



Highlights

- Accelerate your IBM Security deployment
 - Stay up to date as new threats emerge
 - Preserve cash and existing lines of credit for other strategic initiatives
 - Improve alignment of costs with project benefits
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Financing IBM Security

Deploy IBM's deep enterprise security portfolio with affordable financing

Today's enterprise IT landscape makes it clear: It's no longer a question of *whether* your IT systems will be attacked, but *when*. As companies introduce new technologies to engage with customers more deeply, new vulnerabilities surface—often with little or no warning.

IBM® Security solutions help detect, address, and prevent security breaches through a robust portfolio of comprehensive, scalable industry-leading tools that deliver unparalleled security intelligence with reduced complexity and lower maintenance costs.

Cope with emerging threats. Fully leverage the value of IT security.

A recent study shows that if a security incident can be resolved in less than 60 seconds, the remediation costs could be reduced by as much as 40 percent.¹ IBM Security can help you gain such added value:

- **Optimize your security program:** Use experts to modernize security, reduce complexity, and lower costs.
- **Stop advanced threats:** Use analytics and insights for smarter and more integrated defense.
- **Protect critical assets:** Use context-aware controls to prevent unauthorized access and data loss.
- **Safeguard cloud and mobile:** Use IT transformation to build a new, stronger security posture.

But you gain even *more* value by financing security through strategic funding options that meet your budget goals today and offer flexibility to adapt as your needs change.



Protect IT assets while reducing cost and complexity

IBM Global Financing can help you affordably accelerate deployment of IBM's deep security portfolio to consolidate costs into predictable monthly payments and eliminate high upfront capital investments. As a strategic IT financing resource, we can help you build cost-effective financing into your security solutions with funding options that include:

Financing option	Benefits
Loans	<ul style="list-style-type: none">• 0% financing for up to 12 months on IBM software• Available for IBM consulting engagements and ongoing services projects• Predictable scheduled payments to match targeted deployment milestones
IBM Project Financing™	<ul style="list-style-type: none">• An integrated, customize, and all-inclusive financial package from one resource• Covers your complete portfolio of IBM solutions and services
Fair Market Value Lease	<ul style="list-style-type: none">• Helps lower your total cost of ownership• More flexibility to adapt as needs change
IBM Global Asset Recovery Services	<ul style="list-style-type: none">• Sell your existing equipment at market value• Assure safe and proper disposal in compliance with local regulations

Access IT financing expertise to support your security initiatives

IBM Global Financing offers simple contracts with rapid approvals, flexible payment structures and terms, loans at rates as low as zero percent, and low-rate leasing options. Our team of experts understand credit and technology risk and have helped companies in more than 60 countries meet their IT needs more affordably and more flexibly.

Learn more

Find out how to defend your valuable IT assets through affordable financing solutions that can eliminate major upfront capital expenses, provide predictable monthly payments, and adapt as your needs change. Contact an IBM Global Financing representative, your IBM Business Partner, or visit us online at ibm.com/financing/us/security



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¹ Data Capture and Network Forensics, State-of-the-market: IBM Security QRadar Incident Forensics vs. Other Industry Tools, Enterprise Management Associates (EMA). July, 2014.



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