JOB DESCRIPTION Commercial / Residential Roofing Sales Person

Busy South Austin roofing company seeking well qualified sales representative with experience in roofing sales industry. We are highly rated on multiple online review sites. Preferred Installers with Owens Corning, GAF & Mueller. We are a team oriented business where success is a shared load and benefit.  
  
We are an established and highly reputable company with a steady flow of clientele.   
  
We are seeking a veteran roofing sales representative capable of providing excellent customer service, project management including writing estimates, delivering presentations and closing the deal. We are looking for a local, experienced professional for a full-time position.   
  
This experienced individual should be able to provide back-up leadership skills to the sales manager when needed.

Honesty, transparency and integrity are of the utmost importance to us.  
  
We take the approach of treasuring our team members, being transparent with one another and respective of personal or family time. This is a relaxed organization. This is a W2 position.

Candidates must minimally possess the ability to:

* Perform Initial Inspection Visit with New / Existing Clients
* Be on time to appointments and meetings
* Consult & Specify roofing system repairs to meet client needs
* Be proficient in detecting leaks and creating solutions
* Write Estimates & Follow-Up
* Excellent Customer Service skills
* Successfully Manage Project Budgets & Track Expenses on a Regular Basis
* Handle Production (coordinating with Assistant PM & Subs)
* Order Materials & Check Deliveries
* Supervise Job Site Operations and maintain necessary communication with Production Coordinator, Production Manager & Homeowners / Property Managers
* Ensure Timely Project Completion and coordination of multiple trades. Example: gutters, drywall, siding & roofing
* Effectively Maintain & Retain Good Clients by Building Long-Term Relationships
* Participate in Project Meetings & Continuing Education with Manufacturers
* Strong history of good attendance and punctuality
* Bilingual preferred
* Develop High Goals
* Achieve Minimum Monthly Sales Totals

Job Type: Full-time

Requirements: Valid Driver’s License & Clean Driver’s Record

Required experience:

* 5+ Years Roofing Experience

Required education:

* High school or equivalent

Training Provided

* Storm Damage Identification
* Industry Specific Software
* Product Training & Certification Courses

Required Physical Abilities

* Carry & Climb a Ladder
* Carry & Load Material Over 50lbs
* Kneel & Bend at the Waist

Tools Provided

* Company truck
* Fuel paid
* Work Cell Phone
* Work Tablet

Benefits

* Paid holidays
* Workman’s Comp

Note

Background check will be administered