can't believe everything this machine can do, it surely will make my job faster, easier and of the highest quality possible."

~Chris Nuzback, Assistant Director, Meadville Area Recreation Complex, Meadville, PA

"Reliability, service and repair are critical. If a piece of equipment goes down, as you well know, progress stops.

This is why we rely on **Hagan Business Machines** for all of our office machine needs. Their service, repair, and response time is the best we have seen."

~Ralph Brown, Associated Contractors, Meadville, PA

"Our **Hagan** machine does everything and does it well. We print hundreds of color posters throughout the school year, table tents, postcards, etc.

for our Spotlight Series on our new copier. The quality is top-notch and the machine is cost and time efficient for us. Although we have two printers in the office, they seldom get used. We can now run most everything on our new copier. Another bonus is the ability to print from our computers directly to the copier. Wow, talk about quality printing and saving time! Our next two goals are to learn how to use the scanner program on the copier (and eliminate two scanners from the office - opening up space!), and to utilize the fax program also available on our machine (again, allowing us to eliminate another machine and make more work space.) You have to appreciate a machine that allows you to consolidate several machines and programs into one - a time-saver and money-saver that produces a quality product. Thanks for 'talking' us into this machine! Remember, we thought we could 'get by' with a little table top model that ran single copies. Thank goodness you know your business so well and can help an office gauge what they really need."

~Katrina Mumford, University of Pittsburgh at Titusville, Titusville, PA  
Customer Testimonials, con't. on page 13.

# Hagan Business Machines

## Of Meadville, Inc.

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# KEEPING WASTE OUT OF LANDFILLS

**e-Cycle with our Innovative "Close the Loop" Recycling Program.**



## When you think GREEN ... Think HAGAN

Hagan Business Machines, makes it easy for our print management customers to e-cycle by bringing an innovative "zero waste-to-landfill" recycling program to our area. Each year, more than 600 million imaging consumables are used in the U.S. and most end up in landfills. This "green thinking" program allows for 100 percent reuse of imaging cartridges; any cartridge from any printer, fax or copier can be recycled with zero waste-to-landfill. Hagan makes it easy to e-cycle used cartridges by providing placement and pick-up of recycling collection boxes. Toshiba is the only copier manufacturer offering this type of important program, and Hagan Business Machines is proud to be amongst their supporters in this effort.

Once full, e-cycling boxes (shown left), are sent to a recycling facility where waste is converted into eco-friendly lumber. *Close the Loop* (a leading global recycler) has patented four different processes for recycling imaging supplies, resulting in a zero waste solution without using thermal destruction, which yields the maximum amount of reusable materials. These hard-to-process mixed plastics, toner powders, inks, and sponges are used in the company's patented composit e-Lumber product, thereby, reusing previously unusable materials, preventing them from ending up in landfills or being incinerated. The e-Lumber produced is donated, 100%, to Habitat for Humanity.

## Participate in the Close the Loop Recycling Program.

- You may bring your used toner cartridges to **Hagan Business Machines** at 77 Mead Avenue, Meadville, PA 16335, Monday through Friday from 8:00 am - 7:00 pm & Saturday from 10:00 am - 3:00 pm **OR**
- Go to <http://myctlportal.com/toshiba/new-customer-registration.aspx>. From the website, you may register to receive postage-paid boxes with which to send in your used cartridges by mail. Simply follow the instructions on the page and fill in the form. Dealer name is Hagan Business Machines. Your participation in the *Close the Loop Recycling Program* helps a worthy cause.

Through the Close the Loop Recycling Program, e-Lumber is made from recycled cartridges and donated to Habitat for Humanity.



Customer Testimonials, con't. from page 12.

"What a great program! Have a problem with your printer? Call **Hagan** and there will be a knowledgeable service person at your doorstep within hours! No more waiting for days while your printer is down. Need printer supplies? Call **Hagan** and they will be delivered the next day! No more searching the Internet or driving to office suppliers for your printer needs. I would recommend the *PrintSmart* program to any business that wants to save downtime, money, employee hours, and your sanity!"

~Bernadette Stefano, Front Desk Manager, The Riverside Inn, Cambridge Springs, PA

"From start to finish, my recent experience with your organization was an absolute delight. You assessed our needs, made a proposal, saved us a considerable amount of money, and orchestrated the entire delivery and installation process in a professional and courteous manner, with little interruption to our normal business routine. That kind of service is priceless. Because of this experience, **Hagan Business Machines** has become our 'go to' company for all of our printer/copier/fax needs."

~Michele M. Shearer, Northpointe Automotive Group, Seneca, PA

"Charter Plastics purchased a copier/fax machine from **Hagan** and could not be more pleased with it. We do our catalogs in-house and the quality and color is remarkable. **Hagan Business Machines** has a qualified friendly staff that cannot be beat. I can honestly say, I have never had such great service. It is a real pleasure doing business with them."

~Kathy Barrett, Charter Plastics, Inc., Titusville, PA



# Hagan Business Machines

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# 3 Convenient Locations WE CAN DO MORE FOR YOU!

SALES • SERVICE • SUPPLIES • SUPPORT

**FACTORY TRAINED TECHNICIANS • EXPERIENCED SUPPORT STAFF  
PARTS & SUPPLIES IN STOCK • 100% LOCALLY OWNED  
AUTHORIZED DEALER • LOCAL SERVICE**



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Hours: M-F 8am-7pm • Sat. 10am-3pm



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Phone: 814-676-2000 Fax: 814-670-0804

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Hours: M-F 9am-5pm



**17281 Conneaut Lake Rd., Meadville, PA 16335**

This second Meadville location showcases all the latest in office technology. Our goal is to educate through technology seminars and workshops, video conferencing, demonstrations, and informational displays.

Hours: M-F 8am-5pm BY APPOINTMENT ONLY



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