



## You're invited to our 13th On Property Ram Sale

## Wed 19th Sept 2018

140 rams (Polls and Horns)

Sale at 1pm (Inspections from 10am)

Grade rams available mid Sept from \$600







Reg Flock no. 5022 Reg Poll Flock no. 1415 OJD approved vaccinates Brucc acc Footroot dec free

#### **2018 SEASON NEWS**

We would like to thank all our clients for their support again this year, with Lachlan genetics travelling as far as Tasmania and throughout Australia. In 2017, at Bendigo in the finals of Australia's March shorn pairs, 2 studs used Lachlan genetics, LM Poll 179 and LM 62, with the Willandra pair taking out reserve champion, ram sired by LM 62.

Even though its been a tough season, the biggest profit drivers in the merino industry is the dual purpose merino. Wool is up 25% this year, and shows no signs of oversupply for years. Mutton and lamb have also hit new highs. Lachlan Merinos 10-11 old wether lambs made \$200 (+ \$71 for fleece, grossing \$271 at the Central West Livestock Exchange, Forbes, in June.

We must never forget our profit drivers, the basics are; number of lambs and kilos of wool or meat sold in each season. There is no money in breeding small sheep or low wool cutting sheep, backing up the wise saying, "There's no such thing as a good little sheep!"

Lachlan Merinos Website has finally gone LIVE. Go to www.lachlanmerinos.com.au to see our new website. Remember to also follow us of on Facebook and Instagram.



#### HORNS OR POLLS

There are pros and cons for both. We have not culled rams for horns, but instead have selected for profit drivers, both wool and meat, as we move more into polls. NB. The no. 1 ranked sire for yearling weight, since Sire Evaluations started, "Superior Sires", since 1989, is still a horn ram, our Lachlan 30. We have sold semen to South America, they only want horn rams, they said, "when you have 183 000 ewes they don't want a poll ram running around lost in the ewes, horn rams are easily identified.

#### **HISTORY & WHAT MAKES LACHLAN MERINOS DIFFERENT?**

For over 27 years, Lachlan Merinos' has selected for fast growth rates in young sheep, which is vital for modern sheep-breeders, in terms of major financial gains that can be made by selling merino lambs in the prime lamb market. This principle also has benefits in maiden ewes, with improved conception rates. In 1994 ABC Landline produced a story about Lachlan Merinos selling merino lambs into the Sydney restaurant market. Lachlan Merinos were pioneers in this area, decades before the merino industry were selecting for not only wool quality & quantity, but also for early maturity & meat. Lachlan Merinos uses commercial reality, by pregnancy scanning, classing, weighing, selecting ewes & rams at 10 months of age. We believe that the 1st 12 months is the most important for growth. This turns into commercial profit. The size of the sheep after this age, as an adult is not as important. Our sires success has been exciting over the past few years with a number of rams dominating, and excelling in sire evaluations and ASBVs for growth rates, CFW, classes tops to culls. WEC, N.L.W.N, setting new standards and being used as link sires around Australia.

## NB. LM 30 is still Australia's leading sire for many growth rates, +13.6 YWT.

Lachlan Merinos semen has been sold to studs Australia Wide, including NSW, VIC, QLD, SA, WA and Argentina and Uruguay.

**1995**: Broke the record for the heaviest merino lamb over the hook at Burrangong Abattoirs, Young. Dressed **39.8kg**.

**2004** (July): Merino lambs **\$128.00**, 6 wks off shears (new Midstate Sale-yards record)

**2006:** 2 LM teams came 1st & 2nd in the National Lamb Challenge with highest value carcase (carcase dressed at 42.2kg) & fleece

2009 (May): 9 month old Merino Lambs \$109 (off shears)

**2013** (June):10 month old wether lambs brought \$137+\$48.40 fleece **= \$185.40** 

**2014:** Son of Lachlan LM 77 won the Production Class at Australian Dubbo Nationals 17.1 mic, 16.9kg. 150 kgs Sold by RP to WA.

**2016:** 10-11 month wether lambs for \$183 + \$36 fleece = **\$219** 

**2017:** Top price Poll, \$18,000 cut 12.2kg wool, 18.2mic **only 7 months wool** 

**2018:** 10-11 month old wether lambs sold for **\$200 +\$71 fleece = \$271** at the CW Livestock X Change in June

We select for deep crimping, heavy cutting & silky white wools by 12 months of age, and select for superior genetics and not for the age. Originally Lachlan was founded on Peppin bloodlines, with small infusions of Mandalay (Roseville Park), Charinga, Wallaloo Park, & Lachlan, using AI for over 26 yrs, and ET for the last 7 years.

