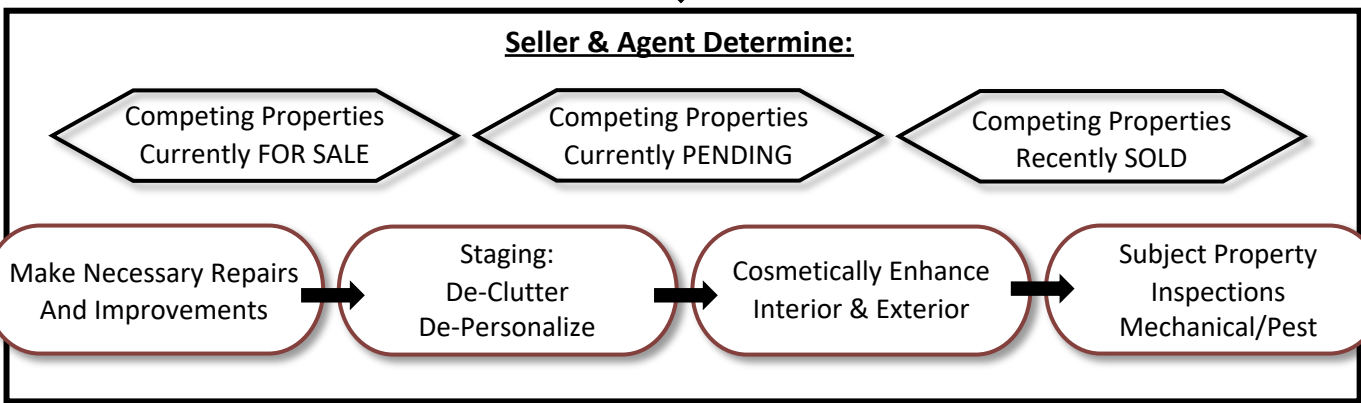


FROM LISTING TO CLOSING: THE HOME SELLING PROCESS

Initial Real Estate Consultation:
Determine your Real Estate Needs/Goals

Qualify the Subject Property:
CMA, Market, Condition, and Price



DETERMINE ASKING PRICE

