



WE KNOW IMPACT PLAYERS

Ron Edele, CSAM

Recruiting Director — Cloud, Security & Telecom

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Experience

Since 2005, I have strived to provide the best possible service to both my clients and candidates. When working with my best clients in the Emerging Technologies area, I take the time to foster a relationship based on mutual respect, which ultimately leads to a process that yields the best available talent based on their criteria. I challenge myself to deliver the type of talent to my clients that make immediate impacts to their bottom line.

I can make an impact globally, having recently placed professionals in the US, Canada, Latin and South America, Asia and Europe.

When working with candidates, I take a personal approach to each individual case, as making a career change is a huge step in any person's life. I work in a consultative manner to ensure that he/she is making the best move for their career path and enjoy helping them get to the next level in that path.

Areas of Specialization

Emerging Technology, Cloud, Network Security, Mobile, Telecommunications, OSS, Global, Enterprise, Mobility, Executive Management, Sales, Sales Engineering, Product Management, Professional Services, Retained Project Consultation

Awards

- ▶ Pacesetter Winner - Recognized by **MRINetwork** as a top Producer
- ▶ CSAM – Honored by **MRINetwork** based on Lifetime Cash In and Tenure
- ▶ Multiple time AE of the Month Award-winner
- ▶ 2014 Solo AE of the Year

Testimonials

"Ron is the best Executive Search resource I have EVER dealt with. He's a great guy personally and he goes way beyond what I have experienced in working with industry peers. Ron does not simply take a resume and throw it into the hiring manager to see if it sticks; he gets to know clients, fully understands their credentials and needs, and follows up on a routine basis to make sure each it sticks; he gets to know clients, fully understands their credentials and needs, and follows up on a routine basis to make sure each party is extremely well informed along the way."

Westport One Facts:

- Established in 1975
- Member, **MRINetwork**, World's largest recruitment network with more than 700 offices in over 35 countries...Ranking in at #7
- National Finalist for Customer Satisfaction...We stand behind our talent
- Recognized as a "Best Places to Work" by the St. Louis Business Journal...2005, 2006, and the #1 BEST PLACE TO WORK in 2007, 2009, 2010, 2011, 2012, 2013, 2014 & yet again in 2015!
- Our office specializes in:
Accounting, Banking & Financial Services, Cloud, Media & Telecom, Contract Staffing, Construction, Engineering, Healthcare, IT, Industrial Sales, Insurance, Office Support



Recruitment Solutions Leader

- ▶ Recruitment
- ▶ Negotiation
- ▶ Retention
- ▶ Personality Assessment
- ▶ Web-based video conferencing
- ▶ Relocation Services
- ▶ Contingency Search
- ▶ Retained Search
- ▶ Contract Staffing

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