Adult Flock average: 18.9-19.6 micron, 8.0-9.3kg (seasonal range)

#### WHERE IT COUNTS: CLIENT SUCCESS

#### Mark & Carol Jones, Condobolin

Since changing to Lachlan blood 13 years ago, the improvement in our sheep has been dramatic. Our wool and sheep have improved in all areas, including whiteness, length, softness, cut, ease of shearing and our length of bodies are longer, making our sheep a great dual purpose sheep. The impact of Lachlan Merinos sheep has exceeded all our expectations. We were overwhelmed with our wins in the Don Brown & then in the NSW Central West Ewe Comp in 2011. Our wool cut has gone from 6kg to over 9kg, and we sold our wethers 2 yrs ago with carcass & fleece, gross \$199 (not including the sale of bls & pcs) We wouldn't hesitate to recommend Lachlan Merinos!



Roger and Karen Warren, Boorowa
We started buying Lachlan Merinos rams 7 years ago,
needing a sheep with stretch, staple length, bright, white wool and were quick growing. "They
have delivered all of these traits I was after, They have handled two really wet autumns without
a mark on them. The lambs grow really well, very quickly. We have no sign of fly or body strike
and no colour in the wool. We sold our 20 week old wether lambs that averaged 35kg, this being a big improvement, with our flock coming from a fine/medium wool background. This year, our maiden ewes scanned brilliantly with 97% of our maidens in lamb, & out scanning our older

David Hart, North-East Regional Wool Manager, Landmark "The first thing that struck me about the Jones's sheep is the size of the young ewes. I first saw them at shearing this year & at 18 months the maden ewes were as big as you will find & as even as peas in a pod. They are the template for modern merinos, large frame, uncomplicated, easy care & productive. At **9 months** growth they cut 6-7 kgs of very crimpy, stylish wool. The meat component of a self-replacing merino flock is so important these days. Two tooth wethers sold for over \$150 a head this year which speaks for itself. It is one of the best commercial flocks I have come across. These are the type of merino the wool industry need and demonstrate the potential that well bred & productive sheep have to compete against other farm enterprises. I like the direction and goals of Lachlan Merinos, they are putting more money in their clients' pockets'

Neil Harris, Victoria I have been using Lachlan rams for a few years now. The wool style and quality is fantastic . This year at the Australian Fleece competition, I was awarded Highly Commended on 2 fleeces, both Lachlan blood, both shorn at 8 months length (not a bad effort as most of the competition would have been 12 months length). I am impressed with the growth of wool and the size of the progeny and wool cut . Cutting \$100 worth of wool from a wether with 8 months wool growth has my tick if approval!!

AC, MF, TM & LC Knight, Grenfell Lachlan sheep are a genuine true dual purpose animal providing high wool cuts, early maturing attributes, high fertility rates with deep crimping well-nourished wool. "The fertility trait flows right through the flock, last year scanning 140pc in lamb, last year 160pc." Our wether lambs made \$167 and ewes grossing \$225.35.

**Glyn & Trynie Owen, Boloco Station, Beloka** "We changed to Lachlan Merinos in 2010. We entered into this change fully expecting a gradual change over a number of years, and ended up with a huge change straightaway. Our lambs were a lot more uniform in type, with dramatic improvements in early growth rates, plainer bodies, wool quality and quantity. Our lamb percentages also increased by 20%. This year we sold our 10 month old wether lambs plus wool for \$151. This is something we wouldn't have been able to achieve on our previous bloodline. We are most impressed with the improvements to the overall flock, and thank Glen and Margot Rubie for providing the genetics to make this possible."

#### **Graham Smith, Condobolin**

I purchased my first 2 rams from Lachlan Merinos in January 2010. In 2018, I have all Lachlan Merino rams. From 2009 to 2017, I had approximately the same number of sheep and the fleece weight has increased per head, the micron had gone down and the lambing percentage has increased from approximately 65% to 125% over that period. These 3 factors, the increase in the wool price together with Glen's advice and assistance have seen the total sheep revenue grow 106% from 2009 to 2017. On a breakdown basis wool revenue is up 86% and lamb sales revenue is up 122% over the same period. Over the last several months the sheep have been on a low protein hand feed diet due to the drought and I am surprised how well the breeders and lambs have maintained their fat scores.

