

# THE CLIENT JOURNEY

## DISCOVERY

- Dynamic Wishlist
- Your 'vClip' Files
- Pinterest Pages
- All surveys & existing plans

## CONSTRUCTION OBSERVATION

- Weekly design presence
- shop drawing review
- Critical path assistance
- As-built drawing

## PRE - CONSTRUCTION

- Budgeting & scheduling
- Tendering
- Builder interviews

## CONSENT

- Draft Specifications
- Lodging coordination
- Correction follow-up
- A strong track record

## DETAILED DESIGN

- Draft specifications
- structural, civil, energy
- Lighting, MEP, acoustics
- Optimised & integrated
- QS Estimate

## DESIGN CONSULTATION

- Lifestyle Interview
- Full site & family context
- Briefing letter & planning update

## SKETCH DESIGN

- Interactive process
- Multiple iterations
- Hand drawn presentation drawings
- A square metre estimate

## DEVELOPED DESIGN

- Digital/Physical 3D model
- 3D renderings
- Virtual Walkthrough
- A square metre estimate

