



Thompson & Thompson 3rd Generation Sales Representative Job Opportunity

Thompson & Thompson 3rd Generation is one of the most established and respected roofing contractors in the local industry. In anticipation of our busiest time of year, we are looking for a highly motivated, full time **sales representative** to represent our company with sales of roofing, siding, gutters and attic insulation. The ideal candidate is a goal-oriented self-starter with the determination to succeed, the discipline to follow through, the drive to achieve goals and the desire to win.

Serving the Greater Omaha Area for decades, the Thompson family earned a reputation for quality craftsmanship, prompt service and honest, straightforward treatment of our customers. Our family owned and operated company specializes in the installation of roofing, siding, gutters and attic insulation. We pride ourselves in the quality of our work, fair prices and outstanding customer service while providing a dynamic, friendly and family-oriented work environment. We stay on the cutting edge of product innovations and ideas to deliver the most informed suggestions possible. From commercial to residential, no job is too large or small.

Earning potential is based on you. Thompson and Thompson 3rd Generation gives employment preference to veterans.

What we offer you:

- Base Salary negotiable
- Highly competitive commission rates
- 50% (up to \$500 per month) company matched medical insurance reimbursement
- Training
- Leads
- A proven and established business model
- A highly respected and branded company name
- Company-paid marketing, such as an established website, business cards, brochures, shirts, and other gear
- Incomparable office and executive support, operations management and installation expertise

Qualified candidates have the following characteristics:

- Team player who is willing to help others
- Trustworthiness and punctuality
- Customer service mentality and ability to maintain composure
- Excellent communication skills (written and verbal) and proficient in use of technology
- Excellent decision-making skills using sound judgement
- Willingness to be flexible, adjusting priorities as needed
- Willingness to learn
- Strong work ethic – self motivated
- Ability to generate additional leads
- Must be able to lift 75lbs and be comfortable with heights
- Valid driver's license and clean driving record
- Some sales experience (not required, but a plus)
- Understanding of exterior remodeling (not required, but a plus)

Come and grow with a local trusted company that has been in the roofing industry for multiple generations. If you would like to be considered for this opportunity, please send your resume to pete.wilson@thompson3rd.com.