What is the secret to a profitable sheep business? Glen Rubie and Lachlan Merinos

#### **LACHLAN MERINOS SIRES**

SEMEN POLL SIRE: 05 290 x LM 305



This young sire ozzes production, and is balanced, on a very long body, with width. He also has a great Presence. His wool is very rich and aligned, and sharply crimped on a very loose skin.



**Mic CV SD CF** 18.1 13.3 2.4 99.8

Body weight: 121kg (at 14 months)

SEMEN: \$50/ dose + GST

#### SEMEN POLL SIRE: 05 317 x Kamora Park 38 (Snozza)



This special young sire has outstanding constitution, with great width and finish from head to toe, with tremendous bone and wide muzzle. His wool is white all over, right through to his points.



18.6 15.1 2.8 99.7 Body weight: 117.5kg (at 14 months)

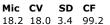
SEMEN: \$50/dose + GST

#### SEMEN POLL SIRE: LM 179 x KP304



A ram with great width & depth & spring of rib. He has great heart room & stands very square with massive hindquarters, showing constitution plus! He stands well on his feet with heavy bone. With his purity & softness all these strong virtues make him special. He has

a pure, silky face & is a real wool grower with massive sta-ple length & follicle density.



Body weight: 104kg (at 11.5months)

SEMEN: \$50/dose + GST



### SEMEN POLL SIRE: AI LM 102 x PB 28



A very correct ram with width & stands square, & well on his feet. But His skin & wool growing quality and quantity is his standout feature. A super sharp crimp, with a rich, & very white lock, from his head to his toes. I havon't soon a skin on

haven't seen a skin on a poll ram like this. A very special sheep!



**Mic CV SD CF** 20.0 14.0 2.8 99.6

Body weight: 110kg (at 15 months)

SEMEN: \$50/dose + GST

#### SEMEN POLL SIRE: AI LM 305 x PB 28



 Mic
 CV
 SD
 CF

 18.8
 15.4
 2.9
 99.9

 Body weight:
 110kg (at 12 months)

This sire has all the make and shape attributes; constitution, spring of rib, depth, hind quarters, giving him a very large surface area. He is also beautifully balanced on his feet. Just as importantly, his wool is a free growing,

soft, rich, medium and very white wool.



#### SEMEN POLL SIRE: Kamora Park 38 (bought privately for \$10,000) ("Snozza")



We selected this ram for a combination of his beautiful white wool and outstanding carcass and bone.

SEMEN: \$50/dose + GST

His progeny are heavy boned, with square carcasses and rich wools.

**Mic CV SD CF** 20.0 15.1 3.1 99.5

SEMEN: \$50/dose + GST



#### **2017 SALE TALK**



138 of 140 rams cleared at our 2017 sale, selling to \$10,000 & averaging \$2683. Scott Bowden, Tasmania bought the \$10,000 sale topper, who sells an 850 bale woolclip and recently produced the winning Elders clip of the year at the Hamilton Sheepvention. The purchase was a 109 kilogram Aug/Sept '16 drop Poll Merino son of OC (by Pearler), growing 18.9 micron wool with a SD of 3.4 micron, CV of 18 percent and 99.7 percent CF (see pic above left). Of the sale rams, 85 percent were only 12 to 13 months old and av 99kg. Glen Rubie said that people shouldn't forget that they sell meat and wool by the kilogram. "Each year we back this up by shearing ewe lambs (full sisters) on sale day, this year they av 78kg, 18.4 micron, and cut 9.4kg of wool, with the top fleece valued at \$131.35, cutting 10.5kg at 18.5 micron. Robert Green, Forbes, paid \$7250 for the second top price ram for a 93kg, 18.8 micron ram. As merino wether wool cutters are quite valuable these days, the Greens have kept last years drop with lambs wool at 7 months last year making 1667 cents/kg. Prior to keeping their wethers, most were sold at four months off their mothers as suckers and the year



before they fetched \$145 a head. Returning client for many years, Mark, Carol and Brad Jones, Condobolin, bought a mix of 31 Merino and Poll Merino rams while paying to \$5250 for the top priced horn merino ram, the 112kg son of Lachlan 179, growing 17.1 micron wool (see pic above right).

Another return client, Kevin and Therese Welsh, Eugowra, secured three rams at \$3750 each.

We also sold a stud reserve privately after our sale to Aaron Granger, Rogara Merino stud for \$20,000, (see pic left) Weighing 108kg, 17.1mic, 15.8 CV, 2.7 SD, 99.9 CF.

# LACHLAN MERINOS RETAINS 50% SEMEN MARKETING RIGHTS

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